

# MII Playback

Monthly Newsletter

September 1994

Volume 4, Number 8

---

---

## *Inside this Issue:*

Executive Commentary

### **Perspective...**

Feature Article

### **AVID and MII: Part One in a Series**

The Clash of Two Cultures

News Briefs

- ♦ "Bearding" Issue Currently In Resolution with the Factory
- ♦ Third MII User Quarterly Support Award

Press Releases

- ♦ MII and "S-DOC"
- ♦ Order Capture and Fulfillment Service for MII Association Members
- ♦ Someone Cry for the Children-To be Aired on Discovery, Mastered on MII

Regular Features

**MII Man**

**Monthly Survey**

**Membership Registration**

**Trading Post**

**Job Shop**

**Duplication Facilities**

**Rental Facilities**

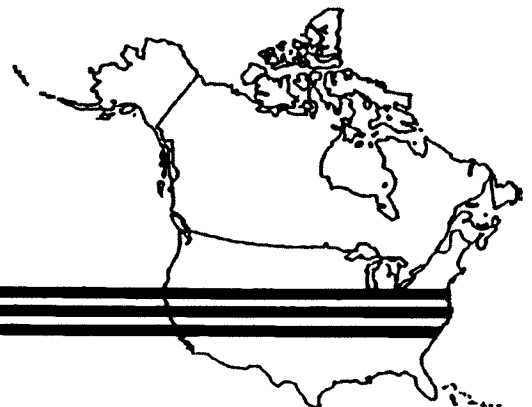
**Dealers/Repair Centers**

# MII

**Users Association of America**

---

---



## Corporate Sponsors

**INMOTION**  
FILM AND VIDEO PRODUCTION MAGAZINE

**TV**  
TECHNOLOGY

**VIDEOGRAPHY**

**JVC**  
PROFESSIONAL

**ENVISION**  
Multimedia  
Houston, Texas

The above companies and publications have generously decided to sponsor the MII Users Association with an annual gift of \$250.00. We encourage members to show their appreciation to our Corporate Sponsors by supporting these organizations.

*If your company is interested in becoming a corporate sponsor of the MII Users Association for the low annual donation of \$250.00, call User Headquarters for details. Benefits include a prominent company listing with your logo on the inside front cover of each newsletter, a complimentary subscription to the newsletter, a certificate indicating your good standing with the association, and patronage from association members.*

**MIJ Playback** is a monthly newsletter published by the MII Users Association for the benefit of the members.

**Executive Director** David R. Gardy  
**Publications Editor** Aubrey Petrucci

The opinions expressed in this publication are those of the individuals quoted and do not necessarily reflect the position of Panasonic, the MII Users Association, or its members. Neither Panasonic nor the association assumes responsibility for the statements made herein nor for the alteration of any technical equipment. It is advised that you consult an authorized Panasonic dealer before attempting to repair equipment on your own.

The MII Users Association can be contacted at:  
MIJ Users Association  
c/o Gardy McGrath International, Inc.  
1950 Roland Clarke Place  
Suite 100  
Reston, VA 22091

800-966-1030 • (703) 620-6000  
FAX (703) 620-0451



## ENSEMBLE PRO EDITORS: ON-LINE, ON BUDGET.

The fastest, easiest, most cost effective high-powered editors available today.

☐ 10 Macros ☐ Session Logger ☐ TBC Remote Port\* ☐ 4 Channel Audio ☐ Import/Export EDLs ☐ D2/D3 Pre-Read Events ☐ 2,000 Line EDLs ☐ 10 Bins ☐ Full List Management ☐ All VTR Drivers included ☐ Auto Assemble with Pre-Cue ☐ Direct Serial Interfacing ☐ On-Line BBS Updates (FREE of charge) ☐ Switcher Upload/Download\*\* ☐ Smart Park (VTR Ballistic Auto Learn) ☐ Variable Speed Motion Control ☐ AND MORE...

Still the best choice  
for thousands less!

CALL US FOR MORE  
INFORMATION TODAY:

**805/529-7074**

**ENSEMBLE PRO 2: \$2,995**

**ENSEMBLE PRO 3: \$5,495**

**ENSEMBLE PRO 5: \$7,995**

**ENSEMBLE PRO 9: \$9,995**

**ETC!**<sup>TM</sup>

**EDITING TECHNOLOGIES CORPORATION**  
11992 Challenger Court, Moorpark, California 93021 • Fax: 805/529-6744

© 1994 Editing Technologies Corporation \*Ensemble PRO 5 and 9 models \*\*CVC-100/200/300 Protocol Switchers

## Perspective...

When Perception Gets Distorted, its Good to Have Perspective.  
Its Essential During Today's Techno-Anarchy!

**W**e've beat it to death in this commentary column, but every time I pick up a trade journal it gets crazier. How some of these manufacturers expect video people to make decisions on which direction to go with systems and equipment is beyond me. In one swift pen stroke, facility owners can make millions of dollars worth of wrong acquisition decisions ... decisions that even would seem to make sense at the time. It would be comical, except that jobs and futures are on the line. Its times like this that one must put things in perspective.

I recently did so by perusing some trade journals from the audio world. It was there, in the publication "Stereophile", that I stumbled on something interesting....something that truly brought things into perspective. I've heard many audio people preach that tube amplifiers have better sound quality than those that employ solid state electronics. (Ironically, many in the video industry like the tube camera look over CCD cameras. Just don't point a tube camera into the sun.) The August 1994 issue of "Stereophile" is filled with articles and advertisements featuring the CAD-300 tube-based systems. Believe it or not the CAD-300 is actually a Russian product that evolved from the communications systems utilized in their military aircraft. These tubes represent what evolved out of the Russian belief that tubes could survive the electro-magnetic (EMP) pulse associated with a nuclear detonation, where

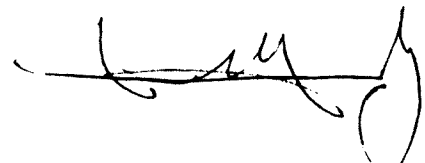
solid state electronics could not. So, while Americans pursued the efficiency and operational advantages of solid state electronics, the Russians continued to perfect what many in the west would write off as a defunct technology. Its equivalent to seeing what would have happened had 8-track tape machines continued to have been designed to meet the needs of today's consumer market. Who would have guessed these that these tube-based systems would be in demand now, representing one of the few innovative exports Russia has to offer.

Certainly, I'm going to draw a parallel to MII, and for that matter to any taped-based analog component video recording system. Short of saying "If it ain't broke, don't fix it", I will say "It still works, and works well at that". It will also continue to work well into the future. I'm reminded of my \$1500 JVC KM-1200 switcher. A portable, five-input device with a chroma-keyer that looks as good as some switchers that cost 10 times as much, (which we still use on many live shoots), its paid for itself 100 times over. The point is, it has pleased and will continue to please my customers. Ditto for MII. When you're in the business of selling creativity, the importance of the medium pales in comparison to the importance of the message. The Russian tubes do a great job for audio, the JVC switcher still switches as well as it ever did, and my MII machines still work well for every video application in my

business. While techno-anarchy rules and some people risk huge sums of money gambling on the next technology, we as MII users are content to make money the old fashioned way...pleasing the customer.

Not to say my company is sitting totally on the sidelines. Where certain technology can be integrated into our facility systems to further please our customers, we've made the move. This issue features the first in a series of articles about using the AVID Media Composer with MII at our facility. I think you'll find our experiences quite interesting. It may even offer you some.... perspective.

Membership dues payments are continuing to come in and for those who've responded to our initial request, we thank you. For the rest, please help us conserve our precious resources by sending in your dues as soon as possible, eliminating the need for us to spend time following up. Thank-you to everyone for your continued support.



David R. Gardy  
Executive Director  
MII Users Association of America

# The Association needs your 1994-1995 membership dues!!!!

*This form and a \$25.00 fee are required to continue membership in the association and receive this monthly newsletter. Please don't hesitate. (Thanks to the many who have already sent in their membership fees!)* We have tried to make this form as simple as possible. Please take the time to fill it out now. We would appreciate it if you would take a few extra minutes to provide the information in the "optional" section so that we may better serve the association. This form and your \$25.00 dues must be returned *immediately*. *Make checks payable to the MII Users Association of America. Return to: MII Users Association of America, c/o Gardy-McGrath (Int'l), Inc., 1950 Roland Clarke Place, Reston, VA 22091. Phone (703) 620-6000, fax (703) 620-0451.*

## Membership Registration Form

Date: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Phone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

Type of Business/Services: \_\_\_\_\_

### **Optional:**

How did you hear about the association? \_\_\_\_\_

Check all that apply: Duplication facility (List additional formats below) \_\_\_\_\_ MII Rental Facility \_\_\_\_\_

MII User \_\_\_\_\_ MII Owner \_\_\_\_\_ MII Dealer \_\_\_\_\_ MII Repair Center \_\_\_\_\_ Other \_\_\_\_\_

If you own MII, how long have you had it? \_\_\_\_\_

What model numbers? \_\_\_\_\_

If you do not own MII, are you planning to get it? \_\_\_\_\_

Additional Comments/Equipment: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Check number: \_\_\_\_\_ Name on Check: \_\_\_\_\_ Date: \_\_\_\_\_

Check or Credit Card (VISA or MC only) Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Authorized Signature: \_\_\_\_\_

*Dues cover the period from Sept. 1, 1994 through Sept. 1, 1995. Below is for office use only.*

Received: \_\_\_\_\_ Membership List: \_\_\_\_\_ Mailing List: \_\_\_\_\_

# AMERICAN MAGNETIC MEDIA

DENVER, COLORADO



---

Speed and timely delivery are only two of our strong points.  
We also excel in price, quality, and customer service.

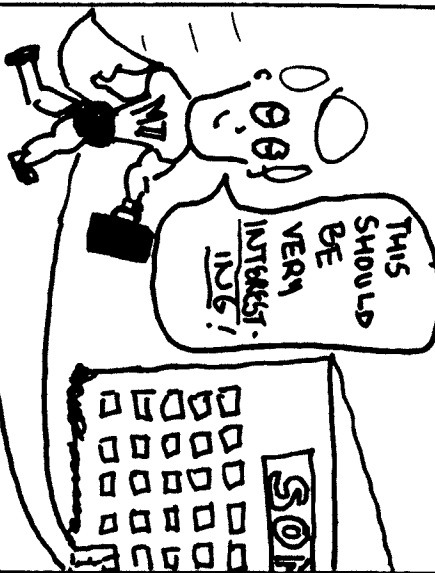
## 1-800-USA-TAPE

The equipment and expertise necessary to  
deliver your dubs on time.

## ALL THE TIME!

AMERICAN MAGNETIC MEDIA 5580 Havana St. #6A Denver, CO 80239

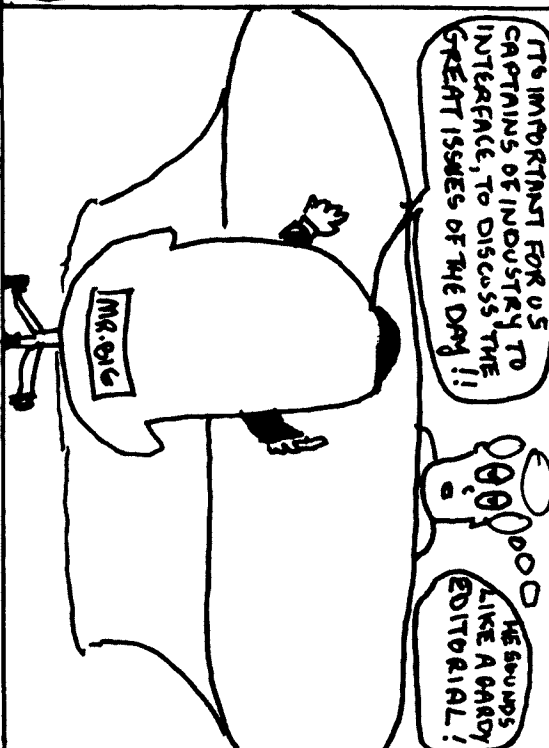
WHEN WE LEFT OUR STORY LAST TIME, MI MAN HAD JUST BEEN INVITED TO A BOARD MEETING AT BRAND 'S' VIDEO CORP.



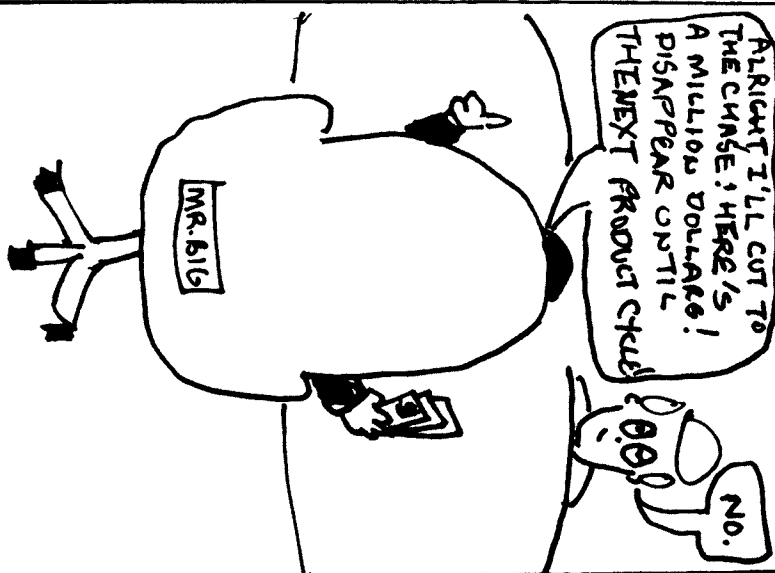
AS HE'S ESCORTED TO THE BOARD ROOM HE PASSES VARIOUS BRAND 'S' ACTIVITIES



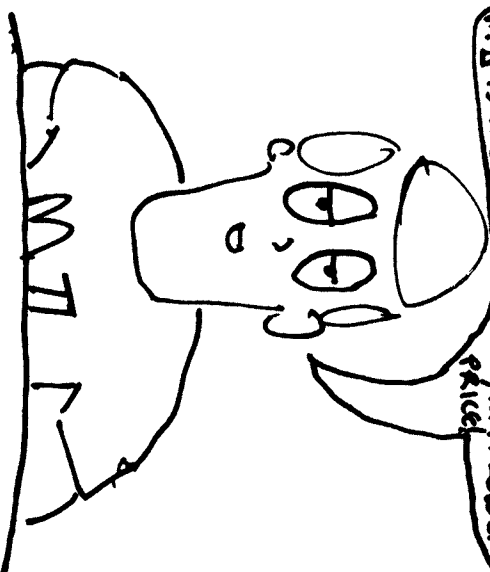
ONCE IN THE GRAND 'S' BOARD ROOM, MI MAN HAS THE HONOR OF MEETING MR. BIG ...



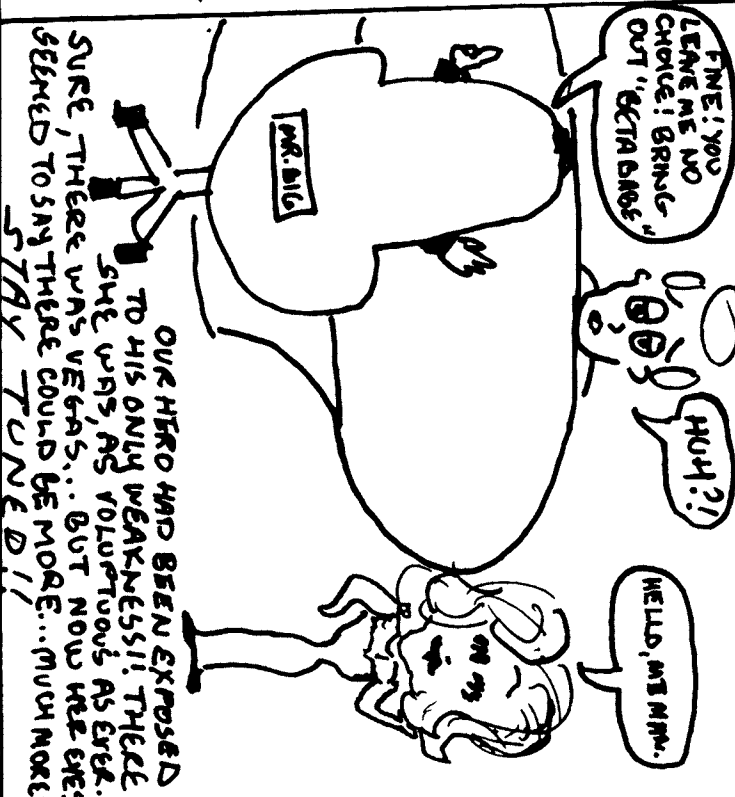
ALRIGHT I'LL CUT TO THE CHASE! HERE'S A MILLION DOLLAR DISAPPEAR UNTIL THE NEXT PRODUCT CYCLE



MY MISSION IS TO BE YOUR WORST NIGHTMARE!! LETTING PEOPLE KNOW THE TRUTH AROUND THE WORLD! MI IS A BETTER PRODUCT AT A LOWER PRICE!



FINE! YOU LEAVE ME NO CHOICE! BRING OUT 'ACTA BROS'



OUR HERO HAD BEEN EXPOSED TO HIS ONLY WEAKNESS!! THERE! SHE WAS, AS VOLUNTARILY AS EVER. SURE, THERE WAS WEAKS... BUT NOW HER EYES SEEMED TO SAY THERE COULD BE MORE... (MUCH MORE!) STAY TUNED!!

## AVID and MII: Part One in a Series

### The Clash of Two Cultures

by Dave Gardy

With some apprehension, we at Gardy McGrath entered into the non-linear realm with the acquisition of an AVID Media Composer 1000, one of the on-line quality systems that AVID offers to the production community. We made the move after seeing how well MII looked on the system after digitization and how this picture quality was maintained when going back to MII to create the dub master. The non-linear features offered benefits to customers with certain types of projects that require perpetual modification and many of them were chomping at the bit for me to integrate such a system into our full service range of capabilities. I liked the idea of getting a full on-line edit suite for 60K and I was confident that AVID was well-managed and would be around for awhile (see concerns previously outlined in my executive commentary, June, 1994). Finally, I thought at the very least, my experiences could be documented for other association members who may be thinking of integrating a non-linear system into their MII facility. (i.e. a willing guinea pig). So here, in part one of a series which could go on forever, I offer my initial observations.

First, you should know that AVID only recently started letting third-party dealers sell their on-line systems. This is always a tough decision for any manufacturer because they have to hope that the third party will support the system the way the manufacturer has in the past for direct customers. For the

most part that has happened with our third party, at least to the best of their ability. But that's where the "clash of cultures" comes into play. Computer dealers, especially box houses, frequently don't understand video production or our industry as a whole. Moreover, there is precious little knowledge about the different tape formats, (especially MII), or the history behind the evolution of the technologies and components which make up linear on-line systems as we know them. But that's not going to stop these guys from selling these systems, armed with a little knowledge from video in the MAC world and what they've learned from years of watching television. In the non-linear world, the key is to find someone that either came from the video world to begin with or a professional who will at least admit what they don't know something and then will go find out the answer from someone that does.

This lack of video knowledge became glaringly evident when we were having problems with video signals that had become too hot, (above 100 IRE), somewhere in the AVID "box", after we had checked them while digitizing from MII through a conventional Leader Waveform and Vectorscope. Complicating the issue was the internal waveform monitor inside the AVID. It is quite limited, taking only "snapshots" of random frames of the video as you select them, rather than analyzing real time playback of full motion video. It also uses words such you'd see on the side of a commercial television, such

as "hue" and "tint", rather than professional video terms such as "chroma". This "dissing" of terminology I could deal with, but it became indicative of a general unfamiliarity with video fundamentals, when I asked the best tech that my third party dealer had to send out and support me what he thought the problem was after looking at the scopes. "Well you have to understand", our well-meaning tech replied, "I don't really know how to read those things". Neither did the poor bloke who we badgered at the other end of the 1-800-800-AVID support line, although granted it was late at night and I've been told by AVID all support personnel are trained in this. (I'll address the entire AVID response a little later). We eventually solved the problem after re-digitizing all the footage, but we never really found out why it happened in the first place. Absolving the AVID for now, I will even say it may have been operator error. Which brings up my next observation.

There are far too many free-lance AVID off-line editors running around out there selling their capabilities as on-line editors. In doing so, they are doing a disservice to the market, the AVID product and themselves in the end. Perhaps with time on an on-line AVID model they could develop into on-line experts. But very few have had that opportunity. (And they're certainly not going to get it with a client sitting in my AVID/MII suite, all while I'm being billed.) If you're an

AVID off-line editor, and you've never worked in the linear post-production community, don't kid yourself. This isn't just another application that a computer can do, or another type of desk-top publishing. Its full-fledged broadcast quality video production in the on-line environment (i.e. you're not on a merry-go-round anymore; this is a real horse). Often the first thing blamed when one of these individuals can't figure out how to solve a problem is the peripheral video components they've never seen before, and in my case that ended up being, you guessed it, MII. "Well all I know is I didn't have this problem with Beta". I had to explain that "NTSC video out is NTSC video out, no matter where it comes from" which was validated when we found out that problem was related to how the MII machine was hooked up to the AVID, (something that also would have happened with Betacam).

This lack of MII knowledge also existed when we called up that poor bloke on the AVID 1-800 line again. But he was reciting from instructions on MII he was given by his management and consequently we have since started the process of educating the manufacturer on MII and the users association and we are

working to excise any misinformation on MII from AVID documentation. This is not solely an AVID problem. We've been correcting documentation on MII interfaces for video manufacturers for years. Needless to say the next time an MII user calls AVID, they'll know the correct MII answer.

In any event, we now have a free-lance on-line editor with a fairly good knowledge of video production and the AVID on-line systems. But we are bound and determined to develop the capability in-house as we have before with 35 full-time employees in our full-service facility. Which, of course, brought up the need to arrange for AVID training.

While attempting to learn about the classes AVID offers, my facility manager often waited on the support line for over 30 minutes. Information, when we did get it, was sketchy at best. At that point I had had enough. I called the head of AVID customer support. I got through to a very helpful staff member, Tom Masselli, and later had the opportunity to speak with Amy Finn, AVID's customer service manager. I must say I was very impressed with their response. They were intently interested in our

concerns and documented all of our suggestions. We got phone and beeper numbers of everybody that could help us and other MII users in the future.

The bottom line is that AVID is a product that is in tremendous demand and they are trying hard to keep up with the hiring of video-educated support staffers. This is evidenced by their Help Wanted ads placed in industry trade journals. They are committed to improving phone response time and they daily document the delays that occur to facilitate staffing for peak periods. They are upgrading their training classes and making them more accessible to AVID customers nationally. They do have an understanding of the video business and they are dedicated towards working to insure this understanding is present throughout the ranks. In our next report in this series we'll address specific MII/AVID technical interface issues in addition further outlining AVID's customer response to us.

*More to come in next months newsletter—don't miss it! □*

---

### **Third MII User Quarterly Support Award to be Presented to Panasonic's Rick Tucker**

The association recently decided to award the third MII User Quarterly Support Award to Mr. Rick Tucker. Mr. Tucker has been instrumental in attempting to bring the WVF 700/II Bearding issue to resolution. He has consistently

demonstrated concern for the bearding issue and has put a commendable amount of effort and time into communicating with concerned users, association headquarters, and Panasonic officials to develop an update to the alignment procedures with a new service bulletin. His commitment to customer service has also been demonstrated in past customer issues.

In addition to his work on the bearding issue (for more

information, see the detailed article in the August edition of the newsletter), Mr. Tucker has consistently worked to meet customer needs and address customer concerns. He is one of the association's key links to Panasonic service. If the association receives a request/concern that it cannot handle alone, it is often forwarded to Mr. Tucker.

The association will present the award to Mr. Tucker in October of 1994. □



## "Bearding" Issue Currently In Resolution with the Factory ...New Service Bulletin to be Issued

Thanks to the efforts of Panasonic's Rick Tucker, Rick Somerson, Mike Vaia, Brian Roos, Tony Sangiovanni and others, we've been able to verify that the "bearding" phenomenon seen when WVF-700 cameras are used with several MII models is most likely class-wide. (See "Bearding" in August, 1994 issue). Currently these individuals are in discussions with Panasonic in Japan to come out with a service bulletin that should update the adjustment procedure for the dark clip in the MII VCR alignment procedures when a WVF-700 camera is being used. We will keep you posted on this and other issues we uncovered with our last survey when we fully investigate and obtain final resolutions for the questions in the coming months. Until then please feel free to call us at headquarters with any additional information or questions. We want to express our gratitude to the aforementioned individuals and Panasonic for being forthright and open in helping the association identify solutions.

*By Dave Gardy, Executive Director of the MII Users Association. □*

## Technician

Panasonic Broadcast and Television Systems (PBTS) has built a reputation for unsurpassed quality and professionalism in the broadcast and television industry. We are currently accepting resumes from qualified individuals for a Technician in our Cypress, California office.

Position will troubleshoot, repair and modify all broadcast/industrial video and audio products with an expected level of efficiency. Utilizes state-of-the-art test equipment and instruments with an excellent working knowledge of their operation and effectiveness. Will assist and train other technicians when requested, and attend product seminars as needed/assigned.

Successful candidate will have a minimum of 6 yrs. applicable hands-on experience in electronics servicing and repair. 2 yrs. college or vocational trade school majoring in electronic technology. ASEE, AAS, ACS, or CET associates degree required (or Equivalent exp). Must be a team player.

We offer a competitive salary, and a comprehensive benefits package. For immediate consideration, please submit resume with salary history/requirements to: MECA Personnel Dept. (16 A-3), 94-0740, 6550 Katella Avenue, Cypress, CA 90630. Only resumes with salary information will be considered.

## PANASONIC BROADCAST AND TELEVISION SYSTEMS

**We Are Proud To Be An Equal Opportunity Employer**

**ultra-sound a/v**  
for all your tape duplicating needs

10108 Timberlake Road / Lynchburg, VA 24502 / 804 / 237-4549 / fax 237-4982

## Ultra-Sound:

We have been duplicating quality video programs for over six years.

We use the highest grade tape and shells in order to provide the best possible product. We also perform a quality check on each and every tape that is duplicated to insure and maintain a high standard of excellence. Please call us for a quote on your next duplicating assignment. (804)-237-4549 or fax (804)-237-4982

## Our Commitment: Quality, Dependability, Service

**Quality**  
Premium shells  
Real time duplication  
Back coated video tape

**Dependability**  
100% guarantee  
100% quality control  
Your deadline always met

**Service**  
One stop shop  
Fulfillment services  
No extra for rush orders

## **FREE Order Capture and Fulfillment Service for MII Association Members**

American Magnetic Media (Denver, Colorado) has just opened its doors to its MII Association Co-Members who are in the need for a full service order capture, duplication, packaging, fulfillment, and distribution channel to distribute special interest programs through direct response advertising.

For the months of September and October the initial start up fee, to be placed on the program, has been waived for those who qualify under A.M.M.'s special interest programing requirements.

"We have seen very positive results from the clients who use this program" states A.M.M.'s President, Jeffery Martin. The advertising avenue becomes extremely effective using our toll free number to order, 1-800-USA-TAPE. It gives the customer confidence that they are dealing with a company who specializes in the distribution arena, while offering full customer support. Plus, there is the added convenience of accepting payment by all major credit cards. This makes the purchase easy and effective for the customer while increasing sales for the producer within the same transaction.

Mr. Martin goes on to say that A.M.M.'s response time is the fastest in the industry today. Usually 48 hours from capturing the order to its shipment.

**ALL THIS WITH NO START UP  
COST WHAT-SO-EVER**

To contact Mr. Martin or his staff, please dial 1-800-872-8273 x100, or send a VHS copy of your program, description of contents sheet, and requested retail sales amount to:

A.M.M.  
c/o MII Association Division  
Havana St. Unit 6A  
Denver, CO 80239

## **MII Job Shop**

Experienced On-line MII Editor, preferably PALTEX and IMPACT DVE expertise, must be willing to relocate to the Washington, DC area, salary commensurate with experience. Ref. #9202A

Experienced Amiga Graphic Artist, 2-D and 3-D capability, familiarity with MII desired, must be willing to relocate to the Washington, DC area, salary commensurate with experience. Ref. #9202B

Send resumes and sample tapes to the Association. Please state which position you are interested in.

Technician, Experienced and entry level positions available. AA in Electronics required. Work on Broadcast MII video tape machines and camera. Some transmitter work. Drug screen required. WHAG-TV is a small market NBC affiliate. We offer a comprehensive benefit package, including 401K and section 125 plans. Send resume and salary requirements to personnel, WHAG-TV, Dept. M, 13 East Washington Street, Hagerstown, MD 21740. No phone calls. EOE.

*All responses will be kept in strictest confidence. □*

## **Global Vision Merges**

Global Vision of Reisterstown, Maryland has joined forces with Baltimore's U.S. Printing and Sign Company Inc. By this joint venture USPS now will be able to fulfill its clients complete One Stop Printed & Visual Communication needs. From color brochure accompanied by a PAL/SECAM Video demonstration Tape to Silk-Screen T-Shirts and

## **Maintenance Software**

Brian Roos, the Senior Field Engineer for Panasonic's Broadcast Engineering and Service Division in Norcross, Georgia, has developed a computer database with step-by-step instructions for performing routine maintenance on most models of Panasonic MII equipment.

The instructions found in this database are meant to be a "user friendly" companion to the maintenance procedures found in Panasonic's service manuals. Procedures for adjusting RF, A/C heads, tape tension, linear audio, and mechanical presets are included; as well as a flow chart illustrating the proper order in which to make these adjustments.

Although not 100% complete the database provides information for the following models: AU-400, AU-410, AU-500, AU-550, AU-60, AU-650, AU-620, and AU-65. The database has an easy-to-use interface for viewing files, and you can print out hard copies of each procedure.

Copies of this program are available from the Association. Each disk, which has information on all of the machines listed above, costs only \$15. Payment can be made by check or credit card. Simply call the Association at 1-800-966-1030 or (703) 620-6000 or fax your request to (703) 620-0451. Be sure to specify what size disk you need — 3.5 or 5.25 inch. We appreciate the effort Brian has put into this project, and we'll provide updates as he adds information about the rest of the MII line.

**Canadian members**, please contact Denis Orendt of Panasonic Canada, at (416) 238-2269. He'll be able to provide the disk for you. □

**Hats for your international Clients.**

For a list of other services please call: 410-732-1300 or write to:  
U.S. Printing & Sign Co., Inc.  
519 South Conkling Street  
Baltimore, MD 21224 □

## Someone Cry for the Children, To Be Aired on Discovery, Mastered on MII

On October 1, 1994, at 7:00 p.m. CT (8:00 p.m. ET) tune in to The Discovery Channel for the world premier of Barrister Productions L.C.'s **Someone Cry for the Children**, mastered on MII.

In June 1977, three young Girl Scouts were horribly murdered on their first night of summer camp. The prime suspect, a local football hero and escaped rapist, was also a native American who was said to have used "black medicine" to hide himself in the Oklahoma hills. The men sent to track him down shared their fugitive's heritage and blood and called upon other medicine men to help bring him in ... In a chilling struggle beyond good and evil, in the most extraordinary manhunt and murder trial of our time, the white man's law and the Indian way clash, irrevocably, leaving far more than three deaths unsolved and unexplained.

**Someone Cry for the Children** retraces the murder of the three Girl Scouts and follows the investigation and trial of Gene Leroy Hart. Like Jesse James and Charles "Pretty Boy" Floyd before him, Hart became

a legend, of sorts, as he successfully evaded capture month after month. And, like them, he became a folk hero in the minds of many — a Cherokee Indian pursued and persecuted by a prejudiced Establishment. After ten months, Gene Leroy Hart was apprehended, ending the largest and longest manhunt in Oklahoma's history. But it was just the beginning of one of the most spectacular courtroom dramas the state has ever seen. The case was held up publicly as an example of the ineptitude and bias which may exist within the judicial system. The results of the trial were denounced by some and hailed by others. Don't miss **Someone Cry for the Children**, and draw your own conclusions.

This compelling two-hour documentary is based upon the best-selling and critically acclaimed book by Michael and Dick Wilkerson. The program was mastered on MII format and is narrated by country music legend Johnny Cash and movie and television star Dale Robertson.

Barrister Productions L.C. is a

Tulsa-based, primarily Panasonic/MIJ production company with a close association with The Discovery Channel. The company produced **Lizzie Borden Took An Axe?** which premiered on The Discovery Channel on September 18. Their two-hour production **Isaac Parker—The Life and Times of a Hanging Judge** is narrated by Dale Robertson and features John Vernon (*The Outlaw Josey Wales*, *Dirty Harry* and *Animal House*) as Judge Parker. The show also contains interviews with, among others, Chief Justice William H. Rhenquist. Barrister has also completed **The Marshals—The Making of an American Legend** and are currently in production on **Andersonville** (the story of the infamous Civil War prison). In pre-production are three other one-hour shows. **Geronimo—After the Fall**; **Myth, Mysteries and Legends of the West**; and **The Real Story of the Texas Rangers**.

For more information contact: Mike Wilkerson or Mike Brown at Barrister Studios, 918-663-7700; 918-628-1966 (fax) □

### **ADVERTISE IN THE NEWSLETTER!**

*A fraction of the cost of trade journal advertising  
with a target market reach*

<b>Full page \$150</b>	<b>Half page \$100</b>
<b>Quarter Page \$75</b>	<b>Eighth Page \$50</b>

*\*Special Discounts available for higher frequency\**

All proceeds to benefit User Association activities

Call MII Users Association Headquarters for details and  
discount prices at **1-800-966-1030**  
or fax your request to **(703) 620-0451**

### **Have you returned your membership registration form and \$25.00 dues?**

If you have not, please do so immediately!!!  
*Make checks payable to the MII Users  
Association of America. Return form (found on  
page 2 of this newsletter) and payment to:*

MIJ Users Association of America  
c/o Gardy-McGrath (Int'l), Inc.  
1950 Roland Clarke Place, Suite 100  
Reston, VA 20091  
(703) 620-6000 or 1-800-966-1030  
Fax: (703) 620-0451 □

## Authorized Panasonic Dealers/Repair Centers

*The following is a current list of dealers and independent servicers authorized to repair Panasonic MII products, provided by courtesy of Wint Ramsey.*

### Northeastern

Advanced Video Systems  
19 Roots Lane  
Owego, NY 13827  
(607) 687-0545

AVEC Electronic Corporation  
2002 Staples Mill Rd.  
Richmond, VA 23230  
(804) 359-6071

Colortone Camera, Inc.  
76 S. Central Ave., Rte. 9A  
Eimsford, NY 10523

Communications Televideo  
9301 Georgia Ave.  
Silver Spring, MD 20910  
(301) 585-6311

Crimson Camera Tech Sales  
325 Vassar St.  
Cambridge, MA 02139  
(617) 868-5150

Eastern Video Systems, Inc.  
2 Sterling Rd.  
Billerica, MA 01862  
(508) 667-0009

Great Northern Video  
31 Industrial Park Dr.  
Concord, NH 03301  
(603) 228-0412

Levin Professional Services, Inc.  
11157 Viara Mill Rd.  
Wheaton, MD 20002  
(301) 942-6800

Professional Video Sales  
1001 Sussex Blvd.  
Broomall, PA 19008  
(215) 544-0311

Quail Video Productions  
924 Penn Ave.  
Pittsburgh, PA 15221  
(412) 243-1300

## MII and "S-DOC"

Many users who are familiar with the advanced dropout compensation capabilities of the "H" series MII, may not realize that a similar capability exists for older MII studio units. All of these models have the capability of accepting an optional Field Dropout Compensator. These units are known as "S-DOCs" or "Super Dropout Compensators"

**Standard Dropout Compensation:** Most small dropouts can be concealed by electronically taking the video information from video lines before and after the dropout, averaging the information, and inserting it in place of the area with dropout. The VTR activates this system when it reads a lack of video information and sends a dropout pulse to the MII machines TBC to conceal the dropout. If you doubt that there are any dropouts on your tapes, try this simple test: Place your MII studio unit in shuttle x 1, this will allow for normal playback of any tape but with the standard D.O.C. turned off.

**S-DOC:** The addition of a "S-DOC" should be considered when you are

concerned about perfect playback of your MII source tapes in real time or if you are in a production environment where you have problems with dropouts on source tapes. The first priority is to attempt to go to the root of the problem before deciding on an "S-DOC". Bad field tapes could be a symptom of a dirty field machine or tapes that have too many passes. These issues should be addressed first. A good example of why a "S-DOC" is necessary would be on air MII VTR playing programs and commercials. Even when other precautions are taken, there is always a chance of that momentary head clog or bad tape that would be immediately seen by your viewers. The field dropout compensator can replace a defective part in a field of video with that from the previous field. This means that if one of the heads would clog the picture will still be acceptable with just the output of the remaining head. No more make goods! We have removed connections to one head on AU-650 series units and seen very little change in the viewed picture. There is a loss of resolution, however, and some motion artifacts so do not use the "S-DOC" as a substitute for that head change that

may be needed.

**Tips after the S-DOC is installed:** Many users have problems with relying on the dropout compensation too heavily after installation.

"If the picture looks good then everything is O.K., right?" Wrong! The machine still required the same level of maintenance as before. Many users continue to use worn heads because the "S-DOC" covers the head clog symptoms. When both sets of heads clog, the unit is totally unusable and must be refurbished immediately. Users should track the hours on the unit and make arrangements for maintenance when head life is at its end. For the three digit machines expect about 200 hours. AU-65 units can last as much as 300 hours. This allows for an orderly service on your unit. Do not use the S-DOC as a means of eliminating your purchase of replacement tape. Old tape with damaged areas is dangerous to the upper drum of the VTR. Follow the simple test of playing the tape deck back in shuttle as described above and look into the possibility of a MII tape evaluator.

*Article provided by Dave Linetsky of  
Specialized Communications* □

**Specialized Communications (KEY)**  
907 Maryland Ave.  
Hagerstown, MD 21740  
(301) 790-0103

Videoplay Industries, Inc.  
RT30 Tolland Ind. Park  
Rockville, CT 06066  
(203) 872-9195

#### **Midwest**

Alpha Video & Audio, Inc.  
7711 Computer Ave  
Edina, MN 55435  
(612) 896-9898

B&J Photo, Inc.  
525 North Main St.  
Findley, OH 45040  
(419) 424-0903

Camera Corner, Inc.  
523 Monroe St.  
Green Bay, WI 54305  
(414) 435-5313

Communication System Group  
13355 Capitol Ave.  
Oak Park, MI 48237  
(313) 399-2000

Full Compass Systems, Inc.  
5618 Odana Rd.  
Madison, WI 53719  
(608) 271-1100

Industrial Broadcast Services  
5436 W. Mingo, Suite F  
Tulsa, OK 74146  
(918) 663-5123

Industrial Video, Inc.  
1601 N. Ridge Rd.  
Lorain, OH 44055  
(216) 233-5805

Madison Video Repair (KEY)  
1409 Greenway Cross  
Madison, WI 53713  
(608) 274-3464

Modern Communications, Inc.  
1733 Larkin WMS Rd.  
St. Louis, MO 63023  
(314) 343-0800

Pratt Audio Visual/Video Corp.  
200 Third Ave., SW  
Cedar Rapids, IA 52404  
(319) 363-8144

Professional Video Supply  
9401 Santa Fe Dr., Suite L101  
Overland Park, KS 66212  
(910) 642-5528

Swiderski Electronics  
1200 Greenleaf Ave.  
Elk Grove Village, IL 60007  
(708) 364-1900

**TV & Video Service (KEY)**  
14121 "S" St.  
Omaha, NE 68137  
(402) 895-3100

Thalner Electronics Labs, Inc.  
7235 Jackson Rd.  
Ann Arbor, MI 48103  
(313) 761-4506

#### **West**

A-VIDD Electronics Co.  
3920 Gilman St.  
Long Beach, CA 30815  
(213) 498-7776

Accent Audio Video  
13616 Mautron Rd.  
Dallas, TX 75244  
(214) 458-0501

Audio Visual Supply, Inc.  
4575 Ruffner St.  
San Diego, CA 92111  
(619) 565-1101

Davis Audio Visual, Inc.  
2100 Clay St.  
Denver, CO 80211  
(303) 455-3440

E.C.I Video  
2809 Ross Ave.  
Dallas, TX 75201  
(214) 969-6946

G.C. Video, Inc.  
425 Eubank Blvd. NE, Suite E  
Albuquerque, NM 87123  
(505) 293-6509

GRC Electronics (KEY)  
1181 Pioneer Way  
El Cajon, CA 92020  
(619) 464-6446

High Tech Video Services (KEY)  
931 Enterprise Dr.  
Sacramento, CA 95825  
(916) 922-1400

IVS  
7925 Auburn Blvd.  
Citrus Heights, CA 92111  
(916) 725-6600

Lubbock Audio Visual Co., Inc.  
2120 Avenue Q  
Lubbock, TX 79411  
(806) 744-2559

Metrovionics, Inc.  
3000 Catlina Ct.  
Los Alamitos, CA 90720  
(714) 827-4580

PCI, Inc.  
1595 West Amador, Suite H  
Las Cruces, NM 88005  
(505) 523-7788

Professional Video & Tape, Inc.  
10240 SW Nimbus, Suite L11  
Tigard, OR 97223  
(503) 598-9142

Studio Spectrum, Inc.  
1056 N. Lake St.  
Burbank, CA 91502  
(808) 843-1610

Troxwell Communications  
4030 South 38th St.  
Phoenix, AR 85040  
(602) 437-7240

TV Specialists, Inc./Video  
180 East 2100 South, Suite 104  
Salt Lake City, UT 84115  
(801) 486-7555

Video Technical Services, Inc.  
222 Truman NC  
Albuquerque, NM 87108  
(505) 265-4045

#### **Southern**

Audio Video Specialists, Inc. (KEY)  
234 Metairie Rd.  
Metairie, LA 70005  
(504) 835-4027

Crecent Communication  
3535 Chateau Blvd., Suite 3  
Kennar, LA 70065  
(504) 466-4454

Custom Supply, Inc.  
2509 5th Ave. South  
Birmingham, AL 35233  
(205) 252-0141

K&M Electronics (KEY)  
2620F Mountain Ind. Blvd.  
Tucker, GA 30084  
(404) 934-2151

Long Communications Group, Inc.  
96 Burke St.  
Winston-Salem, NC 27101  
(919) 725-2306

Mission Service Supply  
Drawer 2957  
W. Monroe, LA 71294  
(318) 325-8674

Total Audio Visual Services  
811 Marietta St.  
Atlanta, GA 30318  
(404) 975-7555 □

## MII Duplication Facilities

If you are a duplicator and you are an MII User, the Association needs to know about it.

*Currently our list includes:*

**Action Video Productions**  
Greenville, SC  
(803) 297-8865

**American Production Services**  
Seattle, WA  
(206) 282-1776

**Advanced Audio Video** Denver, CO  
800-368-0406

**American Magnetic Media**  
Denver, CO  
800-USA-TAPE

**AME** N. Hollywood, CA  
800-336-3827

**Avon Productions**  
South Plainfield, NJ  
(908) 756-0643

**Bennu Productions** New York, NY  
(212) 213-8511, Wayne Keeley

**Broadcast Video Products**  
480 Main St Armonk, NY  
(914) 273-6649, Jack Miller

**Cassette Dub Inc.** Northvale, NJ  
(201) 767-7077

**CenterCom, Inc.**  
Milwaukee, WI (414) 353-2001  
Lincolnwood, IL (708) 675-1411  
Tampa, FL (813) 886-8266

**Commercial Video**  
101 Winston St.,  
Cumberland, MD 21502  
(301) 724-2799, ask for Greg.

**Commonwealth Films**  
Richmond, VA  
(804) 649-8611

**Copymaster Video** Villa Park, IL  
(708) 279-1276

**Cinequipt** St Paul, MN  
(612) 646-1780

**Creative Visual** 10135 J St.,  
Omaha, NE 68127  
800-547-4184, ask for Larry.

**Curtis Inc.** Charlotte, NC  
800-733-2878

**Curtis Inc.** Cincinnati, OH 45202  
800-733-2878

**ECI** Dallas, TX  
800-880-9400

**Elite Video Production**  
Brooklyn, NY  
(718) 627-0499

**Global Vision** Reisterstown, MD  
(301) 356-6715

**Group Video Productions**  
Sacramento, CA  
1-800-748-4982

**HAVE, Inc.** Hudson, NY  
(518) 828-2000

**Industrial Audio Video**  
Houston, TX  
(713) 535-2375

**Industrial Communications**  
Birmingham, AL  
(205) 942-0132

**International Video Center**  
2528 Edgehill Rd  
Cleveland Heights, OH 44106  
(216) 321-1440

**Juntunen Video** Minneapolis, MN  
(612) 341-3348, Mike Vinup

**MagneTech** Ft. Lauderdale, FL  
800-683-DUPE

**Majestic Video** Burbank, CA  
(818) 843-1806, Cliff Sawyer

**Master Images Video Duplication, Inc.** Wheeling, IL  
(708) 541-4440

**Media Concepts** St. Petersburg, FL  
(813) 321-2122, 800-330-3873

**Multi-Magnetics** Denver, CO  
(303) 825-7768

**Network Video Services**  
Alexandria, VA  
800-289-DUBS (3827)

**Park Avenue Productions**  
Richmond, VA  
(804) 346-3232

**Preston Trucking** Preston, MD  
(410) 673-2930

**Pro Line Video** Austin, TX  
(512) 837-2000 x30

**Quinn Productions**  
Winston-Salem, NC  
(919) 768-2746

**Sign Media, Inc.** Burtonsville, MD  
(301) 421-0268

**Shooby-Dooby Duping** Orange, CA  
(714) 744-4041, Terrence West

**Televent Video Services**  
Oak Park, IL  
(708) 383-5588

**USF&G Corporation**  
Baltimore, MD  
(410) 578-2916, Steve Kuhn

**Vaughn Communications:**  
Minneapolis, MN 800-323-0281  
Creve Coeur, MO (314) 576-6804  
Phoenix, AZ 800-228-7609  
Milwaukee, WI (414) 276-6511  
Tampa, FL 800-252-7564  
New York, NY (212) 447-1038  
Portland, OR 800-772-2251

Atlanta, GA 800-966-0859  
Irvine, CA 800-228-7609

**Video Duplication** Atlanta, GA  
800-235-9732

**Video Duplication Services**  
Columbus, OH 800-289-4301  
Dayton, OH (513) 294-5883  
Cleveland, OH (216) 741-3827  
Youngstown, OH (216) 792-3827

**Video Management Systems**  
Indianapolis, IN  
(317) 639-6163

**Video on Location**  
Rockville, MD  
(301) 984-5823

**Videoland** Lacey, WA  
(206) 491-1332

**Video Now** 610 S. Central Ave.  
Kent, WA  
(206) 852-1186

**VideoPlay Industries** Rockville, CT  
(203) 875-5211

**Video Proofs** Rohnert Park, CA  
(707) 586-0383

**Video Replay** Chicago, IL  
(312) 467-0425

**Video Transfer** Rockville, MD  
(301) 881-0270

**Vidicomp Distributors**  
Houston, TX  
(713) 694-6400

**VIP Duplication** 2908 Cameron St.,  
Suite-B, Monroe, LA 71201  
(318) 322-8222, Phillip Nelson

**VU Video** Denver, CO  
800-637-4336, Eric Wheeler  
**Wilderness Productions**  
S. Lake Tahoe, CA  
800-874-7488, in CA (916) 577-3008

**WGVU/WGVK-TV**  
Grand Rapids, MI  
(616) 771-6666, TDD 800-748-0488

**WPSD-TV** Paducah, KY  
(502) 442-8214, Bob Fesmire

**Your Video Productions**  
Costa Mesa, CA  
(714) 645-9687

*Canadian Duplicators:*

**Agincourt Productions**  
Richmond Hill, Ontario  
(416) 886-8273

**Inter-cite Video** Montreal, Quebec  
(514) 342-4545

**Marine Video** 1955 Wylie St.  
Vancouver, B.C. V5Y 3N7

*If your company isn't listed here,  
please call 1-800-966-1030. □*

# MII REPAIR

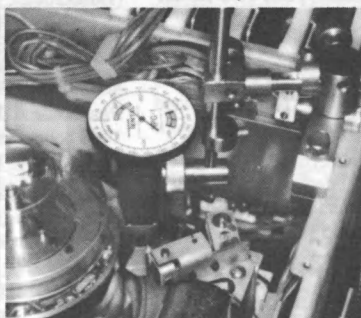
## FASTER, EASIER, BETTER!

If YOU aren't using TENTEL test equipment yet, you're in for a PLEASANT SURPRISE!  
Four different, unique test instruments to help do repairs BETTER than ANY other methods!

Tape Tension Gauge  
T2-H5-SLCB \$575



HEAD Protrusion  
Eccentricity Gauge  
HPG-1/S2 \$870



Multi-Function  
Reference Plane  
TSH-MII \$545

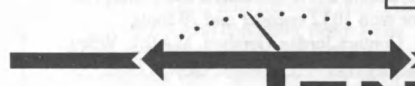


Dial Torque Gauge  
TQ-600 \$295



**SPECIAL MII PACKAGE PRICE! \$2285 LIST FOR \$1995: SAVE \$290**

TECHNICAL AND ORDERING INFORMATION CALL TOLL FREE (800) 538-6894



**TENTEL® CORP.**

4475 GOLDEN FOOTHILL PKWY.  
EL DORADO HILLS, CA 95762

(916) 939-4005  
(916) 939-4114 FAX

## Turn Betacam production clients into MII Users!

### *Betacam/MII or MII/Betacam Transfer!*

Now available to the Users Association -- Members at reduced rates!  
48 hour turnaround for quantities of up to four tapes (via Federal Express)  
for both "S" and "L" size Betacam cassettes.

Services supplied by GMG International at the following rates  
(which include the cost of tape):

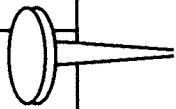
up to 20 minutes	\$37.00/dub
up to 30 minutes	\$55.00/dub
up to 60 minutes	\$105.00/dub
up to 90 minutes	\$155.00/dub

(Shipping not included.)

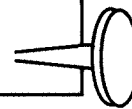
*Call 1-800-966-6689 or (703) 620-6000 and ask for Tom Howley.*

Transfers delivered C.O.D. or VISA/Mastercard accepted.





# MII Trading Post



*Please contact us when the equipment is sold!!!*

## Equipment Wanted

**Wanted: Amiga 2000/2500.** Need CPU, will consider some extras-cheap. Also want rear-screen fabric or panel, 4'x6' or larger; Panasonic interfaces for IVES II. Contact Steve Braker at (608) 251-8855.

**Wanted: Used WV-F300 video camera** MII adaptor (WV-VT10). Contact Jordan (212) 966-5660 (New York, NY).

**Wanted: JVC BR-S525U,** possibly other DT machine, also MX-50. Contact Pete Schaefer, (503) 267-7120.

**Wanted: MII player and Sony 5850 recorder.** Call Peter at (818) 888-8673.

**Wanted: Alamar 1055 and SC 2000's,** used or new, Call John Bishop (704) 398-0046.

**Wanted: Amiga Computers & related hardware,** as well as used working prosumet video equipment. Copperhead Technologies, (518) 346-3894.

## Equipment for Sale

**Panasonic 300 CLE camera** w/full studio kit, \$5000. **AU-400 MII dockable recorder** w/ VT-10 docking adapter for 300CLE camera, \$3000. **Panasonic AG-7400 AVHS portable,** \$1000. **Ite-40 tripod,** \$500. Call Vin Sisson at (216) 527-2182.9/94

**FORA CVM 400 6-input component switcher,** 2yrs. old \$10,000. **Sony VO-8800 3/4" field recorder** w/TC option, very little use, \$2500. **Sony VO 4800 3/4" field recorder** \$750. Chris Turner (318) 325-1544 9/94

**Must Sell! AU65H Editing VCR.** Like new! New drum has only 150 hours of use. Low "power on" time. 1.5 yrs old. Full documentation and manuals included, \$7500 or B/O. contact Bruce Edwards (714) 583-7837. 9/94

**Sony 3/4 inch Editing System,** 5850, 5800, RM440 w/ cables for remote and dubbing. 5800 \* 23797, 5850 \* 26974, \$3,300. **Panasonic AU-60 recorder/player,** needs playback hds. still records fine, \$3,500. **Ampex Ace Micro Editor** w/ joystick monitor & software, \$3,225. **Nova 620 Time base corrector,** \$700. **TM-90U Color Monitor** 2 channel w/ multi pin RGB input, \$200. **JVC BR64000 VHS player/recorder,** \$100. **4 Bay oak console** w/ coasters, can separate into 4 sections or connect as one complete unit, make offer. Contact Dan Hall at Video Management Systems, (317) 267-9655 9/94

**Panasonic PTB1010UF 120" Video Projector** Sealed New in Box \$4,700 (\$9,350 Retail) **Panasonic DM7010 Dockable WV-F700 and AU410 only 10 hours demo** \$10,800 (\$24,000 Retail). **Panasonic BTM1310Y Monitor** A/B split screen, RGB, pulse cross \$1,000 (\$2,000 retail). **AU55H demo,** \$9,400, **AU65H demo,** \$11,200. **AU66H demo,** \$14,000. All include Full New Warranty and Shipping! Greg LaDue (607) 687-0545, 9am -6pm, E.S.T.8/94

**Panasonic AU-550 studio/field MII editing VCR** w/ D.T., VITC & LTC T.C., simple TBC, 4 ch. audio, AC & 12 volt DC power, built-in serial edit controller for one source, only 50 lbs but rack mountable, \$4,995. **AU-50B CTCM TBC** for use with AU-500, 520, & 550 and three JVC KR-M820U MII editing VCR w/ built-in A/B roll edit controller, serial and parallel interface, LTC T.C. board, 4ch audio, Y-C in & out, edit status and T.C. window dub output, excellent condition \$4,595. **Panasonic WV-F700M digital processing 2/3" 3CCD camera** (factory demo) docked to used AU-400 MII deck, new V.F. & tripod plate \$9,950. **Various lenses** available starting and \$695. **Panasonic WV-F200A ENG camera package** w/ MII and Y-C output \$2,995. **DSC/Chyron Illusion 3D DVE** loaded \$4,295. **Desktop Digital Video system** featuring TAST Video Machine or Pinnacle Alladin w/ TAO editor. \$Call, Wiegand Audio Video Labs, (614) 967-0059 or fax (614) 967-4453.8/94

**JVC 800 MII editor/recorder.** New heads, excellent cond., \$4200. **2 Hitachi SK70 Cameras.** Good cond., B/O. **ISI 902 Switcher.** Very good cond., B/O. **Chyron Chameleon,** excellent w/10 cartridges, B/O. **Chyron VP1 character generator** w/12 fonts, B/O. **Arvin Echo Slo Mo,** needs work, make offer. **Panasonic WV2150 Cameras** (2) w/ rear control lenses (studio cams), make offer. **Sony BVU 200 Editing System** (3/4), very good condition, \$975. Contact John Cahill (908) 269-0100 (NJ). 8/94

**3 JVC CR 850 VTRs,** \$2700 each. **1 Sony VO 5850 VTR,** \$3500. Contact Leslie Ricci at (714) 777-4510 8/94

**Panasonic MX-12,** mint, \$1100. **Panasonic AG-7650 w/ TC,** 250 hours, \$3400. **Various MIDI gear** for audio production. (sequencers, synths, digital FX) **Hitachi V-099 WFM** \$600. **Panasonic WJ-4600A switcher** \$600. Will take B/O on older Sony equipment (3/4", camera, etc.) Trade for JVC BR-S525U, MII editor, MX-50 or ? Contact Pete Schaefer, (503) 267-7120.8/94

**Interformat IVES II A/B V2.4C controller,** frame accurate, programmable A&V fades, GPI, capstan bump, EDL print & serial, sync & BB gen, LTC gen/read, w/ 3 parallel interfaces, excellent, \$1450/B.O. **IVES II cuts system,** \$950. **A/B Box,** \$650. Interfaces for above: 3JVC, 2 Sony, 1 Panasonic, \$175 each. Contact Steve Braker at (608) 251-8855.8/94

**O'Conner 50 Fluid head** on wooded legs w/ spreaders. Good cond., \$1,275. All carry a 30 day warranty. **Ampex ADO-100 DVE,** 3D Option & Upgraded software, \$16,000. **Graham Patten 1241 Linear Keyer,** 6 level w/drop shadow, hard/soft keys matte gen., adjustable masks, ext. video GPI and more, \$4300, **JVC KM-2000 Switcher,** \$1500, **Panasonic WJ-5500A Switcher,** \$775, **Matthey Video Delay Line,** o to 320 NS, \$225, **Panasonic 3/4" AB roll**

**sys. w/ 3-AU-700 's, AUA70 controller, AU-J10,** good offline system w/manuals & spares, \$2,900, Much more, owner retiring. Call for full list. Contact Bob Pooler at (508) 263-7727 (Boxborough, MA).8/94

**Panasonic AU-63, MII Studio Player** w/AT, New in Box, \$7,000. Contact Darrell Johnson 800-264-0590 (TN).8/94

**Panasonic AU-410S, AU-63, AU-65,** all approx. 2000 hours, package deal, \$15,000. Call Don Atchison at (613) 821-7783 (Ottawa).8/94

**JVC CR-4700 3/4" portable recorder** w/ time code, batteries, and portabrace. Just rebuilt. **Complete Animation/Graphics System.** 486 computer with 600 Meg. hadr drive, diaquest controller and targa 64+ board. Software includes Topas 4.0, Tips, Rio, QFX, Logo Editor, Panorama, and Lumena. Originally purchased for \$28,000, asking \$17,000. **Laird 1500 character generator** with 1032 encoder and 70 fonts, \$3,500. Contact Jordan Gershon, MAJEC Video Productions (913) 894-1188 (Overland Park, KS).8/94

**JVC KRM800U MII Editing VCR.** Low hours, excellent condition. \$3,400/B.O. Call Alan (610) 649-8482.8/94

**MII Studio Recorder/Player, JVC KRM 800u,** used at authorized repair shop, fully tested, brand new head, \$3800 or best offer. Call Tom Miller at (406) 222-6733.9/94

**Alta Centaurus Dual Channel TBC Digital Effects/Stillstore System,** \$7,500. **DUBNER 5K Character Generator,** \$3,500. **Paltex Abner A/B Edit Controller,** \$2,500. Contact Mark Johnson at Reel Video Productions, (814) 695-8054 (Hollidaysburg, PA).8/94

**Panasonic AU-410 Dockable VCR,** new \$6,500. **Panasonic WV VT 15 MII Docking Adapter** for Panasonic WV F2 50, new, \$800. Contact Tom Taugtes with Audio Visual, 1-800-862-2339 (Plymouth, MN).8/94

**JVC KY210B 3 Tube** w/ Fujinon 16x1. Hard case, tripod plate in excellent cond. Was used as back-up Cam only. Rated over 700 lines, \$2,495. **JVC CR4900U 3/4" Portable** w/ portable case. Exc. cond., \$1,000 firm. Contact George at Video Proofs, (707) 586-0383 (Rohnert Park, CA).8/94

**AU-63, AU-65, AUF-65, DM7010.** Call GerryLevine with B.O. at (508) 667-0009.8/94

**Panasonic AG-1970 ,** \$999. **Panasonic AG-7350 ,** \$1,599. **Shure M267 4 channel mixer,** \$269. **SONY multi dsc lsrsvn** \$249. Call Bill Tucker at (518) 356-0334 (Schenectady, NY).8/94



**Panasonic S-VHS Professional Edit Package.** AG7750 Edit Recorder w/ time code, AG7650 Source Player w/ time code, AGA770 128 Event edit controller, all interface cables. Demos w/ one year warranty! Only \$9750 (\$18,410 list). Call (607) 687-0545, 9am-6pm, E.S.T. (Owego, NY), 8/94

**Compuvideo waveform monitor/vectorscope,** \$1429. One year warranty. Call VIZ Tech at (718) 714-9873 (Brooklyn, NY), 8/94

**JVC KRM8200U,** editing recorder, MII format, usable condition, \$5500 each. **JVC KRM460U,** MII format, porta-brace case, charger, usable condition, \$4500. **Logic 8** sound workshop, recording mixing console, 20 channel, usable condition, \$1600. **Paltex Abner 5700104** editing controller, special effects, usable condition, \$1200. **JVC BR-S610U** Super VHS recorder/player, excellent condition, \$1000. Please contact John Hesse at (901) 587-7561 or Wayne Gilmer (901) 587-7560 (Martin, TN), 8/94

**Used Amiga Video Toasters,** Amiga 2000's, 3000's, & 4000's. Call Bill Tucker, Copperhead Technologies, at (518) 346-3894 ext. 300, (Schenectady, NY), 8/94

**JVC KR-M820U** Edit/Recorder with TC, \$4,000.000. Good condition, needs some "tweaking." Heads are good. Call Jim (816) 235-1096 (Kansas City, MO), HURRY! 8/94

**JVC KRM 800U** recorder/editor, excellent condition w/ new heads. Asking \$4,000.00. Contact Rick Carr (813) 821-1130 (Clearwater, FL), 8/94

**MIl camcorder** Panasonic 200 3CCD camera/AU-400 docking recorder, \$4,995.00. Call Peter at (818) 888-8673, 8/94

**2-JVC, BR-S611U S-VHS recorders,** with rack mount hardware, low hours, \$1975/each, **JVC SA-911U** serial Interface Unit, low hours, \$650, **Panasonic BT-1310Y** Color Monitor, RGB, Y/C & composite video inputs, 560 lines resolution, low hours, \$695, **CCI Model 800-6,** Y/C delay distribution amplifier, multiple outputs, front panel adjustments for luminance, chroma and Y/C delay, new in box, \$375, **2 DPS, TBC-II's,** \$275/each, all prices include shipping. Call Ron at (516) 285-7146, 8/94

**KRM 800 editor,** under 100 hours on new heads, \$4,500 or best offer. Call Scott Green at (608) 274-9944, 8/94

**Panasonic AG7750 Pro SVHS Recorder,** w/ SMPTE card, built-in TBC, ex. cond., \$5,000. Call Bryan Winsby at (913) 236-6088, 8/94

**Hotronic AP-41-SP** wide bandwidth Y/C and composite TBC/Frame synchronizer w/ digital comb filter and pixel by pixel dropout compensator. Like new, \$1,500. Contact Ron at (516) 285-7146, 8/94

**3 Hitachi Studio Cameras,** Model FP-40S, w/ CCU's, cables and ITE tripods. Complete pkg \$1500, nego. Call (804) 743-1171, ext. 238, 8/94

**Panasonic MII AU65** timecode recorder. **MIl AU62** timecode source machine. **MX50** mixer. **F250** 3-chip camera w/ MII Docking Back in ATA Shipper. **Panasonic 200CLE** camera w/ RCU & 2-25 foot cables. **Laird RGB/YC** encoder. **3D Studio 3.0** animation software. **Targa 64+ Board.** **BCD-2000** animation controller. **Black Burst Generator.** **Dyaxis I** non-linear digital audio system for sweetening w/ 1.2 Gb, MacIntosh and RDAT tape backup. Gary or Ben at Options Inc. (801) 467-7421, 8/94

**Panasonic AU-65** studio player/recorder w/TC reader/generator, 560 drum hours, \$10,000. **AU-63** studio player w/ auto tracking, TC reader generator, 320 drum hours, \$10,750. **AU-62** studio player w/TC reader/generator, 470 drum hours, \$6500. **(2) Panasonic BT-H1350Y** 13" studio monitor \$700 each. **AG-7750 w/ timecode** reader/generator less than 200 hours, \$5,000. **Grass Valley 110CV** component switcher, 8 user selectable inputs, chroma keyer, pulse regenerator, extender module, all operating and service manuals, used less than 900 hours, \$12,000. **AU-410s w/ less than 100 hours** docked to **WV-F250H** cameras w/ **WV-VT15 MII** docking kits. Loaded. **Brand new MII Tapes:** **M90L** \$46 ea., **M60L** \$30 ea., **M30L** \$20 ea., **M10L** \$10 ea., **M20S** \$15 ea. Call (307) 332-9714 10am to 7pm E.S.T. 8/94

**Another Sony 3/4" studio shuts down, and the equipment is being sold here!**

**Sony DXC-M3A** camera and accessories including case, 2 extra **DXC-M3A** camera heads, extra **DXFM3A/D** viewfinder, **CMA-8** camera AC adapter. Total package price \$3,100. **Sony VO-6800** field deck w/ case, \$1,400. **Sony VO-6800** field deck w/ case, little used \$1,800. **Sony BC-1WA** battery charger w/ four NP1B's, \$475. **RCA racks,** (2) 5-1/2 ft., \$200ea. **Sony VO-5600 3/4" recorder,** \$1,000. **IVC ABR-1A** A/B roll edit controller w/ monitor & printer (sony tape 5), \$600. **2 Sony VO-5850 3/4"** editing decks, **Sony RM440** controler w/ cables, total package \$5,900. **Crosspoint Latch 6119 Switcher,** crosspoint latch 6061 matrix pattern wipe generator, total package \$500. **Alta Pyxis 2** input TBC w/ digital effects generator, \$1,900. **Quanta QCG-500** graphic titler w/ 2 drives and camera capture, \$3,200. Contact Charlie Weber at (302) 764-3400, 8/94

### Facilities/Suites

**A/B ROLL EDIT Suite,** includes (2) **Panasonic AU-65's** Edit Recorders, (1) **AU-63** slo-mo player, (1) **Panasonic AG-7750 SVHS** Edit recorder, **Sony VO-5850** Edit Recorder, **Alta Pegasus** switcher, **For-A 3000 3D DVE,** **Inscriber CG** package w/ 486DX2-66 PC, **Editing Technologies "CMX style"** editor w/ serial control, **Tascam 688** midi studio 8-track cassette, audio router and mixer, (5) **Panasonic AG-1950** VHS recorders, **System wired Y/C,** all cables, system is working and producing programs daily. Asking \$50,000. **Panasonic 300 CLE** camera w/ full studio kit, \$5,000. **Panasonic AU-400** MII dockable recorder w/ **VT-10** docking adapter for 300CLE camera, \$3000. **Panasonic AG-7400** SVHS portable, \$1000. **ITE-40** tripod, \$500. Call Vin Sisson at (216) 527-2182, 9/94

**Find Financial Freedom in Florida.** Well established (10 yrs), **Turnkey video productions company** for sale by owners. Complete training and great terms available. Includes: broadcast editing system, fully equipped toaster, audio system, 3 chip camera and dockable portable, fluid head tripod, lowel lights, mics, film and slide transfer system, In-house duplication system, 800 # and credit card acceptance, furniture, phones and much , much more. You could be enjoying a positive cash flow today. All for well under \$100,000.00. Call (813) 545-2646 (FL) for complete details.

**A/B ROLL EDIT SUITE,** includes **Panasonic AU-60** Studio Recorder, (2) **Panasonic AU-650** Studio Edit Recorder with Auto Tracking, **Videotek Prodigy** Composite Special Effects Generator, **Paltex Elite** Edit Controller with Serial Interfaces for Prodigy Switcher & (3) **MIl** Recorders, \$40,000.00. System is in full working order, all three decks have approx 1000 hrs on head. Call Scott Kase at (703) 620-0451.

**On-Line SVHS to MII Master Edit Suite.** All YC through switcher. Amiga sourced as composite through TBC or RGB signal through custom built interface (for Chroma Key). **Panasonic AU-63** MII player has dynamic tracking. **Sundance** editing system can control 15 source machines and 8 GPI's, vary speed of **AU-63** during an edit, as well as control the **Video Toaster.** Call for full equipment listing. Original purchase price \$80,643.38. Asking \$25,000.00. **Avid Media Composer w/ Version 5.03.** Includes **Avid 200** Model 20, **LF701A** **Panasonic** 1 GB disk drive, **Rorke Data** 1 GB optical, 6 - 1HR optical carts, and **V Lan MSTRT Trans/Rec** **Avid.** Original purchase price \$40,585.34. Asking \$20,000.00. Call Biff van Cleave at (713) 963-0397 (Houston, TX).

### Tapes

**Used MII Tape,** limited number of MII tapes, Large cassettes, 30's, 60's 90's and small 20's, Most with low passes, most with factory cases. Good for many purposes. Buyer pays the shipping charges. Contact Ed McKay or John Bishop at (704) 398-0046, or fax (704) 393-8407 (NC), 8/94

**Panasonic M90L,** 4 new (still shrink wrapped), \$200.00. **20 Fujii H 471-ST,** 30 new in case, \$150.00. Call Bob Richardson, Jr. at 1-800-848-9752, 8/94

If you have equipment you would like included in the next Trading Post, please contact us in writing, either by fax or mail at MII Users Association of America, c/o GMG International Inc., 1950 Roland Clarke Place, Suite 100, Reston, VA 22091, fax (703) 620-0451, toll free 800-966-1030. **Please contact us when the equipment is sold. ☐**

\*\*\* The Trading Post has been updated! All Ads that had not changed since January 1994 were removed this month. If there were any errors, I appologize. Please fax a copy of the ad you would like run to the above number and it will be re-entered next month. From now on dates of entry will be added to each ad and if there are no changes for 6 mo. they will be removed.\*\*\*

## MII Rental Facilities

*Contact the association if you would like your company added to this listing.*

**Alpha Video** Edina, MN  
(612) 896-9898  
Complete MII Edit Facilities

**AudioVisual Headquarters**  
Rancho Dominguez, CA  
(310) 885-4200  
Rent out 3-AU-65's, they have shipping cases.

**Avon Productions** S. Plainfield, NJ  
(908) 756-0643  
Studio & Field MII, Cameras, etc.

**Avonix** Brookfield, WI  
800-222-6050  
Full line of MII available

**Broadcast Video Products**  
480 Main St Armonk, NY  
(914) 273-6649, Jack Miller

**Communications Televideo Ltd.**  
(CTL) Silver Spring, MD  
(301) 585-6311  
AU-65, D-3 AJD350 Editor, D-3 AJD310 Camcorder

**Cinequipt** St Paul, MN  
(612) 646-1780  
Full line of MII available

**Davis Audio Visual Inc** Denver, CO  
(303) 455-1122

**ECI Video** Dallas, TX  
800-880-9400  
AU-63H, AU-65H, WV F700 cam  
/AU-410 dockable

**Metrovics, Inc.** Los Alamitos, CA  
(310) 430-3509  
Full line of MII available

**Professional Desktop Video Systems**  
Glendale, CA  
800-862-7820  
Camcorder WV-F700/AU 410

**Pro Line Video** Austin, TX  
(512) 837-2000 x30  
Full line of MII available

**Video Management Systems**  
Indianapolis, IN  
(317) 639-6163  
Sony M7 Cam., AU 500 Portable MII  
Deck

**Video Replay** Chicago, IL  
(312) 467-0425  
AU-66H

**Vidicomp Distributors**  
Houston, TX  
(713) 694-6400

**WGVU/WGVK-TV**  
Grand Rapids, MI  
(616) 771-6666, TDD 800-748-0488  
AU-650, AU-500, AU-400

*Canadian Rentals:*

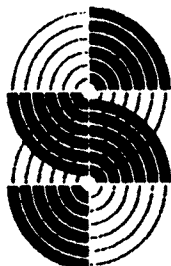
**Inter-cite Video** Montreal, Quebec  
(514) 342-4545  
WV-F700/AU-410's, WV-F7000,  
AU-520S, WV-F500/AU-45H, AU-  
63H,(2) AU-65H,(1) AU-W33H,  
(1)AU-W35H.

**VidCom** Vancouver, B.C.  
(604) 732-9711  
WV-F250/AU400 Camcorder, AU-  
63, AU-65, AU-550□

# SPECIALIZED COMMUNICATIONS

## AUTHORIZED INDEPENDENT MII SERVICE CENTER WARRANTY REPAIRS

SPECIALIZING IN ORIGINAL  
AND NEW MII UNITS  
ALSO BETACAM SP, U-MATIC,  
S-VHS, AND VHS



AUTHORIZED SERVICE FOR:  
PANASONIC PROFESSIONAL  
SONY PROFESSIONAL  
JVC PROFESSIONAL

# CALL 1-800-359-1858

# **PANASONIC MII TRAINING VIDEOS**

## **NOW AVAILABLE!!!!**

This set of three 30 minute videos feature preventive maintenance, troubleshooting, applications overview, upper drum replacement, and basic service procedures. Specifically, items covered include the following:

### **(I.) PANASONIC MII EQUIPMENT TRAINING-LESSON I**

#### **RECOMMENDED CLEANING AND MAINTENANCE PROCEDURE**

##### **Sections-**

- 1.0 - Upper Drum
- 2.0 - AC Head Stack
- 3.0 - Field Cleaning the Portable Unit
- 4.0 - Tape Path
- 5.0 - Cleaning the Pinch Roller
- 6.0 - Cleaning the Capstan
- 7.0 - Cleaning the Posts
- 8.0 - Cleaning the Fixed Posts
- 9.0 - Brush Assembly
- 10.0 - Cleaning the Earthing Assembly
- 11.0 - Final Disassembly and Cleaning
- 12.0 - Emergency Tape Unloading Procedures
- (+ Conclusion)

### **(III.) LESSON 3 APPLICATIONS AND OVERVIEW** (Including basic troubleshooting)

##### **Sections-**

- 1.0 - Introduction
- 2.0 - Stand Alone Single Machine Configuration
- 3.0 - Machine to Machine (cuts only applications)
- 4.0 - A/B Roll Editing Systems
- 5.0 - MII Menu and Setting Instruction

### **(II.) LESSON 2 UPPER DRUM REPLACEMENT AND ELECTRICAL ALIGNMENT**

##### **Sections-**

- 1.0 - Cleaner Roller Removal
- 2.0 - Mounting of Fixing Plate for Tip Protrusion Gauge
- 3.0 - Video Head Tip Protrusion for Measurement
- 4.0 - Removal of Upper Drum Assembly
- 5.0 - Upper Drum Re-assembly
- 6.0 - Eccentricity Gauge Adjustment
- 7.0 - Simplified At "x" Valve Adjustment



**All three presentations in VHS \$100.00 plus shipping (\$13.95 for ground UPS)  
Checks/Mastercard/VISA accepted**

**ALL PROCEEDS BENEFIT USER ASSOCIATION ACTIVITIES.  
IF YOU HAVE ANY QUESTIONS ABOUT THE TAPES PLEASE  
CALL THE USERS ASSOCIATION AT 1(800)966-1030,  
1(703)620-6000, OR FAX YOUR REQUEST AT 1(703)620-0451**

**24 HOUR FAX LINE**

**(Virginia residents must add 4.5% sales tax to all orders.)**

## MII Users Association of America

### Press Release Form

Requested by \_\_\_\_\_ Point of Contact \_\_\_\_\_

**Company** \_\_\_\_\_ **Phone Number** \_\_\_\_\_

Name of Production \_\_\_\_\_ Date of Production \_\_\_\_\_

Client \_\_\_\_\_ Production Company \_\_\_\_\_

Producer \_\_\_\_\_ Director \_\_\_\_\_

Talent	Subject of Production

Other Crew \_\_\_\_\_ Format(s) Used \_\_\_\_\_

**Special Points of Interest** (Attach additional pages if necessary.)

Send to: MII Users Association of America, c/o Gardy-McGrath Int'l, Inc., 1950 Roland Clarke Place, Suite 100, Reston, VA 22091 or fax to (703) 620-0451.

*It is not necessary to use this form, as long as your submission is legible. If you have photos, you may send them too. They will not be returned.*

**For Association Use Only**

Date Received

**Action Taken (where sent and when)**

# Monthly Survey Questions

Please Respond! Thank you to those who responded to last months survey.

*Each month, the Users Association polls users on specific MII issues and publishes the results in the next newsletter. This month we are inquiring about non-linear editing systems.*

- (1) If you have a non-linear editing system interfacing with MII, what manufacturer is it? Have you had any interfacing problems? How would you rate the overall performance?

---

---

---

---

---

- (2) Are you planning to integrate a non-linear editing system into your MII facility with in the near future? Off line? On line?

---

---

---

---

---

- (3) If you are planning to instal a non-linear editing system, what manufacturer(s) ar you looking at?

---

---

---

---

---

***It is important for the membership that you respond to these questions, either by mail, phone, or fax as soon as possible. Thank you for your input. 24-hour fax line (703) 620-0451 Phone (800) 966-1030 or (703) 620-6000.***

MII Users Association of America  
c/o GMG (International), Inc.  
1950 Roland Clarke Place, Suite 100  
Reston, VA 22091

*Optional*

Name

---

Company

---

Phone

---

## August Monthly Survey Results

*Each month, the Users Association polls users on specific MII issues and publishes the results in the next newsletter. Last month, we asked about problems or difficulties you may have been experiencing with equipment.*

(1) If you own a new AU-45H field recorder, have you had any experience with time code slippage (apx. 6 frames while editing tapes shot on this recorder from an edit controller?)

No or N/A      100%

(2) If you own a Panasonic WV700 DSP camera, have you had experience when shooting in sharp contrast environments (ie. black on white/light or white/light on black) with tearing or "bearding" where by short scanline trails appear while zooming in and out at certain focal lengths? (This phenomenon has appeared mostly while recording on field recorders and two digit studio machines)

No or N/A      54.54%      Yes      45.45%

- ♦ I thought it was frequency response to the MII deck, Dave Linetsky of Specialized Communications fixed it.
- ♦ I have found that David Gardy's 'Bearding' problem seems to happen with my system at times. Just playing back tape that has 'hi contrast' can make my 63H act up. The problem disappears when I playback using the "Shuttle Knob" rather than just pushing the "Play" button. I would sure like to know how to fix this problem as it limits the use of the player. The bad part is that this condition appeared within one month after removing from the box and Panasonic had no ideas then. (early 1993)

- ♦ I have the same problem - some help by drop of exposure by 1/2 f-stop. Also SOFT MIST FILTER seems to eliminate problem.

- ♦ The bearding phenomenon is not a problem I have experienced. It sounds like black/white inversion problem which happens in most VCRs under certain conditions (play a super VHS tape on a non-super VHS VCR for an extreme example). This occurs whenever the FM modulated video signal is modulated to the extent that the FM demodulator is not able to properly recover the video signal.

I would attempt to resolve this by first checking camera auto-iris settings, and any high level clip circuit settings in the camera. Next in the VCR, I would check the FM modulator for proper setup. Pay careful attention to white clip and dark clip settings. Next check playback head equalization. (Contrasty scenes cause more modulation, so that the overall playback frequency response must be broader to accomodate wider modulation swings).

- ♦ We do use this camera- but we have not seen this problem. All recording with the camera has been done on an AU410.

(3) Are there any problems involving MII equipment or peripheral interface with MII components which you may have noticed that you suspect maybe a class or model wide characteristics?

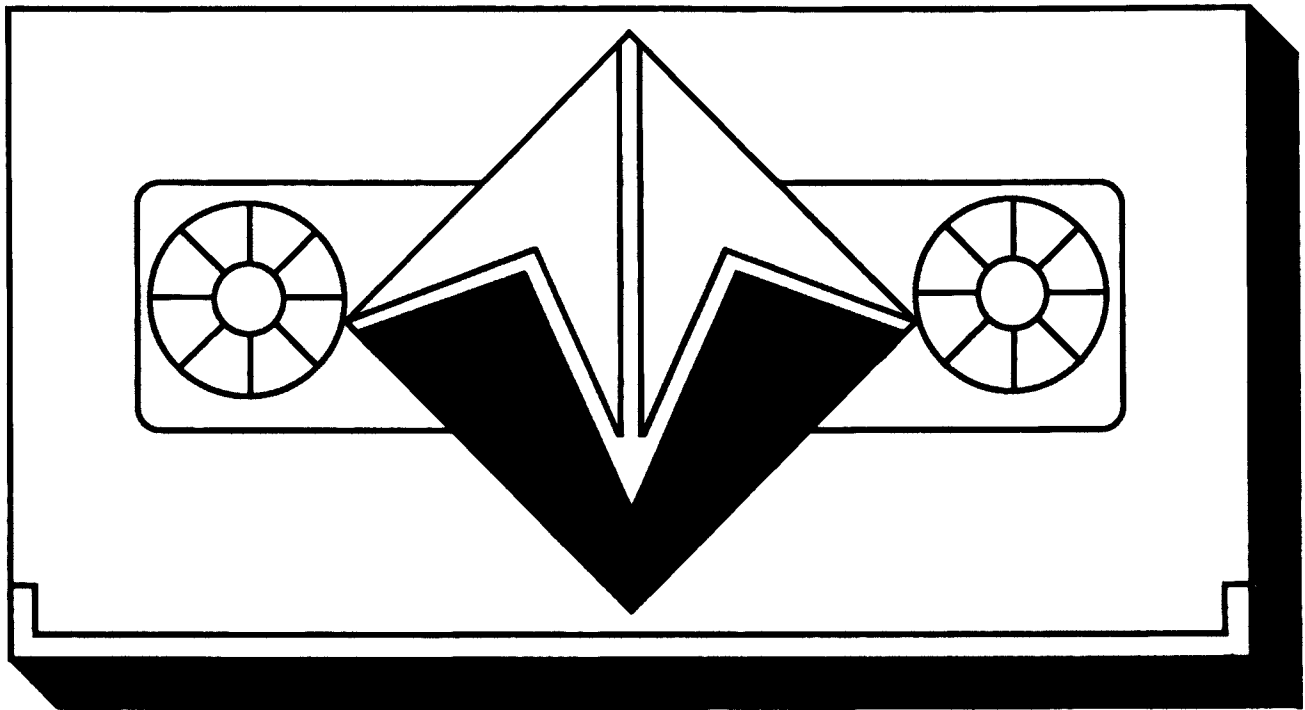
No or N/A      63.63%      Yes      36.36%

- ♦ Still drop out with the AU650's from time to time.

- ♦ I am experiencing what I believe is a class-wide problem with all of our decks which use upper-drum brushes and slip-rings (AU-60, 63, 660). There is a problem with corrosion between the brushes and the slip-rings, which manifests itself as "white dropouts". Panasonic's fix is to replace the brushes, but that is only a temporary fix until the symptoms begin again. I have found that a light cleaning with Cramolyn or DeOxit clears up the symptoms for a reasonable period of time.

- ♦ The FM audio on the AU60 seems incorrectly matched to the AU63-the noise reduction compander "pumps" on playback on the '63, and this gets worse as you go down generations. Maybe compander ref. levels or time constants are mismatched?

# **Advanced Audio/Video *Duplication***



- ♦ JVC Licensed
- ♦ Macrovision (copy protection)
- ♦ MII, 1", 3/4" SP, Beta SP, and S-VHS source equipment
- ♦ Conversions to and from PAL, SECAM
- ♦ Competitive Pricing
- ♦ Fast friendly service
- ♦ Complete fulfillment services
- ♦ Drop shipping to anywhere in the world

**We're here to serve you!!**

**1-800-368-0406**

**Denver, Colorado**

**A full service duplication facility**

→ Advertise in the MII Newsletter ←

**Full Page.....\$150**

**Half Page.....\$100**

*Submit your  
advertisement to the  
Association camera ready  
or send us the information  
and we'll lay it out for you  
at no additional charge!*

**Quarter Page.....\$75**

**Quarter Page.....\$75**

**Quarter Page.....\$75**

**1/8 Page.....\$50**

*A fraction of the cost of trade journal advertising  
with a target market reach*

*\*Special Discounts available for higher frequency\**

All proceeds to benefit User Association activities  
Mastercard \* VISA \* Check accepted

Call MII Users Association Headquarters for details  
and discount prices at 1-800-966-1030  
or fax your request to (703) 620-0451



**Don Brown Productions Announces  
Their Biggest Release Yet...**

---

# ***HYRO GRAPHICS***

- \* COMPUTER Graphics**
  - \* SPECIAL EFFECTS**
  - \* MULTI-MEDIA DESIGN**
  - \* POST PRODUCTION**
  - \* AFFORDABLE PRICING**
- 

*Next time your productions call for high quality graphics or 3D animation call the team at DBP/Hyro-Graphics. The results will be clean, accurate, on time and on budget. And, of course, we ship on MII tape as well as many other popular formats.*

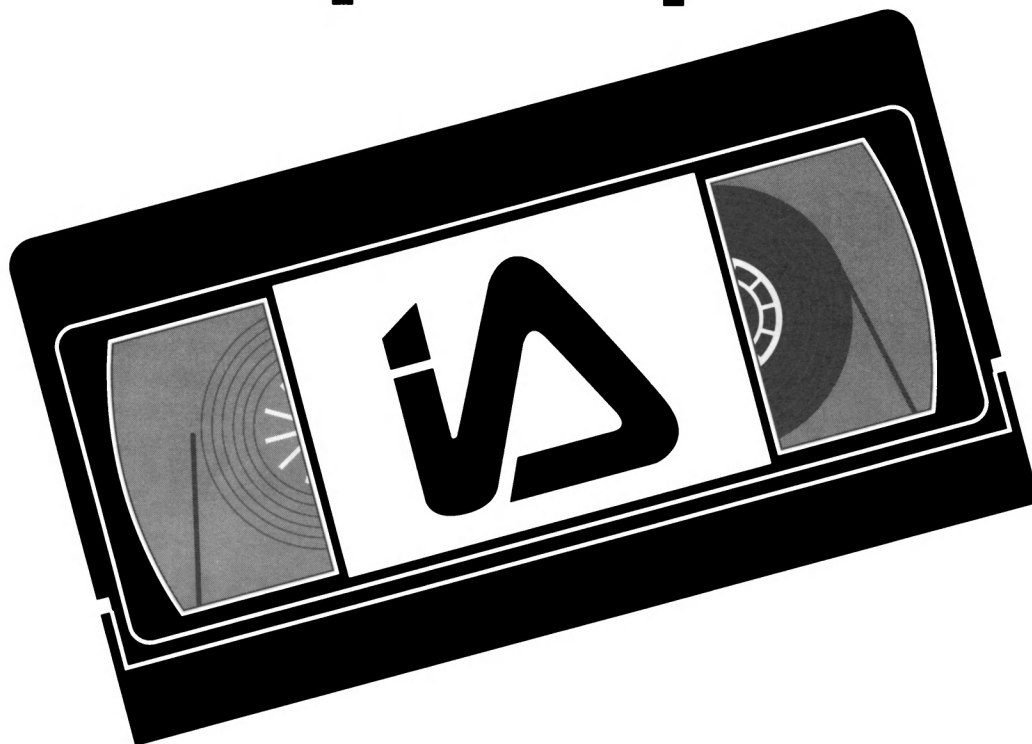
***Call Today For Your Free VHS Demo***

*MII copy available upon request.*

***1429 W. Collins Ave. Orange, California 92668***

***714.532.1703 800.359.7910***

# Your Source for MII Video Tape Duplication!



## Specializing in the Following Formats:

<b>NTSC</b>		<b>PAL, SECAM</b>
M II	VHS	VHS
1"	S-VHS	S-VHS (Playback)
Betacam SP	Betamax	Betamax
Hi 8		Hi 8
3/4" SP		3/4" (lo-band)

### ***Rush Orders — No extra Charge***

Call Travis Franklin, Duplication Operations Manager, for a complete quote today!

**Industrial Audio/Video, Inc.**

2617 Bissonnet • (713) 535-2375 • In Texas 800-392-4384 • Fax (713) 524-2823  
Hours: Monday – Friday: 8-5

# MII Users Association of American Membership Listing

## Alabama

AUVID Productions Int'l Inc.  
Nancy Kabajain  
PO Box 1933  
Huntsville, AL 35807  
(205) 534-4666  
MII Owner

DCH Regional Medical Center  
Larry Parker  
809 University Blvd E.  
Tuscaloosa, AL 35401  
(205) 759-7332  
MII Owner

First Frame Video Services  
David Black  
2440 Wineridge Dr.  
Birmingham, AL 35244  
(205) 988-3267  
MII Owner

Flint Hill Productions  
Charles & Mary Golden  
255 S. Charlston CT  
Montgomery, AL 36117  
(205) 277-7760  
MII Owner

IOpenshaw Productions  
Andy Openshaw  
3195 Cahaba Heights  
Suite 9  
Birmingham, AL 35243  
(205) 970-9041  
MII Owner

WAFF-TV 48  
Keith Ward  
1414 N. Memorial Pkwy  
Huntsville, AL 35804  
(205) 533-4848  
MII User

Womans Missionary Union  
Stan Hill  
PO Box 830010  
Birmingham AL 35283-0010  
(205) 991-4929  
MII Owner

## Alaska

KTOO-TV  
CCBI  
Jack McKain  
224 Fourth St  
Juneau, AK 99801  
(907) 586-1670  
MII Owner

KYUK-TV (Bethel Broadcasting)  
Mike Martz  
Pouch 468  
Bethel, AK 99559  
(907) 543-3131  
MII Owner

## Arizona

ARC Productions  
Kit/Robin Hoult  
1145 Granite Creek Lane  
Chino Valley, AZ 86323  
(602) 636-4676  
MII Owner

COVID  
Imre A. Csaszar  
1725 W. 17th St.  
Tempe, AZ 85251  
MII User

Del Sol Productions  
Ruben Ruiz  
19 W. Ventura  
Tucson, AZ 85705  
(602) 622-1515  
MII Owner

I-MAG Corporation  
Steven Daniels  
9 W. Ventura  
Tucson, AZ 85705  
(602) 622-6505  
MII Owner

KTVW  
Bruce Sherman  
3019 E Southern Ave  
Phoenix, AZ 85040  
(602) 243-3333  
MII Owner

Rio Salado Community College  
Madison Walker  
3889 East Thomas Rd.  
Phoenix, AZ 85018  
(602) 223-4120  
MII Owner

Troxell  
James Chalikoux  
4830 S. 38 St  
Phoenix, AZ 85040  
(800) 352-7912  
Dealer

Vaughn Duplication Services  
Jim Lawson  
3802 East University Drive  
Suite 2  
Phoenix, AZ 85034  
(800) 228-7609  
MII Owner

Video Technical Services  
Chip Harold  
925 West Baseline Rd  
Tempe, AZ 85283  
(602) 831-2760  
Dealer

## Arkansas

5 Star Video  
Randy McFarland  
1112 Garrison Ave  
Ft Smith, AR 72901  
(501) 782-1332  
MII Owner

Arkansas Farm Bureau  
Keith Garrison  
PO Box 31  
Little Rock, AR 72203  
(501) 228-1488  
MII Owner

KTHV  
Chuck Weaver  
720 Izard St  
Little Rock, AR 72209  
MII Owner

Sigma Broadcasting  
Don Vest  
PO Box 4150  
Ft Smith, AR 72914  
(501) 783-4040  
MII Owner

Video Pro Productions  
T Hall  
PO Box 1694  
Pine Bluff, AR 71613  
MII User

## California

Ace Kutsuna  
533 21st Pl  
Santa Monica, CA 90402  
MII Owner

ADV Tech  
Thomas Huckle  
8057 Crossbridge Rd  
Dublin, CA 94568  
(415) 833-6031  
MII Owner

AME Inc.  
Larry Cohen  
5510 Cleon Ave.  
N.Hollywood, CA 91601  
(800) 336-3827  
MII Owner

AME Inc.  
Chip Viering  
5510 Cleon Ave.  
N.Hollywood, CA 91601  
(800) 336-3827  
MII Owner

Assoc. Elec.  
Gene Husting  
3585 Cadillac Ave  
Costa Mesa, CA 92626  
(714) 850 9342  
MII Owner

Audiolab Electronics, Inc.  
Ron Stofan  
5831 Rosebud Ln  
Blgd C  
Sacramento, CA 95841  
800-624-1903  
Manufacturer

Audio Visual Headquarters  
Richard Farnham  
2300 Gladwick  
Rancho Dominguez, CA 90220  
(310) 885-4200  
Supplier

BAVC  
Luke Hones  
1111 17th St  
San Francisco, CA 94107  
(415) 861-3282  
MII User

Bay Cable Advertising  
Jim McQuin  
20902 Cabot Blvd  
Hayward, CA 94545  
(510) 732-7320  
MII Owner

BCS  
Les Spitzer  
1840 Flower Street  
Glendale, CA 91201  
(818) 551-5858  
MII User

Bluewater Productions  
Bill Rosentel  
3205 Production Ave Ste E  
Oceanside, CA 92054  
(619) 721-1951  
MII User

Broadcast Store  
Barry Seybert  
1840 Flower Street  
Glendale, CA 91201  
(818) 551-5875  
Dealer

Cal Poly San Luis Obispo  
Peter Woodworth  
Audio Visual Services Dept.  
San Luis Obispo, CA 93407  
(805) 756-7197  
MII Owner

Chiaverini Video Productions  
Doug Chiaverini  
4030 N. Palm Ste 306  
Fullerton, CA 92635  
(714) 526-3388  
MII Owner

Compact Video Group, Inc.  
John Donlon  
2813 Alameda Ave  
Burbank, CA 91505  
(818) 840-7000  
MII Owner

Creative Arts Video  
Matko  
1325 N. Sierra Bonita  
Suite 203  
W. Hollywood, CA 9046  
(714) 373-7529  
MII Owner

Don Brown Productions  
Don Brown  
1429 W. Collins Ave.  
Orange, CA 92667  
(714) 771-9711  
MII Owner

DSO Productions  
Larry Cohen  
2413 Lincoln Ave  
Belmont, CA 94002  
MII Owner

Eagle Leasing  
Kathi Klein  
3000 E. Birch St Suite 108  
Brea, CA 92621  
(714) 579-8777  
Leasing

Editing Technologies Corp.  
Russ Srole  
11992 Challenger Court  
Moorpark, CA 93021  
(805) 529 7074  
Manufacturer: Edit Systems

EIG Video  
Bud Turner  
PO Box 960  
Lucerne Valley, CA 92356  
MII User

Electronic Design & Service  
Sam Kondoz  
6922  
San Fernando Rd.  
Glendale, CA 91201  
(818) 843-6199  
MII Owner/Dealer

First Light Video Publishing  
Andy Romanoff  
8536 Venice Blvd  
Los Angeles, CA 90034  
(310) 558-7880  
MII User

Grace Video  
Maynard Dennis Grimm  
34476 Colville Place  
Fremont, CA 94555  
(510) 794-8365  
MII Owner

Grass Valley Group  
Don Davis  
P.O. Box 1114,  
Mail Stop N3-2H  
Grass Valley, CA 95945  
(916) 478-3097  
Manuf.

GRC Electronics  
Greg Capello  
1181 Pioneer Way  
El Cajon, CA 92020  
(619) 464-6446  
MII Repair

GRC Electronics  
Greg Capelo  
14082 Valley Springs Road  
Poway, CA 92064  
(619) 464-6446

Group Video Broadcast Services  
Jerry Casey  
1064 Rockingham Drive  
Sacramento, CA 95827  
(415) 362-3964  
MII User

Hammar Communications  
Peter Hammar  
1Palmer Building  
1475 Old Country Rd.  
Belmont, CA 94002  
(415) 508-8182  
MII User

High Tech Video Service  
Bill Pugh  
931 Enterprise Drive  
Sacramento, CA 95825  
(916) 922-1400  
MII Repair Center

Iranica  
Alireza Tabesh  
PO Box 8123  
Newport Beach, CA 92658-8123  
(714) 251-1926  
MII User

ITD Productions  
Herbert Kellner, Ph.D.  
1561 Madrid Dr  
Vista, CA 92083  
(619) 598-8451  
MII Owner

Jet Propulsion Lab  
Cory Borst  
4800 Oak Grove Dr.  
Pasadena, CA 91109  
(818) 354-6170  
MII Owner

KATZ Inc.  
Rich Borowy  
PO Box 2608  
San Fernando, CA 91393  
(818) 895-8921  
MII User

KCRA  
Marty Main  
3 Television Cir  
Sacramento, CA 95814-0794  
(916) 325-3255  
MII Owner

King Videocable  
Steve Clark  
Advertising Production Dept.  
22620 Market Street  
Santa Clarita, CA 91321  
(805) 259-7646  
MII Owner

Kolb Entertainment  
Kenneth Kolb  
14380 Foothill Blvd #26  
Sylmar, CA 91342  
(818) 362-6753  
MII User

KRBK-TV  
Annette Wegesend  
500 Media Pl.  
Sacramento, CA 95815  
(916) 929-0300  
MII Owner

Professional Desktop Video  
Systems  
Dave Love  
6922 San Fernando Rd  
Glendale, CA 91201  
(800) 862-7820 (818) 848-9127  
MII Owner/Supplier

KUSI  
Richard Large  
4575 View Ridge Ave  
San Diego, CA 92123  
(619) 571-5151  
MII Owner

KVCRC-TV  
Don Fertitta  
701 S Mt Vernon st  
San Bernardino CA 92410  
(909) 888-6511 x1325  
MII Owner

Metrovics  
Lou Wilson  
3808 Catalina  
Los Alamitos, CA 90720  
(310) 430-3509  
MII Dealer

Miles Media Corp  
Richard Miles  
4200 Glenbrook Ave  
Bakersfield, CA 93306-2222  
(805) 873-1663  
MII User

Miller Video and Film  
Lee Miller  
608 Wilson Ave  
Novato, CA 94947  
(415) 898-9998  
MII Owner

Motion Blur Publishing  
David Duerman  
915A Stanbaugh St.  
Redwood City, CA 94063  
MII Owner

NBC  
Jim Smith  
3000 W. Alamedia Ave  
Rm 4359  
Burbank, CA 91523  
(818) 840-4281  
MII Owner

NBC  
Mr. Bill Johnston  
3000 W. Alamedia Ave  
Burbank, CA 91523  
MII Owner

NBC  
Mr. J. Schoedler  
3000 W. Alamedia Ave  
Burbank, CA 91523  
MII Owner

Nelson Media Group  
Bill Nelson  
3703 Savannah  
Bakersfield, CA 93313  
(805) 833-8313  
MII Owner

North American Television  
Jim Ren Huang  
10355 E. Rush St  
El Monte, CA 91733  
MII User

Odetics Broadcast  
Gene Zimmerman Jr  
1515 S Manchester Ave  
Anaheim, CA 92802-2907  
(800) 243-2001  
Manuf.

Panasonic  
Robert C. Patch  
6650 Ratella Ave.  
Cypress, CA 90630

Philips interact media  
POV Entertainment David White  
325 E Hillcrest ste 250  
Thousands Oaks, Ca 91362  
(805) 371-1300  
MII Owner

Precious Memories Video  
Chuck Hashim  
320 East 18th St.  
Bakersfield, CA 93305  
(805) 322-6245  
MII User

Professional Desktop Video  
Systems  
Dave Love  
6922 San Fernando Rd  
Glendale, CA 91201  
(800) 862-7820 (818) 848-9127  
MII Owner/Supplier

PSICOR Inc.  
Harry Hoerr  
16818 Via del Campo Ct  
San Diego, CA 92065  
(619) 485-5599 x 7135  
MII User

Recatrec Inc  
LH Lee  
1290 Lawrence Station Rd  
Sunnyvale, CA 94089  
MIII User

R.T. Fomey & Associates  
28 Southbrook, STE 4  
Irvine, CA 92714  
(714) 551-9062  
MII Owner

R-VCR  
Larry O. Dean  
716 West "D" St.  
Ontario, CA 91762  
(909) 984-3057  
MII User

SEBA Media Center  
Larry J. Beldon  
818-H Main Street  
Pleasanton, CA 94566  
(510) 484-9629  
MII Owner

Shahr Farang TV  
Parviz Kardan  
PO Box 16273  
Encino CA 91416 (818)  
702-0091  
MII User

Shooby-Dooby Duping  
Terrence West  
1429 W. Collins Ave.  
Orange, CA 92667  
(714) 744-4041  
MII Owner

Spot Productions  
Frank Vanella  
5343 Birch Grove Dr.  
San Jose, CA 95123  
(408) 224-1500  
MII Owner

Studio Spectrum  
Ken Buckowski  
1056 N. Lake St.  
Burbank, CA 91502  
(818) 843-1610  
Dealer

Take 2 Video  
Mark Wilson  
38964 Kenneth Ct  
Cherry Valley CA 92223  
(909) 845-9748  
MII User

Take 2 Video  
Gerry Wilson  
4597 Warm Springs Rd  
Glen Ellen CA 95442  
(707) 938-2532  
MII Owner

Tele-Video Production Services  
Jon Solander  
3655 Grand Ave., 2nd Fl  
Oakland, CA 94610  
(510) 893-0555  
MII Owner

Tentel  
Wayne Graham  
4475 Golden Foothills Pkwy  
El Dorado Hills, CA 95630  
(800) 538-6894  
Manuf.

Toaster Marmalade  
Mark Stross  
4842 Via Colina  
Los Angeles, CA 90042  
(818) 552-5024  
MII Owner

Tripp Communications Sales  
PO Box 5267  
Walnut Creek, CA 94596-1267  
(510) 686-1801  
MII User

Tri-Valley Community TV  
Jack Oliver  
4663-B Bernal Ave.  
Pleasanton, CA 94566  
(510) 462-3030  
MII Owner

Troll Mngt Company  
Sonja Woellner  
6312 Santa Ana Cyn Rd 111  
Anahiem Hills CA 92807 (714)  
524-2050  
MII User

Truckee River Studios  
Larry Beldon  
1680 Diablo Vista Rd  
Alamo, CA 94507  
(510) 943-7192  
MII Owner

UC B/HIS Broadcasting  
NE Peterson  
8990 Gaddini Rd  
Winters, CA 95694  
MII User

UCLA-Behavioral Sciences  
Media Lab NPI  
Gary Lord  
760 Westwood Plaza  
Los Angeles, CA 90024  
(213) 825-0448  
MII Owner

United Media  
Leslie Ricci  
4771 E. Hunter  
Anaheim, CA 92807  
MII User

Unitel Video  
Mark Miller  
3330 Caluenga Blvd, West  
Los Angeles, CA 90068  
(213) 878-5800  
MII Owner

VMI, Inc.  
Philip Bergey  
211 Weddell Drive  
Sunnyvale, CA 94089  
(408) 745-1700

Vaughn Duplication Services  
Paul Taylor  
2465 Campus Dr., Ste M  
Irvine, CA 92715  
(714) 252-0190  
MII Owner

Video Post Production  
Nasser Ardeshir  
P.O. Box 317  
Verdugo City, CA 91046  
(818) 903-2885/957-7851  
MII Owner

Video Proofs  
George Barich  
560 Martin Ave  
Studio D  
Rohnert Park, CA 94928  
(707) 586-0383  
MII Owner

Video Systems Service Center  
Mike Johnson  
23322 Peralta #3  
Laguna Hills, CA 92653  
(714) 855-1082  
Repair

Vision Star Productions  
Mike Strauss  
2465 Campus Dr Suite 15  
Irvine CA 92715  
(714) 852-9927  
MII User

Visual Creations  
Thomas Wilson  
2040 Niderer Rd.  
Paso Robles, CA 93446  
(805) 239-0156  
MII Owner

Walt Davis Enterprises  
Doug O'Connor  
931 N Cole Ave Hollywood CA  
90038 (213) 461-0700  
Dealer

Wilderness Production  
Mike Conway  
PO Box 10260  
S. Lake Tahoe, CA 96158  
(916) 577-3008  
MII Owner

Wilderness Video  
Robert Gussic  
24200 Aliene Ave.  
Lomita, CA 90717  
(310) 539-8573  
MII Owner

World Image Inc  
Shariar Yadegari  
9186 W Pico Blvd  
Los Angeles CA 90035  
(310)859-2742  
MII User

Your Video Productions  
Jeri Ann & Clark Severson  
2183 Fairview Rd, Ste. 104  
Costa Mesa, CA 92627  
(714)645-9687  
MII Owner

## Colorado

Advanced Audio Video  
Philip Yun  
7700 E. Iliff,  
Suite H  
Denver, CO 80231  
(800) 368-0406  
MII Owner

American Magnetic Media  
Jeff Martin  
5580 Havana Unit 6A  
Denver, CO 80239  
(800) USA-TAPE  
MII Owner

Davis Audio-Visual, Inc.  
M.R. Murray  
1801 Federal Blvd  
Denver, CO 80204  
(303) 455-1122  
Dealer

Davis Audio-Visual, Inc.  
Howard Goldbaum  
2100 Clay St.  
Denver, CO 80211  
Dealer

Davis Audio-Visual, Inc.  
Peter Blaney  
19 West La Vages  
Colorado Springs, CO  
80903  
Dealer

Freelance Videography  
Curt Rousse  
520 South Third  
Montrose CO 81401-2755  
(303)249-2755  
MII User

FRCC Media Center  
David Alan Sacher  
3645 W 112th Ave  
Westminster, CO 80030-  
2199  
303-466-8811 x494  
MII User

Tom Houston  
3143 Glendevy Dr.  
Loveland, CO 80551  
(303)667-2001  
MII Owner

KCD  
Ted Chavez  
9952 Eastman Park Dr.  
Windsor, CO 80551  
(303) 686-4640  
MII Owner

KCNC-TV  
David Layne  
1044 Lincoln St  
Denver, CO 80203  
(303) 830-6426  
MII Owner

KCNC-TV  
Larry Ries  
1044 Lincoln St  
Denver, CO 80203  
(303) 830-6341  
MII Owner

KCNC-TV  
Don Sturgeleski  
1044 Lincoln St  
Denver, CO 80203  
(303) 830-6344  
MII Owner

KOAA-TV  
Ken Renfrow  
PO Box 195  
Pueblo, CO 81002  
(719)544-5781  
MII Owner

KOAA-TV  
Peter Hoekzema  
PO Box 159  
Pueblo, CO 81002  
(719)544-5781  
MII Owner

Martin Marietta  
Jim Pirle  
Falcon AFB  
Colorado Springs, CO 80912  
(719) 380-2552  
MII Owner

Mesa Media  
Jeff Bahoe  
6939 W 25 Pl  
Lakewood, CO 80215  
(303)237-9409  
MII User

Mesa Media  
Grant Richards  
6939 W 25 Pl  
Lakewood CO 80215  
(303) 237-9409  
MII User

Optical Audio Productions  
Mike Koury  
P.O. Box 2243  
Fort Collins, CO 80522  
(303) 484-5535  
MII Owner

Quest Video Productions  
Chuck Hemstreet  
PO Box 1485  
LaPorte, CO 80535-1485  
(303)224-3612  
MII Owner

Rocky Mtn Audio Video  
Terry Talley  
4301 S Federal Blvd 101  
Englewood CO 80110  
(303) 730-1100  
MII User

Vidmaxx Productions  
Chris Lyman  
2100 W. 100th Ave.  
Thornton, CO 80221  
(303) 751-3100

VU Videos  
Eric Wheeler  
1420 Blake Street  
Denver, CO 80202  
(800) 637-4336  
Supplier

## Connecticut

ANGELSEA Productions  
Craig Tomlin  
55 Russ St  
Hartford, CT 06106  
(203)241-8111  
MII Owner

Anton Bauer  
Shin Minowa  
1 Controls Dr.  
Shelton, CT 06484  
(303) 929-1100  
Manuf.

Cinemat  
Tim Schult  
127 Main St. N.  
Woodbury, CT 06798  
(203)263-0006  
MII Owner

Conover Production  
Services  
Bob Conover  
116 M Research Dr  
Milford CT 06460  
(203) 877 5427  
MII User

Insight  
Tom Carroll  
19 Ketchum St.  
West Port, CT 06880  
(203) 853-1115  
MII Owner

Quinnipiac College  
Bruce Carpenter  
Ed McMahon Mass Comm's  
Ctr.  
Mt Carmel Ave  
Hamden, CT 06518  
(203) 281-8636  
MII Owner

TRV Fastcam Sports TV  
Production  
Bruce Edwards  
PO Box 52  
West Mystic, CT 06388  
(203) 572-8220  
MII Owner

VideoPlay Industries  
Rich Gibbs  
Route 30  
Tolland Industrial Park  
PO Box 800  
Rockville, CT 06066  
(203)875-5211  
MII Dealer

WTXX-TV  
George Parson  
15 Peach Orchard Rd  
Prospect, CT 06712  
(203)758-3901  
MII Owner

## Delaware

Fotovideo Associates, Inc.  
Rick Greenberg  
Rt 26 PO Box 402  
Oceanview, DE 19970  
(302)537-1447  
MII Owner

Marcom Group, Ltd.  
Charlie Weber  
4 Denny Rd.  
Wilmington, DE 19809  
(302) 764-3400  
MII Owner

## District of Columbia

Anacostia H.S.  
Fred Atard, RM 228  
16th & R St., SE  
Washington, DC 20020  
MII User

C-SPAN  
Brian Lockman  
444 North Capitol Street  
Suite 412  
Washington, DC 20001  
(202) 737-3220  
MII Owner

C-SPAN  
Dave Roycraft  
400 North Capitol Street  
Suite 650  
Washington, DC 20001  
(202) 626-7991  
MII Owner

C-SPAN  
Tim Dombro  
400 North Capitol Street  
Suite 650  
Washington, DC 20001  
(202) 737-3220  
MII Owner

C-SPAN  
Tim Masters  
400 North Capitol Street  
Suite 650  
Washington, DC 20001  
(202) 737-3220  
MII Owner

C-SPAN  
Marianne Woody  
400 North Capitol Street  
Suite 650  
Washington, DC 20001  
(202) 626-4604  
MII Owner

Department of Veteran Affairs  
George Brown  
Communications  
810 Vermont Ave, NW  
Washington, DC 20420  
MII User

JAMM-TV  
David Welsh  
1640 Columbia Rd.  
Washington, DC 20009  
(202) 667-5266  
MII Owner

National Credit Union  
Administration  
Bob Parks  
1776 G St. N.W.  
Washington, DC 20456  
MII Owner

Ralph Graves Productions, Inc.  
1100 Connecticut Ave., NW  
Washington, DC 20036  
(202) 822-9717

The Media Group  
Andrea Stelter  
1118 22nd St. NW  
Washington, DC 20037  
(202) 833-4461  
MII User

WRC-TV  
Harris Sullivan  
4001 Nebraska Avenue  
Washington, DC 20016  
(202) 885-4133  
MII Owner

WRC-TV  
Ron Thorpe  
4001 Nebraska Avenue  
Washington, DC 20016  
(202) 885-4012  
MII Owner

WRC-TV  
Mike Benetato  
4001 Nebraska Avenue  
Washington, DC 20016  
(202) 885-4139  
MII Owner

## Florida

ABC Productions  
Alden Shipley  
5401 Collins Ave.  
Suite CU12  
Miami Beach, FL 33140-2518  
(305) 86404800  
MII Owner

Audio Visual Innovations  
Ron Lyman  
6313 Benjamin Rd.  
Tampa, FL 33634  
Dealer

John Barker  
9350 NW 16th St.  
Plantation, FL 33322

Bassin Distributing  
Jim Dichto  
15959 NW 15th Ave  
Miami, FL 33169  
(800)329-7664  
Supplier

Blue Mango Productions  
Ed Reinhardt  
1513 Wiley St  
Hollywood, FL 33020  
(305) 921-0079  
MII Owner

Broadcast Int'l Group  
Ron Simboli  
8280 NW 27th St Ste 515  
Miami FL 33122  
(305) 599-2112  
MII User

Harry Breitmeyer  
1365 McMullen Booth  
Clearwater, FL 34619  
(813)726-2024  
MII Owner

CBF Media Centre  
Bob Bernhardt  
3400 Raleigh St  
Hollywood, FL 33021  
(305) 964-2940  
MII Owner

Centercom Inc.  
Keith Lamp  
4710 Eisenhower Blvd, Ste C4  
Tampa, FL 33634  
(813)886-8266  
MII Owner

Channel 20  
Julie Brechbill  
215 N. Olive Ave, Suite 100  
West Palm Beach, FL 33402  
(407) 355-4573  
MII Owner

Computer Power, Inc.  
Glenn Caton  
PO Box 2388  
Jacksonville, FL 32204  
(904)359-5135  
MII Owner

Consultores Audiovisuales  
POBA Int'l # A553  
Antonio Samelli  
PO Box 02-5255  
Miami FL 33102-15255  
582-740642  
MII User

Continental Cablevision  
Alan Tomasetti  
141 N.W. 16th St  
Pompano Beach, FL 33060  
(305) 946-7011  
MII Owner

Crawford Productions  
Rusty Crawford  
PO Box 1192  
New Smyrna Beach, FL  
32170-1192  
(904) 427-6626  
MII Owner

Encore Broadcast Sales  
3409 NW 9th Ave ste 1104  
Ft Lauderdale FL 33309  
(305)565-1762  
Used Eqpt Dealer

Encore Broadcast Sales  
Jon Faiell  
1252 E. Hillsborough Ave  
Tampa, FL 33604  
(813) 669-8332  
Supplier  
New/Used Eqpt Dealer

Full Sail  
Jim Michael  
3300 University Blvd  
Winter Park, FL 32792  
(407) 679-0100  
MII Owner

Gendra Broadcasting Corp  
Michael Luisi  
2800 Biscayne Blvd, STE 700  
Miami, FL 33137  
MII Owner

High Tech Enterprises, Inc.  
Bill Costello  
11100 66th St.N.  
Suite 27  
Largo, FL 34643  
(813) 546-6407  
MII Owner

Industrial Video Technology Inc.  
Lisa Heydet  
2120 Hollywood Blvd.  
Hollywood, FL 33020  
(1800)362-RENT  
New/Used Eqpt Dealer

Lakeland Regional Medical  
Center  
Education Dept.  
Ryan Lee  
1324 Lakeland Hills Blvd.  
Lakeland, FL 33805  
(813) 687-1127  
MII Owner

Lockheed Space Operations  
Clyde Smith  
LSO 350 TRM 029  
Kennedy Space Center, FL 32899  
(407) 867-3875  
MII User

Lockheed Space Operations  
Ed Mikulas  
MS LSO 110  
Kennedy Space Center, FL  
32899  
(407)867-2280  
MII Owner

Lockheed Space Operations  
Robert Sinner  
MS LSO 115  
Kennedy Space Center, FL  
32899  
(407) 867-2280  
MII Owner

MagneTech  
Michael Pardo  
3941 SW 47th Ave.  
Ft Lauderdale, FL 33314  
1-800-683-DUPE  
(305) 791-6711  
MII Owner

Mayo Clinic  
Bill Wimsatt  
4500 San Pablo Rd.  
Jacksonville, FL 32224  
(904) 223-2008  
MII Owner

Medfo, Inc.  
John P. Lenhart, MD  
6110 9th St. N.  
St Petersburg, FL 33703  
(813) 521-4130  
MII Owner

Medfo, Inc.  
Dennis McDougall  
6110 9th St. N.  
St Petersburg, FL 33703  
(813) 521-4130  
MII Owner

Media Concepts  
Bob Skidmore  
559 49th Street South  
St. Petersburg, FL 33707  
(813) 321-2122  
Dealer

Multi Image Group  
Jim Ballentine  
1080 Holland Drive  
Boca Raton, FL 33487  
(800) 523-2682  
Supplier

National Television Supply  
Chuck Bachus  
PO Box 130202  
Ft Lauderdale 33313  
(305) 748-2985  
MII User

Pat Appleton Studios, Inc.  
Pat Appleton  
757 SE 17th St., Suite 358  
Fort Lauderdale, FL  
33316-2960  
(305) 587-7900  
MII Owner

Burt Rudman Productions  
Burt Rudman  
3912 Hamilton Club Circle  
Sarasota, FL 34242  
(813) 346-2862

Solid Waste Authority  
Steve Collegeman  
7501 N Jog Rd.  
West Palm Beach, FL 33412  
(407) 640-4000  
MII Owner

Sword Productions  
Dale Sweet  
1911 Manor Circle Dr  
Winterhaven, FL 33880  
(813) 293-5916  
MII Owner

U.S. Air Force Wright  
Laboratory WLM/MNGI  
Don Snyder  
Eglin AFB, FL 32542  
(904)882-9911  
MII User

Vaughn Duplication Services  
Ric Everett  
5414 Beaumont Center Dr., Ste  
202  
Tampa, FL 33634  
(813)887-3141  
MII Owner

Videocam Export Co.  
Juan Carlos Carrillo  
7305 NW 36th Street  
Miami, FL 33166  
(305) 592-2034  
Dealer

Videocam Export Co.  
Irving Perez  
7305 NW 36th Street  
Miami, FL 33166  
(305) 592-2034  
Dealer

Video Factory  
Richard Pabis  
1126 S. Division Ave  
Orlando, FL 32805  
(407) 246-6316  
MII Owner

Video Techniques, Inc.  
Robert Lorenzen  
PO Box 9649  
Bradenton, FL 34206-9649  
(813)746-4949  
MII Owner

Vue-Com Inc.  
Marshall Ham  
1126 S Division Ave  
Orlando, FL 32805  
(407)423-7869  
Dealer

WZLL  
Bob Castillo  
2055 Lee St.  
Hollywood, FL 33020  
(305) 925-3939  
MII Owner

WFLA  
Mike Healy  
905 E Jackson St  
Tampa, FL 33614  
(813) 228-8888  
MII Owner

WFTS  
Luis Romero  
4501 E Columbus Dr  
Tampa, FL 33605  
(813) 623-2828  
MII Owner

WFTS  
Jean Varn  
4501 E Columbus Dr  
Tampa, FL 33605  
(813) 623-2828  
MII Owner

WPTV  
Edward J. Roos  
P.O. Box 510  
Palm Beach, FL 33480  
(407) 655-5455  
MII Owner

## Georgia

Atlanta Duplication  
Dan Nobels  
4330 Royal Mustang Way  
Lithonia, GA 30058  
(404)978-1299

Atlanta Video Production Center  
Joseph Gora  
800 Forrest Street, NW  
Atlanta, GA 30318-7620  
(404) 355-3553  
MII Owner

IBM  
Victoria Pendleton  
3100 Windy Hill Rd.  
Internal Zip WE1C1  
Marietta, GA 30067  
(404) 835-3492  
MII Owner

IBM  
Judy Sapp  
3100 Windy Hill Rd.  
Internal Zip WE1C1  
Marietta, GA 30067  
(404) 835-3492  
MII Owner

K&M Electronics  
2620 Mtn Ind Park Ste F  
Tucker, GA 30084  
(404) 934-2151  
Repair Center

LLithonia Lighting  
Miles Rogers  
Video Communications  
1400 Lester Rd  
Conyers, GA 30207  
(404) 922-9000 x2517  
MII Owner

Motion Visuals  
Pat Cooksey  
PO Box 43371  
Atlanta, GA 30336  
(404)696-2709  
MII Owner

National Video Exposure  
Clyde Land  
5100 Kerry Dr.  
Atlanta, GA 30331  
(404) 344-1551  
MII Owner

Printpack, Inc.  
John Clower  
4335 Wendell Dr.  
Atlanta, GA 30336  
(404) 691-2538 x445  
MII Owner

Savannah College of Art &  
Design  
Ralph Gnam  
522 Indian St.  
Savannah, GA 31401  
(912)238-2407  
MII Owner

Strickland Video & Film Support  
John Strickland  
2977 Chipmunk Trail  
Marietta, GA 30067  
(404) 988-0803  
MII Owner

Vaughn Duplication Services  
Rick Gauthier  
2700 NE Expressway  
Bldg A, Ste 200  
Atlanta, GA 30345  
(404)728-9025  
MII Owner

Video Age  
Don Land  
5680 Oakbrook Pkwy  
Suite 135  
Norcross, GA 30093  
(404) 840-9220  
MII Owner

**Video Copy Services**  
Rick Stevens  
1699 Tullie Circle Ste 117  
Atlanta, GA 30329  
(800)553-3616  
(404)321-6933  
MII Owner

**Video Duplication**  
Skip Lewis  
3095 Presidential Dr. Ste F  
Atlanta, GA 30340  
(800) 235-9732  
MII Owner

**Videography Inc**  
Damon Smith  
PO Box 8263  
Savannah, GA 31412  
MII User

**WRBL Productions**  
Barry Cammon/Robert Hill  
1350 13th Ave.  
Columbus, GA 31901  
(706) 323-3333  
MII Owner

**WTVM-TV**  
Mike Burnett  
P.O. Box 1848  
Columbus, GA 31902-1848  
(706) 324-6471  
MII Owner

**Zan Productions**  
Roseann Bush  
1189 Beech Valley Rd. NE  
Atlanta, GA 30306-3121  
(404)877-0719  
MII Owner

## Hawaii

**Adventure Studios**  
Patrick Henry  
2330 Kalakaua Ave.  
Honolulu, HI 96815  
(808) 923-5565  
MII Owner

**Hawaiian Image Video**  
Ron Darby  
44-401 Kaneohe Bay Drive  
Kaneohe, HI 96744  
(808) 254-4644  
MII Owner

**Hot Shot Productions**  
Jim Abell  
PO Box 1297  
Kapen, HI 96746  
MII User

**Kit Video Productions**  
Bill George  
1095 Kalapaki Street  
Honolulu, HI 96825-2710  
(808)393-1244  
MII Owner

**Video Concepts**  
Bob Ramacher  
535 Lipoa Pkwy  
Kihei, Maui, HI 96753  
(808) 879-1329  
MII Owner

**Video Concepts**  
Kevin Harrington  
535 Lipoa Pkwy  
Kihei, Maui, HI 96753  
(808) 879-1329  
MII Owner

**Video Lab**  
Norm Nichols  
641 Keesaumoku, Ste. 5  
Honolulu, HI 96814  
(808) 947-5227  
MII Owner

## Idaho

**KIVI-TV**  
Don Conklyn  
1866 E Chisolm Dr  
Nampa ID 83687  
(208)467-3301  
MII User

**KTRV**  
Brian Royster  
679 6th St  
Nampa, ID 83653  
(208) 888-1200  
MII Owner

**TCI Cablevision**  
Neil Smith  
8800 West Park  
Boise, ID 83704  
(208)375-8888  
MII Owner

## Illinois

## Illinois

**3 A B N**  
Moson Primo  
PO Box 220  
W Frankfort, IL 62896  
(618) 627-4651  
MII User

**3M Tape Sales**  
Dave Kahlmow  
908 N. Elm St.  
Hinsdale, IL 60521  
(800) 942-3961  
Manuf.

**Bible Students Publications**  
George Tabbe  
900 Brentwood  
Bensenville, IL 60106  
(708) 595-0984  
MII User

**Business TV Associates**  
Mark Hewison  
RR 1, Box 71  
McLean, IL 61754  
(309) 874-2908  
MII Owner

**Centercom Inc.**  
Vicky Jacobs  
7120 Ridgeway  
Lincolnwood, IL 60645  
(708)675-1411  
MII Owner

**Center Video**  
Rex Balz  
5615 W. Howard Street  
Niles, IL 60648  
(800) 621-4354  
Supplier

**Copymaster Video**  
Larry Stengren  
711 E. Fairfield Ave.  
Villa Park, IL 60181  
(708) 279-1276  
MII Owner

**Ed Janik Productions**  
Ed Janik  
RR 2, Box 94C  
Pleasant Plains, IL 62677  
(712) 626-1976  
MII Owner

**Illinois Central College**  
Tom Boyer  
1 College Drive  
East Peoria, IL 61635  
(309) 694-5397  
MII Owner

**JKemper National Insurance**  
Bill Demarco  
Kemper TV Studios, F-3  
Rt. 22 & Kemper Dr.  
Long Grove, IL 60049  
(708) 540-4449  
MII Owner

**Little Fort Media**  
Weldon Johnson  
113-115 N Genesee  
Waukegan, IL 60085  
(708) 244-9666  
MII Owner

**Master Images Video**  
Duplications, Inc.  
Skip Navar  
112 Carpenter Ave.  
Wheeling, IL 60090  
(708) 541-4440  
MII Owner

**NBC**  
Mr. T. Powers  
454 N. Columbus Dr  
Chicago, IL 60611  
MII Owner

**Norwest Communications, Inc.**  
Mark Karney  
123 S. Hough St.  
Barrington, IL 60010  
(708) 381-3271  
MII Owner

**Panasonic**  
Ted Ellsworth  
9401 W Grand Ave.  
Franklin Park, IL 60131

**Provid Supply**  
Regina Szpek  
896 Webster Ln  
Deplains, IL 60016  
(708) 299-7832  
Supplier

**Roscor Corp**  
Mitch Roston  
1061 Feehanville Drive  
Mt Prospect IL 60056  
(708)299-8080  
MII User

**Richert Video Productions**  
Ken Richert  
R.R. 1 Box 35  
Beason, IL 62512  
(217)732-8865  
MII Owner

**State Farm Insurance**  
Donald Smith  
1 State Farm Plaza  
Bloomington, IL 61710  
(309) 766-6176  
MII Owner

**State Farm Insurance**  
Steve Snyder  
1 State Farm Plaza  
Bloomington, IL 61710  
(309) 766-3368  
MII Owner

**Televent Video Services**  
Don Shannon  
6533 West North Ave  
Oak Park, IL 60302  
(708) 383-5588  
MII Owner

**TeleVisual Productions**  
Dave Beatty  
1287 Wabash  
Springfield, IL 62704  
(217)787-4757  
MII Dealer/Repair Center

**The Orenda Group**  
Jim Riemersma  
9848 South Winchester Ave  
Chicago, IL 60643  
(312) 238-3578  
MII Owner

**Three Angels Broadcasting Network**  
Clarence Larson  
Rt 3 Box 176  
Thompsonville IL 62890  
(618)627-4651  
MII User

**Three Angels Broadcasting Network**  
Doug Garica  
PO Box 220  
West Frankfort, IL 62896  
(618)627-4651  
MII Owner

**Video FX**  
Stuart Soifer  
400 Jefferson Ct  
Wheeling, IL 60090  
MII User

**Video Production Group**  
Mark Wilder  
511 Court St  
Peikin, IL 61554  
(309)353-6158  
MII Owner

**Video Replay**  
Ron Norinsky  
118 West Grand Ave.  
Chicago, IL 60610  
(312)467-0425  
MII Owner

**Video-Tech Production**  
Alan Thursby  
P.O. Box 2251  
1602 Melrose Ct.  
Decatur, IL 62526  
(217) 877-9422  
MII Owner

**WGEM**  
Brady Dreasler  
513 Hampshire  
Quincy, IL 62301  
(217) 228-6618  
MII Owner

**WICD-TV**  
David Boyer  
250 Country Fair Dr.  
Champaign, IL 61821  
(217) 351-8300  
MII Owner

**WIFR-TV**  
Willard Shears  
PO Box 123  
Rockford, IL 61105  
(815)987-5300  
MII Owner

**WSBT AM-TV/WNSN FM**  
Chris Thornton  
300 W Jefferson Blvd  
South Bend IN 46601  
(219)233-3141  
MII User

**WTVO**  
Al Petzke  
1917 N Meridian Rd  
Rockford, IL 61105  
(815) 963-5413  
MII Owner

**WYCC-TV**  
Donald Rhodes  
7500 S. Pulaski Rd.  
Chicago, IL 60652  
(312)838-4853  
MII Owner

## Indiana

**Ball State University**  
Bill Cahoe  
University Media Services  
Muncie, IN 47306  
(317) 285-1486  
MII Owner

**Ball State University**  
Chris Weyers  
BC#179  
Muncie, IN 47304  
(317) 285-8185  
MII Owner

**Reed Productions**  
Kevin Bassett  
PO Box 977  
Warsaw, IN 46580  
(219) 267-4199  
MII Owner

**Sho-n-Tell**  
Rolie Bunce  
8241 Milhouse Rd  
Indianapolis, IN 46241  
(317)856-5418  
MII Owner

**Video Management Systems**  
Dan Hall  
1004 E. Washington Street  
Indianapolis, IN 46202  
(317) 639-6163  
MII Owner

**Video Management Systems**  
Jeff McFall  
1004 E. Washington Street  
Indianapolis, IN 46202  
(317) 639-6163  
MII Owner

**WFFT-TV**  
Mac McShane  
3707 Hillgas RD  
Ft. Wayne, IN 46808  
(219) 471-5555  
MII Owner

**WIPB-TV**  
James Miller  
PO Box 1708  
Muncie, IN 47308  
(317)285-1249  
MII Owner

**WKJG-TV**  
Matt Kyle  
2633 West State Blvd  
Ft. Wayne, IN 46808  
(219)422-7474  
MII Owner

**WSBT AM TV**  
Chris Thornton  
300 W Jefferson Blvd  
South Bend, IN 46601  
(219) 233-3141  
MII Owner

**WTTV**  
Rick Barber  
3490 Bluff Road  
Indianapolis, IN 46202  
(317) 782-4444  
MII Owner

## Iowa

**American Heritage Cable**  
Chris Sawyer  
1729 McPherson Ave  
Council Bluffs, IA 51503  
(712) 328-7207  
MII Owner

**Cedar Rapids Television Co.**  
Bruce Kruse  
Second Ave. at Fifth St. SE  
Cedar Rapids, IA 52401  
(319)398-8422  
MII Owner

**IN-SYNC**  
Larry Christensen  
13 Country Lane  
Shenandoah, IA 51601  
(402) 978-3324  
Repair Center

**Iowa State University**  
Jim Twetten  
Media Production Unit  
Exhibit Hall S  
Ames, IA 50011  
(515) 294-2316  
MII Owner

**NAMELOC, Inc.**  
301 31st Ave.  
Webster City, IA 50595-7450  
MII User

**Kirkwood Community College**  
Joe Taylor  
6301 Kirkwood Blvd SW  
Cedar Rapids, IA 52406  
(319)398-3620  
MII Owner

**WHO-TV**  
Frank Clark  
1801 Grand Avenue  
Des Moines, IA 50309  
(515) 242-3627  
MII Owner

## Kansas

**Beechcraft Corp.**  
Richard Young  
PO Box 85  
Wichita, KS 67201  
MII Owner

**First Generation Video**  
Wink Friesen  
1802 N. Plum  
Hutchinson, KS 67502  
(316) 662-9262  
MII Owner

**Heartland Productions, Inc.**  
Bryan Winsby  
PO Box 4180  
Shawnee Mission, KS 66204  
(913)236-6088  
MII Owner

**Kansas City Kansas Community College**  
Michael Kimbrough  
7250 State Ave.  
Kansas City, KS 66112  
(913) 596-9639  
MII User

**KPTS**  
Dave McClintock  
320 W. 21st St. North  
Wichita, KS 67203  
(316) 838-3090  
MII Owner

**KSAS-TV**  
David Bird  
316 N. West St.  
Wichita, KS 67203  
(316)942-2424  
MII Owner

**Majoe Video Productions**  
Jordan Gershon  
9275 Flint St  
Overland Park, KS 66214  
(913)894-1188  
MII Owner

**Prism Productions**  
James Horne  
110 South Cherry, Suite 1  
Olathe, KS 66061  
(913) 782-2992  
MII Owner

**River City Video Productions**  
Mike Sustar  
1300 West Kellogg  
Wichita, KS 67235  
(316)722-5441

**Smokey Hills Public TV**  
Lloyd Mintzmeier  
PO Box 9  
Bunker Hill, KS 67626  
(913) 483-6990  
MII Owner

**University of Kansas**  
Brian Powell  
Athletic Dept.-Football  
Allen Fieldhouse  
Lawrence, KS 66045  
MII Owner

## Kentucky

**Dench Video Services, Inc.**  
Tim Dench  
9141 Bardstown Rd.  
Louisville, KY 40291  
(502) 239-0229  
MII User

**KET**  
Michael Howard  
600 Cooper Drive  
Lexington, KY 40502-2296  
(606) 258-7089  
MII Owner

**S & W Productions**  
Tom Prigge  
459 Broyles Ave  
Paducah, KY 42003  
(502) 554-3057  
MII Owner

**S & W Productions**  
Terry Schmitt  
459 Broyles Ave  
Paducah, KY 42003  
(502) 554-3057  
MII Owner

**WPSD-Engineering Dept.**  
Jim Franklin  
P.O. Box 1197  
Paducah, KY 42002-1197  
(502) 442-8214  
MII Owner

## Louisiana

**Audio Video Specialists**  
Bob Leonard  
234 Metairie Rd.  
Metairie, LA 40005-4596  
(504) 835-4027

**Excute Productions**  
Tom Samuels  
127 S. Solomon St  
New Orleans, LA 70119-5928  
(504)482-8848  
MII User

**Hometown Productions**  
Amanda Jones  
1900 N 18th St.  
Premier Plaza, Ste. 303  
Monroe, LA 71201  
(318) 388-2438

**JB CableAds**  
Jim Dull  
635 Stoner Ave.  
Shreveport, LA 71101  
(318) 222-4290  
MII Owner

**Mission Service Supply Inc**  
Joey Guy  
900 Wood St  
West Monroe, LA 71291  
800-352-7222  
Dealer

**Mission Service Supply Inc.**  
Carl Hicks  
PO Box 2957  
West Monroe, LA 71294  
(800)352-7222  
Dealer

**Newcomer Young Productions**  
James Young  
201 Trenton St  
West Monroe, LA 71291  
(318)325-4413  
MII Owner

**Newcomer Young Productions**  
Ken Puroell  
201 Trenton St  
West Monroe, LA 71291  
(318)325-4413  
MII Owner

**Newcomer Young Productions**  
Chris Turner  
201 Trenton St  
West Monroe, LA 71291  
(318)325-4413  
MII Owner

**Vidox**  
Chris Allain  
1223 St. John St.  
Lafayette, LA 70506  
(318)237-1700  
MII Owner

**WYES**  
Mike Denning  
PO Box 24026  
New Orleans, LA 70184  
(504) 486-5511  
MII Owner

## Maine

### Maryland

**Antietam Cable TV**  
Bill Lucas  
1000 Willow Cr  
Hagerstown, MD 21740  
(301) 797-3000 x122  
MII Owner

**Antietam Cable TV**  
Dave Dahl  
1000 Willow Cr  
Hagerstown, MD 21740  
(301)7 7-3000 x122  
MII Owner

**Antietam Cable TV**  
Cynthia Garland  
1000 Willow Cr  
Hagerstown, MD 21740  
(301)7 7-3000 x122  
MII Owner

**AVA Productions**  
Dick Slade  
1412 Northeast Drive  
Silver Spring, MD 20904  
(301) 384-9595  
MII Owner

**Bell Atlantic**  
Tom Erdely  
801 Rosier Road  
Silver Spring, MD 20910  
(301) 565-8663  
MII Owner

**Carpel Video**  
Andy Carpel  
429 E. Patrick St  
Frederick, MD 21701  
(800) 238-4300  
supplier

**Colorlab**  
Russ Suniewick  
5708 Arundel Ave.  
Rockville, MD20852  
(301) 770-2128  
MII Owner

**Commercial Video Services**  
Greg Honeycutt  
101 Winston St  
Cumberland, MD 21502  
(301)724-2799  
MII Owner

**Communications Televideo Ltd.**  
Charles Broolina  
9301 Georgia Ave.  
Silver Spring, MD 20910  
(301) 585-6311  
Dealer

**Communications Televideo Ltd.**  
Paul Farren  
9301 Georgia Ave.  
Silver Spring, MD 20910  
(301) 585-6311  
Dealer

**Communications Televideo Ltd.**  
Mr. Han S. Jan  
9301 Georgia Ave.  
Silver Spring, MD 20910  
(301) 585-6311  
Dealer

**Cribtree Photography & Video**  
Jim Cribtree  
739 Manor Drive  
Oakland, MD 21550  
(301) 334-3344

**Fallen Angels Films, Inc.**  
Lynn Tili  
530 Fawn's Walk  
Annapolis, MD 21401  
(410)974-0516  
MII Owner

**Fay Communications Inc.**  
Tim Fay  
802 Argyle Rd  
Westminster, MD 20901  
(301)588-0778  
MII Owner

**Fuji Pro Tape**  
J. Thomas Baum  
1089 Heathers Dr.  
Westminster, MD 21158-3602  
(301) 876-9590  
Manuf.

**Global Vision**  
Tarzi Nazir  
PO Box 535  
Reisterstown, MD 21136  
(301)356-6715  
MII User

Hocus Focus Productions  
Don Armstrong  
200 E Joppa Rd., Ste L105  
Towson, MD 21204  
(410)832-5740  
MII Owner

Henry Joseph, III  
10169 New Hampshire Ave.  
Suite 198  
Silver Spring, MD 20903  
(301) 434-7347  
MII User

Image Solution Productions  
Bob Leggum  
1375 Canterbury Way  
Potomac, MD 20854  
(301) 340-9566  
MII Owner

Image Productions  
John Young  
9535 Mapleville Road  
Hagerstown, MD 21740  
(301) 739-4590  
MII Owner

In Motion Magazine  
Allison Dollar  
1201 Seven Locks Road  
Potomac, MD 20854

In Motion Magazine  
Lynn Johnson  
1201 Seven Locks Road  
Potomac, MD 20854

Johns Hopkins APL  
Fred Carman  
Johns Hopkins Rd  
Laurel, MD 20723  
(301) 953-6787  
MII Owner

KTS Television & Film  
Mark Kregel  
1403 Ronson Ct.  
Aberdeen, MD 21001  
(410) 734-7961  
MII Owner

Preston Trucking  
Bob Lyons  
151 Easton Blvd.  
Preston, MD 21655  
(301) 673-7151  
MII Owner

PG County Office of TV  
Resources  
Don Mattingly  
8437 Landover Road  
Landover, MD 20785  
(301) 386-1629  
MII Owner

Prince Georges Co. Public  
Schools  
Scott Schiller  
8437 Landover Road  
Landover, MD 20785  
MII Owner

Prince Georges Co. Public  
Schools  
Chuck Wolfe  
8437 Landover Road  
Landover, MD 20785  
MII Owner

Ralph Graves Productions,  
Inc.  
Bill Graves  
5161 River Rd, Bldg 2, Suite  
103  
Bethesda, MD 20816  
(301) 986-4577  
MII Owner

Sign Media Inc.  
Verden Ness  
4020 Blackburn Lane  
Burtonsville, MD 20866  
(301) 421-0268  
MII Owner

Specialized  
Communications  
Dave Linetsky  
907 Maryland Ave.  
Hagerstown, MD 21740  
(800)359-1858  
(301)790-0103  
Repair

TCI Cablevision  
Bob Hiday  
201 S. Mechanics St  
Cumberland, MD 21502  
(301)722-6547  
MII Owner

Towson State  
University  
Stacey O'Neal  
Dept of  
Speech/Communication  
Towson, MD 21204  
(410) 830-3433  
MII Owner

USF&G Corp  
Steve Kuhn  
5801 Smith Ave  
Baltimore, MD 21209  
(414)578-2916  
MII Owner

Video on Location  
Jimmy Veizis  
11600 Nebel St.  
Rockville, MD 20852  
(301) 984-5823  
MII Owner

Video on Location  
Dino Veizis  
11600 Nebel St.  
Rockville, MD 20852  
(301) 984-5823  
MII Owner

Video Transfer, Inc.  
Ernie Aschenbach  
5709-B Arundel Ave.  
Rockville, MD 20852  
(301) 881-0270  
MII Owner

VMAG  
Kendra Cook  
5410 Goldsboro Road  
Bethesda, MD 20817  
(301) 320-0077  
MII Owner

Washington Professional  
Systems  
Mike Gerry  
11157 Viers Mill Rd  
Wheaton, MD 20902  
(301) 942-6800  
Dealer

WBFF  
William Hackney/Del Parks  
2000 W. 41st Street  
Baltimore, MD 21211  
(301) 467-4545  
MII Owner

WHAG-TV  
Wayne Younkins  
13 E. Washington St.  
Hagerstown, MD 21740  
(301) 797-4400  
MII Owner

## Massachusetts

A/V Services  
Bob Pooler  
674 Mass Ave (Rt 111)  
Boxborough, MA 01719  
(508) 263-7727  
MII Owner

Bob Benson Video Film  
Robert Benson  
287 Chappel St  
Holden, MA 01520  
(508) 829-5448  
MII Owner

Crossroads Comm's, Ltd.  
Peter B. Schulze  
P.O. Box 428  
Monterey, MA 01245  
(413) 528-5771  
MII Owner

The Camera Corp  
Marty Feldman  
858 Providence Hwy  
Norwood, MA 02062  
Dealer

Eastern Video Systems, Inc  
Bob Strauss  
2 Sterling Rd  
Billerica, MA 01862  
(508)667-0009  
Dealer

Mike Healy  
25 Highland Terrace #2508  
Plymouth, MA 02360

Iron Fist Productions  
Ariel Lustig  
432-A Mass Ave  
Arlington, MA 02174  
(617) 646-5954  
MII User

LCR Productions  
Leo Rotkiewicz, Jr.  
46 Elm St  
South Deerfield, MA 01373-  
1006  
(413) 665-2946  
MII User

Media Partners of MA  
Gary Pink  
1837 Ocean St.  
Marshfield, MA 02050  
(617) 837-5301  
MII Owner

New England Cablevision  
Jerry Klinow  
38 Blackburn Center  
Gloucester, MA 01930  
(508)281-2285

Post Time Productions  
Fred Mycroft  
340 Anawan Street  
Rehoboth, MA 02789  
MII Owner

TWNAC-TV  
Gary Sprague  
33 Pine St  
Rehoboth, MA 02769  
MII Owner

## Michigan

Blue Sky Productions  
Peter Hickman  
1020 Creyts Rd., Suite 305  
Lansing, MI 48917  
(517) 886-2010  
MII Owner

Christian Family Centre  
Paul Maybee  
1800 W US 223  
Adrian, MI 49221  
(517)263-6232  
MII Owner

Communication Systems Group  
John Young  
PO Box 96  
Bangor, MI 49013  
(616) 427-8233  
Dealer

Dunbar Video Productions  
William Dunbar  
2487 Houser Rd  
Holly, MI 48442  
(313)634-8686  
MII Owner

Dan Fitzgerald  
P.O. Box 126  
Tecumseh, MI 49286  
(517) 423-8124  
MII User

Inf'l Learning Systems, Inc.  
Larry S. Bothe  
Rm 120 Bell Hall  
Andrews University  
Berrien Springs, MI 49104-0087  
(616)471-6052  
MII Owner

Ken Johnston  
3470 Dobie Rd  
Okemos, MI 48864  
(517)349-2976  
MII User

Lake Michigan College  
Todd Blake  
2755 E Napier Ave  
Benton Harbor, MI 49022  
(616)927-3571 x5248  
MII Owner

Lake Michigan College  
Kevin Birdsall  
2755 E Napier Ave  
Benton Harbor, MI 49022  
(616)927-3571 x5249  
MII Owner

Mt Hope Church  
Bob Glennon  
202 S Creyts Rd  
Lansing, MI 48917  
(517) 321-2780  
MII Owner

Mt Zion Temple  
David McClure  
4900 Maybry Rd  
Clarkston, MI 48348  
(313) 391-6166  
MII Owner

PDQ2 MultiMedia  
Kirt Albrecht  
7463 West Grand River  
Brighton, MI 48116  
(810) 229-0843  
MII Owner

Q-1 Video Network  
Tim Hart  
62 Division  
Coldwater, MI 49036  
(517) 279-8752  
MII Owner

Thalner Electronic Labs  
Karl Couyoumjian  
7235 Jackson Rd.  
Ann Arbor, MI 48103  
(313) 761-4506  
Dealer

True Life Video  
Ted & Kay Slankster  
9155 Davisburg Road  
Clarkston, MI 48348  
(313) 625-9155  
MII User

University of Michigan, METN  
Jerry McCarty  
RM 1020 HH Dow Bldg  
Ann Arbor, MI 48189-2136  
(313) 763-1233  
MII Owner

Vivid Visions, Inc  
Christopher Hart  
9282 General Dr., Suite 130  
Plymouth, MI 48170  
(313) 453-7770  
MII Owner

VPM Studios  
Gene Casaroll  
13761 Bell Court  
Sterling Heights, MI 48312  
(313) 939-8680  
MII Owner

Western Michigan Public  
Broadcasting  
Tim Scarpino  
301 West Fulton  
Grand Rapids, MI 49504-6492  
(616)771-6666  
MII Owner

Western Michigan University  
James Kirkland  
Education Department  
Kalamazoo, MI 49008-3899  
(616) 387-5040  
MII Owner

Western Michigan University  
Janet Oliver  
Television Studios  
Kalamazoo, MI 49008-5167  
(616) 387-5042  
MII Owner

WNEM TV 5  
Greg Surma  
107 N. Franklin St  
PO Box 531  
Saginaw, MI 48606  
(517) 758-8191  
MII Owner

WNEM TV 5  
Michael J Miller  
107 N. Franklin St  
PO Box 531  
Saginaw, MI 48606  
(517) 755-8191  
MII Owner

WNMU-TV  
Northern Michigan University  
Earl Littich  
Marquette, MI 49855  
MII Owner

Wolohan Lumber  
Paul Adler  
P.O. Box 3235  
1740 Midland Rd  
Saginaw, MI 48605  
(517) 793-4532 x374  
MII Owner

WXYZ  
Mike Doback  
PO Box 789  
Southfield, MI 48037  
(313) 827-9490  
MII Owner

WZZM-TV  
Chuck Mikowski  
645 Three Mile Rd N.W.  
Grand Rapids, MI 49504  
MII Owner

## Minnesota

3M  
Chris Binner  
3M Center  
Building 223-5N-01  
St Paul, MN 55119  
(612) 733-9697  
Manual

Alpha Video  
Ben Vogel  
7711 Computer Ave.  
Edina, MN 55435  
(612)896-9898  
Dealer

Audio Visual Wholesaler  
Tom Toutges  
5395 31st Ave  
Plymouth, MN 55447  
1 800-862-2339

Century Design  
Jody Heuring  
530 15th Ave. S.  
Hopkins, MN 55343-7889  
(612) 935-0033  
MII Owner

CASAA Productions  
Larry Gilbertson  
2101 57th Ave N  
Brooklyn Park, MN 55430  
(612) 560-1335  
MII Owner

Cinequipt  
Kevin Groves  
856 Raymond Ave  
St Paul, MN 55114  
(612) 646-1780

Conus Communications  
Jonathan Meyers  
3415 University Ave  
St Paul, MN 55114  
(612) 642-4637  
MII Owner

Gottry Advertising & Marketing,  
Inc.  
Rich Elsberry  
10700 Normandale Blvd.  
Bloomington, MN 55437-2700  
MII Owner

Grant Booker Video  
Terry Grant  
2406 Stevens Ave. S.  
Minneapolis, MN 55404  
(612) 874-7452  
MII Owner

Jamieson & Associates, Inc.  
Richard Jamieson  
4133 West 45th Street  
Minneapolis, MN 55424  
(612)920-3770

Jeresak Video  
Gregory Jeresak  
10695 320th Street  
Onamia, MN 56359  
(612) 532-3856  
MII Owner

Juntunen Video  
Mike Vinup  
708 N. First St., Ste 131  
Minneapolis, MN 55401  
(612)341-3348  
MII Owner

KARE  
Norm Beardsley  
8811 Olson Memorial Hwy  
Minneapolis, MN 55427  
(612) 546-1111  
MII Owner

KARE  
Michael Young  
PO Box 11954  
St Paul MN 55111  
(612)825-4835  
MII User

King Video Cable Co.  
Dennis Becker  
6901 Winnetka Ave. North  
Brooklyn Park, MN 55428  
(612) 531-4422  
MII Owner

Marketing By Video  
6440 Flying Cloud Dr., STE 101  
Eden Prairie, MN 55344  
(612)944-3323  
MII Owner

Mayo Clinic  
Marvin Mitchell  
Video Communications Systems  
Rochester, MN 55905  
(507) 284-2511  
MII Owner

Miller Meester Advertising  
Dan Saurad  
17 N Washington Ave  
Minneapolis, MN 55401  
(612) 337-9120  
MII Owner

Northland Insurance Companies  
Charlie Stellick  
1295 Northland Dr.  
St. Paul, MN 55120-1146  
(612)688-4721  
MII Owner

NW Airlines  
Bob Brandia  
5101 NW Dr. N7281  
St. Paul, MN 55111  
(612)726-0355  
MII Owner

On Site Environmental Services,  
Inc.  
Tim Lewis  
11760 Juatan Circle  
Maple Grove, MN 55369  
(612) 428-2666  
MII Owner

Physica Curriculum and Instr  
Dave Hilson  
22585 Woodhill Dr.  
Lakeville, MN 55044  
MII Owner

Promotional Films and Video,  
Inc.  
Al Peterson  
1313 Cambridge St.  
Hopkins, MN 55343  
(612) 935-2183  
MII Owner

Tape Distributors of Minnesota  
George Feiler  
7630 Washington Ave.  
Eden Prairie, MN 55344  
(612) 947-4007

Todd Communications  
Bill Facklam  
6545 Cecilia Cir.  
Minneapolis, MN 55439  
(612)941-0556 ex484

## Mississippi

WJTY, Broadcasters  
of MS Inc  
Mike Godwin  
PO Box 8887  
Jackson MS 39284-8887  
(601)372-6311  
MII Owner

## Missouri

Duff Video Productions  
Ron Duff  
P.O. Box 881  
Cape Girardeau, MO 63702-0881  
(314) 334-1189  
MII Owner

Portis Benefits Insurance  
Company  
Gaylene Lienemann  
2323 Grand Ave  
Kansas City, MO 64108  
(816)881-8719  
MII Owner

KPLR  
Jim Wright  
4935 Lindell Blvd.  
St. Louis, MO 63108  
(314) 454-6306  
MII Owner

Lines Video Systems  
Bud Lines  
219 S Jefferson  
Springfield, MO 65806  
(800)641-4674  
Dealer

Southeast Mo State Univ  
David Andrews  
1 University Plaza  
Cape Girardeau MO 6370  
(314) 651-2257  
MII User

University of Missouri Video  
Network  
James Gaer  
301 Fine Arts Bldg  
UMKC  
Kansas City, MO 64110-2499  
(816)235-1096  
MII Owner

Vaugh Duplication Services  
Pete Leverenz  
13241 Tandem Drive  
Creve Coeur, MO 63146  
(314)576-6804

## Montana

Eagle Communications, Inc.  
C.J. Cannaliato  
PO Box 5268  
Missoula, MT 59806  
(406) 721-2063  
MII Owner

KECI-TV  
Larry Arbaugh  
PO 5268  
Missoula, MT 59806  
(406)721-2063  
MII Owner

KULR-TV  
Patrick Shearer  
PO Box 80810  
Billings, MT 59108  
(406) 656-8000  
MII Owner

KUSM-TV MT State Univ.  
Tom Jenkins  
Visual Comm Bldg  
Bozeman MT 59717  
(406)994-3437  
MII Owner

Maney Telefilm  
Dick Maney  
842 Lexington Ave  
Butte, MT 59701  
(406)782-8092  
MII Owner

## Nebraska

Boys Town  
Mark Warsoski  
555 N 30th St  
Omaha, NE 68131  
MII Owner

BioMed Communications Dept  
Jim Prucha  
2400 California St.  
Omaha, NE 68178  
MII Owner

Chapman & Associates  
Don Chapman  
1912 California St  
Omaha, NE 68102  
(402) 3430440  
MII Owner

Creighton University  
Terence Bernio  
2400 California St  
Omaha, NE 68178  
(402)280-2072  
MII Owner

Creighton University  
Chuck Lenosky  
California at 24th ST  
Omaha, NE 68138  
MII Owner

Creative Visual  
Larry Homan  
10135 J st.  
Omaha, NE 68127  
(800) 547-4184  
MII Owner

Data Security Inc.  
Jeff Mahoney  
729 Q' St.  
Lincoln, NE 68508  
(800) 225-7554  
Manual

Garner Industries  
Scott McLean  
4200 N 48th  
Lincoln, NE 68504  
(800)228-0275  
Manual

GPI Productions, Inc.  
Matt Kush, Tom Ellkins, Johnnie  
Travis  
9140 W Dodge Rd  
Omaha, NE 68114  
(402)255-2630  
MII Owner

NTV Network  
Jerry Fuehrer  
P.O. Box 220  
Kearney, NE 68848-0220  
(308) 743-2494  
MII Owner

WOWT-TV  
Rick Klutts  
3501 Farnam  
Omaha, NE 68131  
(402) 346-6666  
MII Owner

WOWT-TV  
Robert Sandoval  
3501 Farnam  
Omaha, NE 68131  
(402) 346-6666  
MII Owner

WOWT-TV  
Carl Bauman  
3501 Farnam  
Omaha, NE 68131  
(402) 346-6666  
MII Owner

## Nevada

High Sierra Video  
Productions  
Bryan Hoopes  
930 Tahoe Blvd, Unit 802  
Incline Village, NV 89450  
(702) 831-1296  
MII Owner

Markone Video  
Mark Carey  
220 South Rock Blvd #9  
Reno, NV 89502  
(702) 856-2011  
MII Owner

## New Hampshire

Channel One Video  
Bill Channel  
PO Box 1437  
Seabrook, NH 03874  
(603) 474-5046  
MII User

Great Northern Video  
Harvey Weinstein  
31 Industrial Park Dr.  
RFD 10  
Concord, NH 03301  
(603) 228-0412  
Dealer

Idle Productions  
Erik Lourette  
7 Hampstead Rd  
Box 439  
Sandown, NH 03873  
MII User

Taylor & Company  
Robin Taylor  
13 Dartmouth College  
Hwy  
Lyne, NH 03768  
(603) 795-4100  
MII User

## New Jersey

AICPA  
Jim Catone  
HARBORSIDE Financial Center  
201 Plaza 3  
Jersey City, NJ 07311-3881  
(201) 938-3493  
MII Owner

AICPA  
Will Avgarakis  
HARBORSIDE Financial Center  
201 Plaza 3  
Jersey City, NJ 07311-3881  
(201) 938-3493  
MII Owner

Audio + Video Post  
Tony Beswick  
235 Pegasus Ave  
Northvale, NJ 07647  
(201) 784-2818  
MII User

Avon Productions  
Fred Lipowitz  
123 Mattis Street  
South Plainfield, NJ 07080  
(908) 756-0643  
MII Owner

Bell Atlantic  
Corporate Television  
Richard Deiss  
540 Broad Street,  
Room 400  
Newark, NJ 07101  
(201) 649-3885  
MII Owner

Bottom Line Television  
Mike Moran  
1916 Old Cuthbert Rd.  
Cherry Hill, NJ 08034  
(609) 354-6060  
MII Owner

Cassette Dub Inc.  
Paul Ranieri  
245 Livingston Street  
Northvale, NJ 07647  
(201) 767-7077  
MII Owner

Costello Video Group, Inc.  
Joe Costello  
241 Mohr Dr., Suite 200  
Elmwood Park, NJ 07407  
(201) 791-5449  
MII Owner

CNBC  
Mr. M. Reitman  
2200 Fletcher Ave.  
Fort Lee, NJ 07024  
MII Owner

CNBC  
Kevin Kudatzky  
2200 Fletcher Ave.  
Fort Lee, NJ 07024  
MII Owner

Garden State Cable TV  
Martin Orensky  
P.O. Box 5025  
1250 Haddenfield-Berlin Rd.  
Cherry Hill, NJ 08034  
(609) 427-4670  
MII Owner

JC Productions  
John Cahill  
352 Amsterdam Ave.  
Bayville, NJ 08721  
(908) 269-0100  
MII Owner

Larry Cohen Productions  
Larry Cohen  
45 Mountain Drive  
Weehawken, NJ 07060  
(908) 561-8742  
MII Owner

New Life Productions  
Richard Myers  
PO Box 5500  
Millville, NJ 08332  
(609) 825-3332  
MII Owner

NTElectronics  
Anthony Cuomo  
7 Valley St  
Hawthorn, NJ 07506  
(201) 423-0347  
MII Owner

TCI of Northern New Jersey  
Peter Strong-Wolf  
Cablecasting Department  
40 Potomac Rd.  
Oakland, NJ 07436  
(201) 779-2444  
MII Owner

WJ Kronemyer Associates  
Bill Kronemyer  
280 East Glen Ave.  
Ridgewood, NJ 07450  
(201) 445-1919  
MII User

## New Mexico

CD Productions, Inc.  
Dale Green  
PO Box 2785  
Corniles, NM 87048-2785  
(505) 898-1544  
MII Owner

CD Productions, Inc.  
Cindy Barchus  
PO Box 2785  
Corniles, NM 87048-2785  
(505) 898-1544  
MII Owner

Corporate Image Video  
David J. Stewart  
P.O. Box 90801  
Albuquerque, NM 87199  
(505) 271-9555  
MII Owner

G.C. Video, Inc.  
Diane Bogle  
425 Eubank Blvd, NE  
Suite E  
Albuquerque, NM 87123  
(505) 293-6509  
Dealer

KGSW-TV  
Mark Gardner  
1377 University Blvd NE  
Albuquerque, NM 87102  
MII Owner

New Mexico Highlands Univ.  
Drake Bingham  
Communication Arts Bldg  
Las Vegas, NM 87701  
(505) 454-3353  
MII Owner

New Mexico Technical Institute  
Paul Hoffman  
Geoscience Dept.  
Socorro, NM 87801-4796  
(505) 835-5108  
MII Owner

OnTrack Inc.  
Cy Leland  
Box 3188 HS  
Ruidoso, NM 88345  
(505) 378-8030  
MII Owner

PCI, Inc.  
Idella Cantrell  
1595 W. Amador Ave  
Suite H  
Las Cruces, NM 88005  
(505) 523-7788  
Dealer

Sandia National Labs  
Jim Lloyd  
Organization 7153  
P.O. Box 5800  
Albuquerque, NM 87185  
(505) 844-3867  
MII Owner

Troxell  
Terry Hixon  
2730 San Pedro, NE  
Albuquerque, NM 87110  
Dealer

Video Technical Services  
George McClelland  
222 Truman NE  
Albuquerque, NM 87108  
(505) 265-4045  
Dealer

Vista Media, Inc.  
Charles Johnson  
P.O. Box 14392  
Albuquerque, NM 87191  
(505) 298-0004  
MII User

## New York

A-1 Videography  
Bill Tucker  
1796 Devendorf Rd.  
Schenectady, NY 12303-2640  
(518) 356-0334  
MII User

Allen AME Church  
Gary Fulmore  
1100-54 Menick Blvd  
Queens, NY 11432  
(718) 526-3510  
MII User

All Pro  
Sid Rubinstein  
124 W. 60th St., Suite 51F  
New York, NY 10023  
(212) 582-4611  
MII Owner

All Pro  
Nathan Becher  
124 W. 60th St., Suite 20B  
New York, NY 10023  
(212) 489-5780  
MII Owner

Advanced Video Systems  
Ralph Olson  
19 Roots Lane  
Owego, NY 13827  
800-233-2430  
Dealer

Bausch & Lomb  
Terry Shaw  
1400 N. Goodman St.  
Rochester, NY 14692  
(716) 338-8779  
MII Owner

BCS  
Walter Druker  
460 W. 34th Street  
New York, NY 10001  
(212) 268-8800  
Supplier

Benu Productions, Inc.  
Wayne Keeley  
626 McLean Ave  
Yonkers, NY 10705  
(914) 964-1828  
MII Owner

Bravo Studio  
Michael Shkolnikov  
2055 E 57th St  
Brooklyn, NY 11234  
(718) 377-4411  
MII User

Broadcast Video Productions  
Jack Miller  
480 Main Street  
Armonk, NY 10504  
(914) 592-4151  
MII Owner

Broadcast Video Productions  
Bill Cohen  
27 Ricky Rd  
Ronkonkoma NY 11779  
(516) 467-7551  
MII User

Bronx Community College  
Prof. Donald Carnty  
West 181st St. & University Ave  
Bronx, NY 10453  
(718) 220-6179  
MII Owner

Colortone  
Jack Miller  
76 S. Central Ave.  
Elmsford, NY 10523  
(914) 592-4151  
Dealer

CoarcVideo  
Edward Hefler Jr.  
PO Box 2, Rt 217  
Mellenville, NY 12544  
(800) 888-4451  
Supplier

Steve Crispiano  
1864 64th St  
Brooklyn, NY 11204  
(718) 232-1852  
MII User/Service

The Creators  
Richard DePaso  
41 Skytop Drive  
Pleasantville, NY 10507  
(914) 709-0676  
MII Owner

Elite Video Production  
Kalman Zeines  
1612 E. 14th St  
Brooklyn, NY 11229  
(718) 627-0499  
MII Owner

Euro Video Productions  
Carl Holman  
#9 Hazen Ln  
Carmel, NY 10512  
(800) 486-2275  
MII Owner

Greater Rochester Cable  
Harry Goldberg  
71 Mount Hope Ave  
Rochester, NY 14620  
(716) 325-1111  
MII Owner

HAVE, Inc.  
Paul Swendenburg  
309 Power Ave.  
Hudson, NY 12534  
(518) 828-2000  
MII Owner/Supplier

Heritage Broadcasting of NY  
Sargent Cathrall  
815 Central Ave  
Albany, NY 12206  
(516) 438-8700  
MII Owner

Herkimer County Community  
College  
Bob Schultz  
Reservoir Rd  
Herkimer, NY 13350  
(518) 866-0300x238  
MII Owner

Henry Joerz, Jr  
7230 73rd St  
Glen Dale, NY 11385  
MII User

HITN  
Jose Rodriguez  
449 Broadway 13  
New York, NY 10013  
MII Owner

LATSE  
Karen Pizzato  
1515 Broadway #601  
New York, NY 10036  
MII User

IBM East Fishkill  
Joseph Chin  
Rt 52 Dept-31U, zip 22A  
Hopewell Junction, NY 12533  
(914) 894-8464  
MII Owner

Locke Productions  
Christopher Johnson  
14336 Oak Ave  
Flushing, NY 11355  
MII User

Manhattan Cable TV  
Dean Adrian  
120 E 23rd St  
New York, NY 10010  
(212) 598-7278  
MII Owner

Manhattan Cable TV  
Fred Ciccone  
120 E 23rd St  
New York, NY 10010  
(212) 598-7269  
MII Owner

Manhattan Cable TV  
James Oakes  
120 E 23rd St  
New York, NY 10010  
(212) 598-1787  
MII Owner

Moyns & Associates, Inc  
Claude Moyns  
PO Box 491  
Altamont, NY 12009  
(518) 861-5663  
MII Owner

Nassau County Police  
(VISCOP)  
Benjamin Homenick  
1490 Franklin Ave.  
Mineola, NY 11501  
(516) 573-7013  
MII Owner

NBC News  
Mark Chomut  
30 Rockefeller Plaza, RM 737  
New York, NY 10120  
(212) 664-5888  
MII Owner

NBC News  
Joe Marone  
30 Rockefeller Plaza, RM 737  
New York, NY 10120  
(212) 664-5888  
MII Owner

NBC  
Bill Secrey  
30 Rockefeller Plaza  
Rm 1210W  
New York, NY 10112  
(212) 664-7140  
MII Owner

NBC News  
Mel Weidner  
30 Rockefeller Plaza, RM 807  
New York, NY 10112  
(212) 664-6118  
MII Owner

New York City  
Sanitation Department  
Mike Barbarotto  
Audio Visual Services Unit  
PO Box 213  
Maspeth (Queens), NY 11378  
(718) 334-9217  
MII Owner

New York Telephone  
William Basciano  
1095 Avenue of the Americas,  
Rm 1600  
New York, NY 10036  
(212) 395-0111  
MII Owner

Northstar Television Group  
Mark Olkowiak  
405 Lexington Ave, 54th Floor  
New York, NY 10174  
MII User

PCI Recording Service  
Ted Hummel  
737 Atlantic Ave.  
Rochester, NY 14609  
(716) 288-5620  
MII User

Vertex Video Group  
Steven Zacharoff  
1680 Bedford Ave. #22D  
Brooklyn, NY 11225  
(718) 756-0438  
MII Owner

Video Keepsakes  
Doris Blachut  
85 Oliver Ave  
Valley Stream, NY 11580  
(516) 285-7146  
MII Owner

Vidipax  
Jim Lindner  
PO Box 2  
Eldred NY 12732  
(914) 557-3600  
MII User

Warner Advertising  
Brian Warner  
150 N. Winton Road  
Rochester, NY 14610  
(716) 654-6710  
MII Owner

WPIX  
Bob Murch  
222 42nd St  
New York, NY 10017  
(212) 210-2552  
MII User

WXXA TV  
Sargent Cathrall  
815 Central Ave  
Albany, NY 12206  
(518) 438-8700  
MII Owner

## North Carolina

A&T State University  
Arthur D. Selby  
Greensboro, NC 27406  
MII User

Camp Lejeune Dept. Schools  
Mirjam Bohnet  
Camp Lejeune, NC 28542  
MII User

Christian Faith Center  
Willie Hodges  
PO Box 100  
Credmoor, NC 27522  
(919) 528-1580  
MII Owner

Dream Keepers Intl  
Greg Davis  
PO Box 2128  
Morehead City NC 28557  
(919) 726-4888  
MII User

Long Communications Group  
Mark Weir  
961 Burke St  
Winston-Salem, NC 27101  
(919) 725-2306  
Dealer

Long Communications  
Jack Cary  
1018 Morrisville Pkwy, Ste D  
Morrisville, NC 27560  
(919) 481-1188  
Dealer

Lowe's Companies, Inc.  
Bill Hurd  
PO Box 1111  
North Wilkesboro, NC 28659  
(919) 651-4933  
MII Owner

Marine Graphics  
Bill Lovin  
Box 2242  
Chapel Hill, NC 27515  
(919) 362-8867  
MII Owner

Mobile Television Productions  
Robert Warren  
2121 Middle Road  
Fayetteville, NC 28301  
(919) 483-4777  
MII Owner

Pumpkin Creek Video Production  
Harold Ferguson  
520 Coffee Ave  
North Wilkesboro, NC 28659  
(919) 667-7717  
(MII Owner)

Sara Lee Direct  
Walker Orzechwa  
470 Hanes Mill Rd  
Winston-Salem, NC 27105  
(919) 519-7138  
MII Owner

Southern Video Corp.  
Louis Asbury  
1016 S. Church St  
Charlotte, NC 28203  
(704) 333-5454  
MII Owner

Southern Video Corp.  
Gary Killough  
1016 S. Church St  
Charlotte, NC 28203  
(704) 333-5454  
MII Owner

State of North Carolina  
Agency for Public  
Telecommunications  
Richard Danchi  
116 West Jones Street  
Raleigh, NC 27603-8003  
(919) 733-6341  
MII Owner

Target Television  
Don Kirk  
1001 S Marshall St  
Winston-Salem, NC 27101  
MII Owner

TeleFax  
Bill Hitchcock  
PO Box 2069  
Moorehead, NC 28557  
(919) 240-7340  
MII Owner

The Video Production Company  
of America  
H. Walter Knox  
PO Box 1887  
Wilmington, NC 28402-1887  
(910) 815-0509  
MII Owner

Video Perception  
Rick Hall  
1016 S Church St  
Charlotte, NC 28203  
(704) 358-0900  
MII Owner

WECT  
Wayne Tiner  
322 Shipyard Blvd  
Wilmington, NC 28401  
(919) 791-8070  
MII Owner

WFXI-TV  
Gordon Beeton  
PO Box 2069  
Moorehead, NC 28557  
(919) 240-0888  
MII Owner

W.H. Platts Company  
Brooks Platts  
234 Meacham Street  
Charlotte, NC 28203-5601  
(704) 332-9053  
Dealer

WIZY  
Ed McKay  
PO Box 668400  
Charlotte, NC 28266-8400  
(704) 398-0046  
MII Owner

WRAL  
Al Dumber  
2619 Western Blvd  
Raleigh, NC 27606  
(919) 821-8564  
MII Owner

## North Dakota

UND Aerospace  
John Neas  
PO Box 8009  
Grand Forks, ND 58202-8009  
(701) 777-4722  
MII Owner

WDAY-TV  
Joel Aagness  
301 8th Street So.  
Fargo, ND 58103  
(701) 237-6500  
MII Owner

## Ohio

Advanced Video  
Jeff Costa  
1312 Wise Dr  
Miamisburg, OH 45342  
(513) 461-6800  
MII Owner



**ALLTEL Service Corporation**  
Kenneth C. Nelson  
2000 Highland Road  
Twinsburg, OH 44087  
(216)963-1862  
MII Owner

**B Squadron Video**  
Russ Beckner  
2100 Heatherwood Ct  
Middletown, OH 45042  
(513) 422-9552  
MII Owner

**Jeff Chambers**  
4156 Little York Rd  
Dayton, OH 45414  
(513) 890-8797  
MII Owner

**Classic Video**  
Dave Givaven  
5001 E. Royalton Rd  
Cleveland, OH 44147  
(216) 838-5377  
MII Owner

**Curtis, Inc.**  
Dan Kerr  
2025 Reading Rd.  
Suite 130  
Cincinnati, OH 45202  
800-733-2878  
MII Owner

**Horizon Production, Inc.**  
Bill Jacobs  
2321 Kemper Ln  
Cincinnati, OH 45206  
(513) 559-0550  
MII Owner

**Image Video Teleproduction**  
Mike Tonges  
6755 Freedom Ave, NW  
North Canton, OH 44720  
(216) 494-9303  
MII Owner

**Industrial Video**  
John Barak  
1601 N. Ridge Rd E.  
Lorain, OH 44055  
(216) 233-4000  
Dealer

**Int'l Video Center**  
Fadi Kdayssi  
2528 Edgehill Rd  
Cleveland Hgts, OH 44106  
(216)321-1440  
MII Owner

**Mission Video Support**  
Paul Klouda  
10011A State Rt. 88  
Garrettsville, OH 44231  
(216) 527-2182  
MII Owner

**Mission Video Support**  
Vince Sisson  
10011 State Rt. 88  
Garrettsville, OH 44231  
(216) 527-2182  
MII Owner

**Nordson Corporation**  
Thomas Bunn  
555 Jackson Street  
Amherst, OH 44001  
(216) 988-9411x4540  
MII Owner

**Riverside Film & TV Productions**  
Rob Richardson, Jr.  
PO Box 543  
Mametta, OH 45750  
(614) 373-0861  
MII Owner

**RPC Video**  
Bob Rung  
6777 Engle Road, Ste D  
Middleburg Heights, OH 44130  
(216) 891-9797  
Dealer

**RPC Video**  
Ron Card  
6777 Engle Road, Ste D  
Middleburg Heights, OH 44130  
(216) 891-9797  
Dealer

**Stanley Steamer Int'l**  
Steve Whitley  
5500 Stanley Steamer Pkwy  
Dublin, OH 43017  
(614) 764-2007x553  
MII Owner

**Telxon**  
Kevin Gatewood  
91 Springside Drive  
Akron, OH 44313  
(216) 666-4300  
MII Owner

**TW Teleproductions, Inc.**  
Tom Whaley  
514 Penn. Ave  
Sanduskey, OH 44870  
(419)621-0602  
MII Owner

**Vanguard Productions**  
Jerry Beck  
7020 Huntley Rd  
Columbus, OH 43229  
(614) 436-4610  
MII Owner

**Video Duplication Services**  
Pete Stock  
PO Box 18337  
Columbus, OH 43218  
(800) 289-4301  
MII Owner

**WBNX-TV**  
Bill Coger  
2690 State Rd  
Cuyahoga Falls, OH 44221  
(216) 920-1019  
MII Owner

**WBNX-TV**  
Donald Richardson  
2690 State Rd  
Cuyahoga Falls, OH 44221  
(216) 928-5711  
MII Owner

**WEWS-TV**  
Ed Miller  
3001 Euclid Ave.  
Cleveland, OH 44115  
(216) 431-3687  
MII Owner

**WGBU-TV**  
Bill Leutz  
Bowling Green Univ.  
245 Troup St  
Bowling Green, OH 43403  
MII Owner

**WGTE TV**  
Dan Nieozwiecki  
136 Huron St  
Toledo OH 43697  
(419)243-3091  
MII Owner

**WHIZ-TV**  
Elmer Hartmeyer  
629 Downard Rd.  
Zanesville, OH 43701  
(614) 453-5431  
MII Owner

**Wiegand Audio/Video Labs**  
Charles Wiegand  
7758 Lafayette Rd, NW  
Newark, OH 43055  
(614) 967-0059  
Supplier

**WKYC-TV**  
Rex Rickly  
1403 E. 6th St.  
Cleveland, OH 44114  
(216) 344-3333  
MII Owner

**WNED-TV**  
Alan Creed  
13870 Salem Alliance Rd  
Salem, OH 44460  
(216) 337-3755  
MII Owner

**WTTE**  
Russ Tschimpke  
6130 Sunbury Rd.  
Westerville, OH 43081  
(614) 895-2800  
MII Owner

## Oklahoma

**Barnister Studios**  
Phil Atkinson  
4305 S Mingo Ste A  
Tulsa, OK 74146  
(918)663-7700  
MII Owner

**BCD Assoc.**  
RM Howard  
7510 N. Broadway  
Oklahoma City, OK 73116  
Manuf.

**KJRH**  
Vic Turner  
3701 S. Peoria St  
Tulsa, OK 74105  
(918) 743-2222  
MII Owner

**Teleproduction Unlimited**  
Frank Laughlin  
5820 South 129th East Ave  
Tulsa, OK 74134-6705  
(918) 252-2909  
MII Owner

**ViaGrafix**  
Mike Webster  
31 South Adair  
Pryor, OK 74361  
(918) 825-6700  
MII Owner

## Oregon

**Columbia Cable of OR**  
Jim DeChant  
14200 SW Brigadoon Ct.  
Beaverton, OR 97005  
(503) 644-3188  
MII Owner

**Fishing the West**  
Kerry Brown  
5484 SE International Way  
Milwaukie, OR 97222  
(503) 654-0092  
MII Owner

**Hultman Media Services**  
Gary Hultman  
300 Limpy Creek Road  
Grants Pass, OR 97527  
(503) 474-6466  
MII User

**Hyssop Production**  
Peter Schaefer  
P.O. Box 1672  
Coos Bay, OR 97420  
(503) 267-7120  
MII User

**KBSP**  
Tim Mance  
4923 Indian School Rd, NE  
Salem, OR 97305  
(503) 390-2202  
MII Owner

**KMTR-TV**  
Kurt Thelen  
3825 International Court  
Springfield, OR 97477  
(503) 746-1600  
MII Owner

**Portland Public Schools**  
Jim Kunze  
Television Services  
5210 N. Kerby St  
Portland, OR 97217  
(503) 280-5838  
MII Owner

**Professional Video & Tape**  
John LaFond  
10260 SW Nimbus Ave.  
Bldg M-1  
Tigard, OR 97223  
(503) 598-9142  
MII Service Center/Dealer

**Psychological Research Foundation**  
Loren Parks  
19460 SW Shaw  
Aloha, OR 97007  
(503)649-7007  
MII Owner

**Teknufilm/Vaughn**  
Jody McNamer  
1434 NW 17th Ave.  
Portland, OR 97209  
(503)224-3835  
MII Owner

**TELETEK Video**  
Judy & Virgil Sipes  
19275 SW Tualasum Dr  
Tualatin, OR 97062  
(503)638-5035  
MII Owner

## Pennsylvania

**Action Duplication**  
Craig Kuptsow  
555 North Lane, Suite 5075  
Conshohocken, PA 19428  
(610) 828-7380  
800-VHS-DUBS  
MII Owner

**Arco Chemical**  
Chris Myers  
3801 Westchester Pike  
Newtown Square, PA 19073  
(215) 359-2746  
MII Owner

**Ascension Video**  
Jim Boda  
48 A St.  
Northumberland, PA 17857  
(717) 473-9733  
MII Owner

**Barlieb Wallace Heilman Productions**  
Pamela Wallace  
1680 Mine Site Rd  
Allentown, PA 18103  
(215)395-7176  
MII Owner

**Bell Atlantic**  
Morris Hawk  
1 Parkway, 2nd Floor  
Philadelphia, PA 19102  
(215) 466-3896  
MII Owner

**CamCast Cable**  
Jim Enix  
11400 NE Ave  
Philadelphia, PA 19116  
(215)961-3813  
MII Owner

**Comtel Instruments**  
Sandy Riscoe  
#9 Parkway Ctr Ste 180  
Pittsburg, PA 15220  
(412)922-5720  
Tape Supplier

**Cornerstone TV**  
VTR Maintenance Dept.  
Signal Hill Dr  
Wall, PA 15148  
(412) 824-3930  
MII Owner

**Erik Ciel Videotaping**  
1102 Denise Circle  
Phoenixville, PA 19460-1815  
(215)933-3380  
MII User

**Grove World-Wide**  
Brad Gentile  
1565 Buchanan Trail East  
Shady Grove, PA 17256  
(717) 597-8121

**John McKee Productions, Inc.**  
1111 Fawcett St  
White Oak, PA 15131  
(412) 664-7583  
MII Owner

**Mine Safety Appliance Co.**  
Josh Bayer  
PO Box 426  
Pittsburgh, PA 15230  
(412) 967-3198  
MII Owner

**Pittsburgh Televideo Inc.**  
Kurt G. Hess  
1738 N. Highland Rd.  
Suite 103  
Pittsburgh, PA 15241  
(412) 833-6370  
MII Owner

**Quail Video Products**  
Bill Frazier  
949 Penn Ave  
Pittsburgh, PA 15221  
(412) 243-1300  
Dealer

**Quail Video Products**  
Brian Nee  
949 Penn Ave  
Pittsburgh, PA 15221  
(412) 243-1300  
Dealer

**Reel Video Productions**  
Mark Johnson  
300 Roosevelt Ave  
Hollidaysburg, PA 16648  
(814)695-8054  
MII Owner

**St. Margarets Hospital**  
Rich Moore  
815 Freeport Rd.  
Pittsburgh, PA 15215  
(412)784-5252  
MII Owner

**Time Warner Cable, Johnstown**  
Jamie Reesman  
120 Southmont Blvd.  
Johnstown, PA 15905  
(814) 535-6551  
MII User

**Video Spectrum**  
Wayne Stephany  
630 Hedgewick Dr  
Lancaster, PA 17603  
(717) 394-4042  
MII Owner

**WJCU-TV**  
Vincent Ugoletti  
3514 State St.  
Erie, PA 16508  
(814) 454-5201  
MII Owner

**WHYY**  
John Collins  
150 N. 6th. Street  
Philadelphia, PA 19106  
(215) 351-1274  
MII Owner

**WJAC**  
Rob Abele  
1949 Hickory Ln  
Johnstown, PA 15905  
(814) 255-7625  
MII Owner

**WPGH-TV**  
John Getz  
750 Ivory Ave  
Pittsburgh, PA 15214  
(412) 931-8141  
MII Owner

**WPIT-TV**  
Chief Engineer  
PO Box 2809  
Pittsburgh, PA 15230  
(412)856-9010  
MII Owner

## Rhode Island

**Colony Cable**  
Dave Ribblett  
169 Weybosset Street  
Providence, RI 02901-0969  
(401)277-7852  
MII Owner

**Heritage Cable**  
Joe Stafford  
PO Box 518  
Lincoln, RI 02865  
(401) 765-6652  
MII Owner

**Logeographics**  
Maria Houde  
PO Box 23535  
Providence, RI 02903  
MII User

**Mark Gordon**  
145 Hill Side Ave  
Providence, RI 02914  
(401) 273-0412  
MII Owner

**Narragansett TV**  
William Hague  
25 Catabore Blvd  
E Providence, RI 02920  
(401)438-3317  
MII Owner

**WPRJ**  
Jim Costa  
25 Catamore Blvd  
E Providence, RI 02914  
(401) 438-7200  
MII Owner

**WPRJ TV-12**  
William Hague  
25 Catamore Blvd  
E Providence, RI 02914  
(401) 438-7200  
MII Owner

## South Carolina

**Action Video Productions**  
Tommy Cabaniss  
9 E. Parkins Mill Rd  
Greenville, SC 29607  
(803)297-8865  
MII Owner

**Cable Ad Connection**  
Dave Rodney  
PO Box 746  
Johns Island, SC 29457  
MII User

**Greenville Technical College**  
Don Massey  
PO Box 5616  
Greenville, SC 29606-5616  
(803) 250-8363  
MII Owner

**Greenville Technical College**  
Steve Godsey  
PO Box 5616  
Greenville, SC 29606-5616  
(803) 250-8436  
MII Owner

**Motion Pictures Inc**  
Bruce Coy  
554 Johnnie Dodds Blvd  
Mt. Pleasant, SC 29464  
(803)881-9997  
MII Owner

**Ron Shecut**  
3404 Keenan Dr  
Columbia, SC 29201  
(803)765-2299  
MII User

**Total Audio Visual Services**  
Allan Dux  
1319 St. Andrews Rd.  
Columbia, SC 29210  
(803) 798-7055  
Dealer

**Walton Productions**  
Stan Walton  
158 Carnondale Rd.  
Columbia, SC 29210  
(803) 356-4880  
MII Owner

**WBTW**  
Doug Crall  
3430 TV Road  
Florence, SC 29501  
(803) 662-1565  
MII Owner

**W.H. Platts Company**  
Billy Platts  
710 King Street  
Charleston, SC 29403  
(803)723-7604  
Dealer

## South Dakota

**KSFY**  
Doug Loos  
300 N. Dakota Ave,  
Suite 1000  
Sioux Falls, SD 57102  
(605) 336-1300  
MII Owner

**KSFY**  
Eugene Schultz  
300 N. Dakota Ave,  
Suite 1000  
Sioux Falls, SD 57102  
(605) 336-1300  
MII Owner

**Prism Video Services, Inc.**  
Thomas & Janice Jeans  
P.O. Box 8384  
Rapid City, SD 57709  
(605) 399-9391  
MII Owner

**South Dakota Public Broadcasting**  
Mike Johnson  
PO Box 5000  
Vermillion, SD 57069  
(605)677-5861  
MII Owner

**South Dakota Public TV**  
Kelly Watson  
PO Box 22188  
Brookings, SD 57007-2399  
(605)688-4191  
MII Owner

## Tennessee

**Allied Communications Corp.**  
Mark Conrad  
PO Box 101482  
Nashville, TN 37224-1482  
(615)391-5500  
MII Owner

**City Productions Inc.**  
Cole Smith & Dale Eaton  
65 Union Ave. Ste 360  
Memphis, TN 38103  
(901)525-4712  
MII Owner

**Linden Communication Group**  
Michael Stevenson  
17 W. Fontotoc Suite 207  
Memphis, TN 38103  
(901) 523-0506  
MII User

**Miles & Associates**  
John Miles  
755 Broad St NW  
Cleveland, TN 37311  
MII Owner

**McKee Foods Corp.**  
Tom Hunter, Mgr.  
AV Division  
10260 McKee Rd  
Box 750  
Collegedale, TN 37315  
(615)238-7111 x2382  
MII Owner

**Shop At Home Network**  
Dennis Wilson  
P.O. BOX 12600  
Knoxville, TN 37012-0600  
(615) 688-0300  
MII Owner

**Video Ideas**  
4762 Highway 58  
Suite G  
Chattanooga, TN 37416  
(615) 894-2677  
MII Owner

**WMC-TV**  
Mike Schwartz  
1960 Union Ave.  
Memphis, TN 38104  
(901) 726-0555  
MII Owner

**WMC-TV**  
Michael Redfean  
1960 Union Ave.  
Memphis, TN 38104  
(901) 726-0555  
MII Owner

**World Class Productions**  
Frank Weeks  
1300 East 9th Ave  
Johnson City, TN 37601  
(615)928-5753  
MII Owner

**WZTV**  
Ed Murlatt  
631 Mainstream Dr  
Nashville TN 37228  
(615) 244-1717  
MII User

## Texas

**Accelerated Christian Education**  
Don Gray  
2600 Ace Lane  
Lewisville, TX 75067  
(214) 315-1776  
MII Owner

**Accelerated Christian Education**  
Vincent Smith  
2600 Ace Lane  
Lewisville, TX 75067  
(214) 315-1776  
MII Owner

**Accent Audio/Video Inc.**  
Robert Beene  
13616 Neutron Rd  
Dallas, TX 75244  
(214)458-0501  
Dealer

**Accent Audio/Video Inc.**  
Ralph Luke  
13616 Neutron Rd  
Dallas, TX 75244  
(214)458-0501  
Dealer

**A.C.E. School of Tomorrow**  
Barry Bridges  
PO Box 1438  
Lewisville, TX 75067-1438  
MII Owner

**Christian Video Ministries**  
Jerry D. Dunson  
HCR 2, Box 530  
Beaville, TX 78102  
(512) 358-3416  
MII Owner

**CompuTrac, Inc.**  
Roger Young  
222 Municiple Dr.  
Richardson, TX 75080-3583  
(214) 234-3888  
MII Owner



Design Comm Group  
Michael Walters  
PO Box 1956  
Forsyth, TX 75126-1956  
(512) 575-4952  
MII User

ECI Video  
Shawn Steding  
2809 Rosa Ave  
Dallas, TX 75201  
(800)880-9400x224  
Dealer/Repair Center

ECI Video  
Johnny Griffin  
2809 Rosa Ave  
Dallas, TX 75201  
(800)880-9400x218  
Dealer/Repair Center

ECI Video  
Mel Jones  
2809 Rosa Ave  
Dallas, TX 75201  
(800)880-9400  
Dealer/Repair Center

ECI Video  
Eddie Dunn  
1309 11th St  
Wichita Falls, TX 76301  
(817)723-8106  
MII User

Envision Multimedia  
a Barnhart Enterprise, Inc.  
Keith Rogers  
9337-B Katy Freeway  
Suite 308  
Houston, TX 77024  
(713) 690 6545  
MII Owner

Foley's Video Dept.  
Steve Hamphill  
Video Dept  
1100 Main St  
Houston, TX 77002  
(713) 651-7153  
MII Owner

Fuji Photo Film  
Bob Sullivan  
1628 West Crosby Road  
Suite 100  
Carrollton, TX 75006  
(214) 466-9200  
Manuf.

Highland Park High School  
Steve Wilkes  
Media Dept.  
4220 Emerson St  
Dallas, TX 75205  
(214)453-4800  
MII Owner

Industrial Audio Video  
Trevor Franklin  
2617 Biscomet  
Houston, TX 77005  
(713) 533-2375  
Service & Duplication

ISDL  
Priya Dasi  
400 Bersena Rd  
Austin, TX 78737  
(512) 288-7180  
MII Owner

J Darrell Kirkley Inc.  
Darrell Kirkley  
1515 Viceroy Drive  
Dallas, TX 75235  
(214) 243-0013  
MII Owner

KCEN-TV  
Ken Smith  
PO Box 6103  
Temple, TX 76703  
(817)773-6868  
MII Owner/Repair Center

KTAB-TV  
Leland Othman  
PO Box 5309  
Arlene, TX 79608  
(915)695-2777  
MII Owner

KTSM-TV  
Gregg Davison  
801 N. Oregon St.  
El Paso, TX 79902  
(915) 532-5421  
MII Owner

KTSM-TV  
Rick Villard  
801 N. Oregon St.  
El Paso, TX 79902  
(915) 532-5421  
MII Owner

KCTX-TV  
Harold Nash  
3900 Harry Hines Blvd  
Dallas, TX 75219  
(214)521-3900  
MII User

KCKV  
Jerry Copeland  
PO Box 2522  
Waco, TX 76702  
(817) 754-2525  
MII Owner

KCKV  
Mike Jugert  
PO Box 2522  
Waco, TX 76702  
(817) 754-2525  
MII Owner

KCKV  
Lou Strowger  
PO Box 2522  
Waco, TX 76702  
(817) 754-2525  
MII Owner

Light Ministries  
Chadene Collins  
PO Box 670167  
Houston, TX 77067  
(713)675-4448  
MII Owner

Pocon Video  
Dan Cary  
2254 Ravenwood Rd  
Granbury, TX 76048  
(817) 573-6800  
MII Owner

Project Video  
Gary Brewton  
PO Box 3830  
Beaumont, TX 77726  
MII User

Pro Line Video  
Jim McConnell  
2601 McHale Ct. #140  
Austin, TX 78738  
(512)837-2000  
MII Owner

Pro Line Video  
Terry Nixon  
2601 McHale Ct. #140  
Austin, TX 78738  
(512)837-2000 x22  
MII Owner

Pro Line Video Skip  
Holcombe  
4778 Research Dr.  
San Antonio, TX 78240  
(512)690-1234  
MII Owner

Siam Satellite-TV  
Mandorini Katja Ari  
7306 Logging Tr  
Humble, TX 77346  
MII User

South Plains College  
Billy Alonzo  
1401 South College Ave  
Levelland, TX 79336  
(806)894-9611  
MII User

Stillpoint Productions  
Robert Castaldo  
706 W. Main St  
Arlington, TX 76013  
MII User

Texas A & M University  
Bob Masley  
Video Lab  
Kyle Field  
College Station, TX  
MII Owner

Texas Department of Public  
Safety  
Gene Henderson  
Media Production Unit  
PO Box 4087  
Austin, TX 78773-0001  
(512)465-2217  
MII Owner

Texas Education Agency  
Ernesto Mejia  
1701 N Congress Ave  
Austin, TX 78701-1494  
(512)463-9054  
MII Owner

The University of Texas  
Health Science Center  
Sam Dement  
Television Production  
Services  
7703 Floyd Curl Dr  
San Antonio, TX 78284  
(512) 567-2220  
MII Owner

The University of Texas Sports  
Mike Arnes  
Belmont Hall  
RM 224C  
Austin, TX 78713  
(512)471-6826  
MII Owner

The Video Eye  
Bob Fitch  
10960 Millridge Dr., N. #103  
Houston, TX 77070  
(713) 890-8364  
MII Owner

Video One  
Kevin Echols  
First Texas Bldg.  
901 Indiana Ave., #395  
Wichita Falls, TX 76301  
(817) 322-9205  
MII Owner

Videomip  
Distributions  
Tim Mitchell  
3502 Courthouse  
Sugar Land, TX 77478  
(713)694-6400  
Dealer

Vietnam Vision  
David Pham  
10500 Richmond Ste 150  
Houston, TX 77042  
(713) 780-0533  
MII Owner

## Utah

Bowworth Comm. Inc.  
Norman Bowworth  
421 South 400 East  
Salt Lake City, UT 84111  
(801) 355-8585  
MII Owner

Brigham Young University  
Roger Gunn  
Communication Dept  
Provo, UT 84602  
MII Owner

DCE Marketing  
Kenneth Foster  
University of Utah  
2167 Annex Bldg  
Salt Lake City, UT 84112  
(801) 581-5588  
MII Owner

DCE Marketing  
Teri Smith  
University of Utah  
2167 Annex Bldg  
Salt Lake City, UT 84112  
(801) 581-5588  
MII Owner

Doug Fawkes  
1545 South 990 West  
Provo, UT 84601  
MII Owner

KBYU-TV  
Lynn Edwards  
C-302 HEAC BYU  
Provo, UT 84602  
(801)378-3551  
MII Owner

KBYU-TV  
Bob Gillman  
C-302 HEAC BYU  
Provo, UT 84602  
(801)378-3551  
MII Owner

LDS AV  
Peter Unwin  
A/V Dept.  
50 East North Temple  
Salt Lake City, UT 84150  
MII Owner

Options, Inc.  
Gary Dennis  
970 East 3300 South, Suite 3  
Salt Lake City, UT 84106  
(801) 467-7421  
MII Owner

Scott Nelson Productions  
Scott Nelson  
5006 S. Fairbrook  
Holladay, UT 84117  
(801) 272-5428  
MII Owner

The Studio  
Russ Relyea  
342 W. 200 S.  
Salt Lake City, UT 84101  
(801)595-8800  
MII Owner

The Valley Channel  
Earl Rouse  
426 N 400 E  
Logan, UT 84321  
(801)752-7537  
MII User

Utah Valley Community College  
Tom Nelson  
800 West 1200 South  
Orem, Utah 84058  
MII Owner

Video Lines  
Dennis Lisonbee  
267 S. Mountainland  
Orem, UT 84058  
(801) 226-0344  
MII Owner

Video Reflections  
David Andrews  
6086 Fontainebleau  
Salt Lake City, UT 84121  
(801) 272-3031  
MII Owner

Video Works Television  
Johan Boss  
15 East 10200 South  
Sandy, UT 84070  
(801) 565-8754  
MII User

Word Perfect Corp.  
Steve McCurdy  
1555 N. Technology Way  
Orem, UT 84057  
(801) 228-4916  
MII Owner

Word Perfect Corp.  
Todd Mortenson  
1555 N. Technology Way  
Mail Stop K1100  
Orem, UT 84057  
(801) 228-4900  
MII Owner

## Vermont

Iris Multimedia  
Robert Logsdon  
PO Box 726  
Burlington, VT 05402  
(802) 865-9560  
MII User

2PM Multimedia  
Jim Wine  
P.O. Box 2  
Linden, VA 22642  
(703) 636-4142  
MII Owner

American Management Systems  
Michael J. Palmer  
4050 Legato Rd.  
Fairfax, VA 22033  
(703) 267-8600  
MII Owner

AMPROD Inc.  
Ken Santucci  
9501 Atwood Dr.  
Vienna, VA 22182-1464  
(703) 818-1353  
MII Owner

Applied Computer Techniques  
Christopher Moberg  
1800 Diagonal Rd  
Suite 600  
Alexandria, VA 22314  
(703) 684-3125  
MII Owner

AVEC Electronics Corp.  
John Heinke  
711 Granby St  
Norfolk, VA 23510  
(804) 627-3502  
Dealer

AVEC Electronics Corp.  
Thomas G. Jenkins  
2002 Staples Mill Rd.  
Richmond, VA 23230  
Dealer

AVEC Electronics Corp.  
Lee Merritt  
2009 Williamson Rd.  
Roanoke, VA 24012  
Dealer

AVS  
Franklin Carrington  
3330 Bourbon St.  
Fredericksburg, VA 22408  
(703) 371-8524  
MII Owner

Park Avenue Teleproductions  
David Townsell  
3500 Maryland Ct  
Richmond, VA 23233  
MII Owner

Henry Boivert  
4225 N. Henderson Rd  
Arlington, VA 22203  
MII User

Bon Adventure Video  
Communications  
David Jennings  
3329-B Bourbon  
Fredericksburg, VA 22408  
(703) 372-3526

Carlson Health System  
Roanoke Memorial Hospital  
Edward Hamilton  
Audio/Visual Ed  
PO Box 13367  
Roanoke, VA 24033  
(703) 981-8975  
MII Owner

Commonwealth Film Inc  
Rodney Asbridge  
1500 Brook Rd  
Richmond, VA 23220  
(804)649-8611  
MII Owner

Creative Teleproductions  
Bruce Braun  
61 Arrowhead Drive  
Lynchburg, VA 24502 (804)239-3752  
MII Owner

Department of Justice  
Dale Linder  
Bldg 27958A  
Quantico, VA 22135  
MII Owner

Department of Justice  
Noel Herold  
Bldg 27958A  
Quantico, VA 22135  
MII Owner

Empire Video  
Robert Rositzke  
7406 Alban Station  
Sta. A-118  
Springfield, VA 22150  
(703)866-1934  
MII User

Evening Productions  
Victoria Eves  
PO Box 2065  
Falls Church, VA 22042  
MII User

Garces Communications  
Jim Wine  
PO Box 3262  
Reston, VA 22090  
MII User

Gardly-McGrath (Int'l) Inc.  
Dave Gardly  
1950 Roland Clarke Pl.  
Suite 100  
Reston, VA 22091  
(703) 620-6000  
MII Owner

George Mason University  
Susan Kehoe  
4400 Univ. Drive, MS IF3  
TV Studio  
Fairfax, VA 22030-4444  
MII Owner

Gingerbread Productions  
Leslie Quigley  
1323 Shepard Dr.  
Sterling, VA 22170  
(703)450-7722

C. Mark Guenther  
7529 McWhorter Pl.#303  
Annandale, VA 22003  
(703) 941-6943  
MII User

Health S. Medical Center  
Chris Wheeler  
7700 Patham Rd.  
Richmond, VA 23294  
(703) 527-5960  
MII Owner

Orthopaedic Research of VA  
Chris Wheeler  
7660 Patham Rd.  
Richmond, VA 23294  
(804) 527-5960  
MII Owner

Petrel Publishing  
Gene Bjerket  
312 Carry St  
Williamsburg, VA 23185  
(804)229-7667  
MII User

Philip Morris USA  
Carmen Inge  
P.O. Box 26603  
Richmond, VA 23261  
(804) 274-3721  
MII Owner

Philip Morris USA  
Jeff Bigham  
P.O. Box 26603  
Richmond, VA 23261  
(804) 274-3721  
MII Owner

Public Broadcasting Service  
Mark Richer  
1320 Braddock Place  
Alexandria, VA 22314  
(703) 739-5471  
MII Owner

Public Broadcasting Service  
Larry Jefferson  
1320 Braddock Place  
Alexandria, VA 22314  
(703) 739-5204  
MII Owner

Public Broadcasting Service  
Keith Ellsworth  
1320 Braddock Place  
Alexandria, VA 22314  
(703) 739-5302  
MII Owner

Read Film & Video  
Lloyd Read  
9493A Silver King Ct  
Fairfax, VA 22031  
(703) 385-5830  
MII Owner

Russell & Associates  
Sam Russell  
P.O. Box 877  
Marion, VA 24354  
(703) 783-2251  
MII User

Sallie Mae  
Charlie Hite  
200 Fairbrook Dr  
Hendon, VA 22070  
(703) 834-5737  
MII Owner

Signet Bank  
Mike Blacker  
Video Department  
11013 W. Broad St. Rd.  
Glen Allen, VA 23060  
(804)0747-2064  
MII Owner

Southwest Virginia Community  
College  
Kevin Rooney  
P.O. Box 5VCC  
Richlands, VA 24641  
(703) 964-2555 x552  
MII Owner

Thomas Communications  
William Aylward  
2550 Huntington Ave  
Suite 205  
Alexandria, VA  
(703)329-0102  
MII User

Ultra-Sound A/V  
Matt Bright  
10108 Timberlake Rd  
Lynchburg, VA 24502  
(804)237-4549  
MII Owner

Union Theological Seminary  
John Coffman  
Media Services Dept.  
3401 Brook Rd  
Richmond, VA 23227  
(804)278-4330  
MII Owner

Video Services, Inc.  
Jim Howell  
8604 Staples Mill Rd., #104  
Richmond, VA 23228  
(804) 261-9304  
Repair

Virginia Baptist Board  
John Stading  
P.O. Box 8568  
Richmond, VA 23226  
(804) 672-2100  
MII Owner

The Whitlock Group  
Kevin Thompson  
230 Clearbrook, Suite 103  
Norfolk, VA 23462  
(804) 622-2006  
Dealer

WRLH-TV  
Eldon Brown  
1925 Westmoreland St  
Richmond, VA 23230  
MII Owner

WVPT-TV  
John Hodges  
298 Port Republic Rd  
Hampton, VA 22801  
(703) 434-5391  
MII Owner

Zack Burkett Productions  
Zack Burkett  
14162 Marquis Rd  
University, VA 22567  
(703) 854-6502  
MII User

Zion Systems  
Richard Hiett  
1361 Lincolnshire Dr.  
Hampton, VA 22801  
(703) 433-7700  
MII User

## Washington

Blue Mountain Broadcasting  
Lynelle Childs  
PO Box 205  
College Place, WA 99324  
(509) 529-9149  
MII User

Bristol Productions  
Karl Schmidt  
2401 Bristol Court SW  
Olympia WA 98502  
(206) 754-4260  
MII Owner

Digital Reality  
Paulo DeAndrade  
13800 SE 79th Dr.  
Renton, WA 98059-3200  
(206) 227-5783  
MII Owner

KEPR  
Don Eekis  
PO Box 2648  
Tri-Cities, WA 99302  
(509)547-0547  
MII Owner

KHQ  
Don Carmichael  
P.O. Box 8088  
Spokane, WA 99203  
(509) 448-4600  
MII Owner

KHQ  
Jeff Hite  
P.O. Box 8088  
Spokane, WA 99203  
(509) 448-4635  
MII Owner

Kostov & Assoc. Multimedia  
Studios  
Michael Kostov  
221 First Ave West, Ste 120  
Seattle, WA 98119  
(206)285-2797  
MII Owner

Kramer Video  
Tom Kramer  
PO Box 22446  
Seattle, WA 98122  
(206) 322-6555  
MII Owner

KWSU Radio/TV Services  
John Gray  
382 Murrow Center  
Washington State University  
Pullman, WA 99164-2530  
(509) 335-6511  
MII Owner

KWSU Radio/TV Services  
Michael Miller  
382 Murrow Center  
Washington State University  
Pullman, WA 99164-2530  
(509) 335-6511  
MII Owner

Lon Gibby Productions  
Lon Gibby  
East 113 Magnesium Rd., Ste. B  
Spokane, WA 99208  
(509)467-1113  
MII Owner

Mountain View TV  
Anthony Evans  
1500 SE Blainmont Dr  
Vancouver, WA 98684  
(206) 253-2588  
MII Owner

National Videotape Co.  
Mari Scimeca  
4200 23rd Ave W  
Seattle, WA 98199  
Supplier

PS Media Video  
Productions  
Rich Kraemer  
2531 Sunset Drive West  
Tacoma, WA 98466  
(206) 565-2981  
MII Owner

Professional Video & Tape  
Darrel Colbert  
917 134th St  
S.W. ste. A8  
Everett, WA 98204  
(206) 743-8811  
MII Owner

Puget Sound Power & Light  
Company  
Charles Nishida  
PO Box 97034  
OBC-09W  
Bellevue, WA 98009-9734  
(206) 454-6363 x3231  
MII Owner

Seabird Video  
Joshua Gordon  
19710 63rd Lane N.E.  
Seattle, WA 98155  
(206) 483-8919  
MII Owner

TCI Cable Advertising  
Rich Peterson  
1801 E. 4th Street  
Olympia, WA 98506

TDS Mediaquest  
Wayne Dymess  
11123 SE 208th St.  
Kent WA 98031  
(206) 852-1074  
MII User

University of Washington  
Al Ross  
8022 27th NE  
Seattle, WA 98115-4633  
(206) 543-9023  
Media Center

University of Washington  
Jerry Morin  
33 Kane Hall, DG-10  
Seattle, WA 98195  
(206) 543-9923  
MII Owner

Video Now, Inc.  
Sjon Delmore  
610 S. Central Ave.  
Kent, WA 98032  
(206) 852-1186  
MII Owner

Videoland Productions  
Mitch McGeary  
805-C College St SE  
Lacey, WA 98503  
(206) 491-1332  
MII Owner

Walla Walla College  
Ken Priddy  
204 S College Ave  
College Place WA 99324  
(509) 527-2307  
MII User

Washington Natural Gas  
John Cox  
815 Mercer Street  
Seattle, WA 98111  
(206) 622-6767  
MII Owner

Washington Natural Gas  
Chris Nardine  
815 Mercer Street  
Seattle, WA 98111  
MII Owner

## West Virginia

AV Media Services  
Engineer Dept  
615 9th St  
PO Box 2523  
Huntington, WV 25726-  
2523  
MII Owner

Action Comm. Research  
Chip Gallo  
B.R.A. Box 175  
Harpers Ferry, WV 25425

E.I. Dupont  
Jack Green  
901 W. Dupont Ave.  
Belle, WV 25015  
(304) 357-1835  
MII Owner

Golden Hare Media  
Nick Smith  
Route 1, Box 28D  
Morgantown, WV 26505  
(304) 983-4650  
MII Owner

Seneca Comms, Inc.  
Chuck Sizemore  
P.O. Box 460  
Dunbar, WV 25064-0460  
(304) 766-8740  
Dealer

Spectra Media, Inc.  
Gary Simmons  
2410 Woodland Dr  
South Charleston, WV 25303  
(304) 744-7725  
MII Owner

West Virginia University  
Dept. Radio & TV  
Rt 10 Box 304B  
Ramada Rd  
Morgantown, WV 26506  
MII Owner

WOAY-TV  
Jim Martin  
RTE 16 South  
Oak Hill, WV 25901  
(304) 469-3361  
MII Owner

WVAH-TV  
Raymond Beckner  
11 Broadcast Plaza  
Hurmanc, WV 25526  
(304) 757-0011  
MII Owner

WYVN  
Bill Hoffman  
1 Discovery Pl  
Martinsburg, WV 25401  
(304) 267-6060  
MII Owner

## Wisconsin

Acheson Media Svcs, Inc.  
John Acheson  
3407 Victory Ave.  
Racine, WI 53405  
(414) 634-2050  
MII Owner

Avonix  
Ken Muehlbauer  
P.O. Box 505  
3495 N. 124th St  
Brookfield, WI 53008-0506  
(414) 783-6050  
Dealer/Repair Center

Avonix  
Bob Buss  
P.O. Box 505  
3495 N. 124th St  
Brookfield, WI 53008-0506  
(414) 783-6050  
Dealer/Repair Center

Avonix  
Jerry Martin  
P.O. Box 505  
3495 N. 124th St  
Brookfield, WI 53008-0506  
(414) 783-6050  
Dealer/Repair Center

Avonix  
John Spartz  
P.O. Box 505  
3495 N. 124th St  
Brookfield, WI 53008-0506  
(414) 783-6050  
Dealer/Repair Center

Avonix  
Michael Sieb  
P.O. Box 505  
3495 N. 124th St  
Brookfield, WI 53008-0506  
(414) 783-6050  
Dealer/Repair Center

Promotions Unltd Corp  
Jay McCollum  
7601 Durand Ave  
Racine WI 53126  
(414) 554-8484  
MII User

Avonix  
Rob Di Frances  
P.O. Box 505  
3495 N. 124th St  
Brookfield, WI 53008-0506  
(414) 783-6050  
Dealer/Repair Center

Camera Corner Inc.  
Earl Neville  
529 N. Monroe St.  
Green Bay, WI 54301  
Dealer

Michael Bena  
2976 Albert Dr  
Green Bay, WI 54311  
(414) 431-2555  
MII User

Centercom  
Bob Harmon  
5737 W. Hemlock Street  
Milwaukee, WI 53223  
(414) 353-2001  
MII Owner

David Larson Productions  
David Larson  
5910 N. Lilly Road  
Menomonee Falls, WI 53051  
(414) 252-4122  
MII Owner

Eaton Corporation  
Jim Heise  
4201 N. 27th St  
Milwaukee, WI 53216  
(414) 449-6216  
MII Owner

Excel Communications  
Jim Dorman  
3487 N 124th St  
Brookfield, WI 53005  
(414) 786-0686  
MII Owner

Firstar Corporation  
Frank Datzler  
777 East Wisconsin Ave.  
Milwaukee, WI 53202  
(414) 765-6228  
MII Owner

Fraser Orton Productions  
Dennis Fraser  
2150 Memorial Dr.,  
Suite 212  
Green Bay, WI 54303  
(414) 494-6150  
MII Owner

Gungor Productions, Inc.  
Mark Gungor  
303 E. 4th Street  
Marshfield, WI 54449  
(715) 384-4626  
MII Owner

Image Makers Advertising  
John Wittak  
740 North Pilgrim Pkwy  
Elm Grove, WI 53122  
(414) 785-1709  
MII Owner

Madison Video Repair  
Frank Smith  
1409 Greenway Cross  
Madison, WI 53713  
(608) 274-3464  
Service Center

Moraine Park Technical College  
Edward Bok  
235 N. National Ave.  
P.O. Box 1940  
Fond Du Lac, WI 54936-1940  
(414) 924-3371  
MII Owner

Northeast Tech. College  
John Siemerling  
PO Box 19042  
Green Bay, WI 54307-9042  
(414) 498-5495  
MII Owner

Paul Hying  
218 12th Ave  
Green Bay, WI 54303  
(414) 494-8711  
MII User

Promotions Unltd Corp  
Jay McCollum  
7601 Durand Ave  
Racine WI 53126  
(414) 554-8484  
MII User

Montage Communications  
Michael Prysunka  
Lower Floor  
611-10th Ave. S.W.  
Calgary, Alberta T2R 0B2

Reimers Photo Material Co.  
Dan Fritz  
300 E. Bay  
Milwaukee, WI 53207  
MII Owner

Studio Gear  
Robert Wiese  
126 N Jefferson st  
Milwaukee WI 53202  
(414) 225-3777  
MII User

Universal Production Int'l  
Bob Karnes, Jr.  
4415 W. Forrest Home Ave  
Milwaukee, WI 53219  
(414) 321-0874  
MII Owner

University of Wisconsin  
Bager Football  
1440 Monroe St  
Madison, WI 53711  
MII Owner

VIDTEK  
James Lallis  
9235 W. Capital Dr  
Milwaukee, WI 53222  
(414) 466-7488  
MII Owner

Wausau Insurance  
Paul Hunsanger  
The Westwood Conference  
Center  
1800 W. Bridge St.  
Wausau, WI 54401  
(715) 847-7772  
MII Owner

Worthwhile Films  
Steve Breaker  
333 W. Mifflin St.  
Madison, WI 53703  
(608) 251-8855  
MII Owner

WYOU  
Frank Maiale  
1619 Monroe St  
Madison, WI 53711-2021  
(608) 258-9644  
MII Owner

## Wyoming

Pronghorn Productions  
Dudley Irvine  
PO Box 703  
Lander, WY 82520  
(307) 332-9714  
MII Owner

## Canada

### Alberta

AVICOM Industrial Comm.  
Ivan Willert  
12860 - 149th St.  
Edmonton, Alberta  
T5V 1A4  
MII Dealer

EM/Media  
Jim Goertz  
#200 - 116 - 8th Ave. S.W.  
Calgary, Alberta T2P 1B3

Glenrose Rehab. Hospital  
Randy Robertson  
10230-111 Ave.  
Edmonton, Alberta  
T5G 0B7

Grant McEwan College  
Media Services  
Peter Brown  
Bldg A Room 383  
10700 - 104 Ave.  
Edmonton, Alberta  
T5J 4S2

Grant McEwan College  
Media Services  
Ted Zazula  
Bldg A Room 383  
10700 - 104 Ave.  
Edmonton, Alberta  
T5J 4S2

Lethbridge Cablenet  
Mark Doran  
1232 - 3 Ave. South  
Lethbridge, Alberta  
T1T 0J9

Montage Communications  
Michael Prysunka  
Lower Floor  
611-10th Ave. S.W.  
Calgary, Alberta T2R 0B2

Shaw Cablesystems  
Ernie Poscente  
7605 50th St.  
Edmonton, Alberta  
T6B 2W9

Shaw Cablesystems  
Gene Sydor  
7633-50 Street  
Edmonton, Alberta  
T6B 2W9

## British Columbia

Marine Video  
Peter Sara  
1955 Wylie St.  
Vancouver, B.C. V5Y 3N7  
MII User

Shaw Cable  
Sergio Contreras  
1471 Pemberton Ave.  
North Vancouver, B.C.  
V7P 2R9

Shaw Cable  
Furio Sorrentino  
1471 Pemberton Ave.  
North Vancouver, B.C.  
V7P 2R9

Shaw Cable  
Peter Williams  
1471 Pemberton Ave.  
North Vancouver, B.C.  
V7P 2R9

The Videomaker  
Sig Poeppel  
2160 Van Home Drive  
Kamloops, B.C. V1S 1L7

VIDCOM  
Michael Ullock  
3-1854 West First Ave.  
Vancouver, B.C. V6J 1G5  
MII Dealer

VIDCOM  
Bob deWayer  
3-1854 West First Ave.  
Vancouver, B.C. V6J 1V5  
MII Dealer

## Manitoba

Canadian Pacific Railway  
Ron Lesicki  
Jarvis & McPhillips  
Winnipeg, Manitoba  
R3B 0J7

Servo Electronics Ltd.  
Roger Kiendl  
6th Floor  
138 Portage Ave. East  
Winnipeg, Manitoba  
R3C 0A1  
MII Dealer

## Nova Scotia

Halifax Cable  
Brett Smith  
PO Box 8660, Stn A  
5841 Bilby St Halifax  
Nova Scotia  
B3K 5M3

Instructor Aids, Ltd.  
Jim Davidson  
55 MacDonald Ave.  
Burnside Industrial Park  
Dartmouth, Nova Scotia  
B3B 1T9  
MII Dealer

Michelin Tires Cda.Ltd  
Dave Titus  
PO Box 399  
New Glasgow  
Pictou City,  
Nova Scotia  
B2H 5E6

## Ontario

ADCOM Electronics  
Bill Jakes  
310 Judson St.  
Unit #1  
Toronto, Ontario  
M8Z 5T6  
MII Dealer

Advanced Video Prods  
Mark Geier  
28 Dywain Ct.  
Cambridge, Ontario  
N1R 7A4

AEC Computers  
Jann Teng R.R. #7  
Providence Line  
Peterborough, Ontario  
K9J 6X8

Agincourt Productions  
Perren Baker  
20 Kinnear Court  
Richmond Hill, Ontario  
L4B 1K8

Asian Television Network  
Prakash Naidoo  
130 Pony Dr.  
Newmarket, Ontario  
L3Y 7B6  
(416) 836-6460

Asian Television Network  
Shan Chandrasekar  
130 Pony Dr.  
Newmarket, Ontario  
L3Y 7B6

Axiom Productions  
Gerry Matthews  
69 Raymond Street  
Guelph, Ontario N1H 3S4

CBC - Windsor  
Bruce Taylor  
825 Riverside Drive W.  
Windsor, Ontario N9A 1K7

CBC - Windsor  
Rick Baillargeon  
825 Riverside Drive W.  
Windsor, Ontario N9A 1K7

CFMT - CH. 47  
Frank Bruno P  
545 Lakeshore Blvd. West  
Toronto, Ontario M5V 1A3

CFMT - CH. 47  
Brian Herling  
545 Lakeshore Blvd. West  
Toronto, Ontario M5V 1A3

Corona Communication  
Doug Reynolds  
500 Barrydowne Rd.  
Sudbury, Ontario P3A 3T3

CKCO-TV  
Joe Brenner  
864 King Street West  
Kitchener, Ontario N2G 4E9

Edcom Multi Media  
Rich Kramer  
350 Shirley Ave.  
Kitchener, Ontario  
N2B 2E1

Edcom Multimedia  
William Webster  
P.O. Box 4324  
London, Ontario N5W 5J6  
MII Dealer

Humphries Productions  
Stan Humphries  
93 Downey Road  
Guelph, Ontario N1C 1A1

Image Projection  
John Chyuria  
15 Capella Court  
Unit 109  
Nepean, Ontario K2E 7X1

Lambton College  
Mervin Newcombe  
PO Box 969  
Sarnia Ontario  
N7T 7W2 Canada

Maximum Productions  
Michael Jerome  
730 Cochrane Dr.  
Markham, Ontario L3R 8E1

MBST Lifetime Prod.  
5 DeWitte Court  
Markham, Ontario L3P 3Y4

MacLean Hunter Cable  
Bob Floriano  
Parkdale Studio  
47 Lisgar St  
Toronto, Ontario  
M6J 3T4

MacLean Hunter Cable  
Rob Bame  
80 Worcester Rd  
Etobicoke, Ontario  
M9W 1K7

MacLean Hunter Cable  
Rene Boyer  
1635 Paquette Road  
P.O. Box 3450  
Thunder Bay, Ontario  
P7B-539

MacLean Hunter Cable  
Jim Chapman  
80 Worcester Rd  
Etobicoke, Ontario  
M9W 1K7

Meta Media Productions  
Andrew Ruhl  
33 Norwich Street East  
Guelph, Ontario  
N1H 2G7

Municipality  
of Toronto  
Community Services Dept  
Paul Downey  
590 Jarvis St 6th Floor  
Toronto, Ontario  
M4Y 2J5

North York School Board  
Neville Dean  
85 Peckham Ave.  
North York, Ontario, N2R 2V4

Ontario College of Art  
George Dougherty  
100 McCaul Street  
Toronto, Ontario M5T 1W1

Ontario College of Art  
Michael Page  
100 McCaul Street  
Toronto, Ontario M5T 1W1

Queens TV  
Richard Webb  
Queens University  
Kingston, Ontario  
K7L 3N6  
MII User

Rainbow Video Concepts  
Gil Drees  
Unit 205  
607 Heritage Dr.  
Kitchener, Ontario  
N2B 3J2

Ryerson Poly Technical  
Brad Fortner  
350 Victoria Street  
Toronto, Ontario  
M5B 2K3

Scarborough Board  
Alex Maropakis  
52 McGiskin Road  
Scarborough, Ontario  
M1S 4G5

Sheridan College  
Todd Hallam  
Tech Services  
1430 Trafalgar Road  
Oakville, Ontario  
L6H 2L1

Sheridan College  
Ken Walker  
1430 Trafalgar Road  
Oakville, Ontario  
L6H 2L1

Soft Science Associates Ltd.  
Eric Harris  
R.R. #1  
Gore's Landing, Ontario  
KOK 2E0

Special Event Video Productions  
Jim Huber  
1911 Baseline Rd #100  
Ottawa, Ontario K2C 0C7

St. Clair College  
Roger Faubert  
2000 Talbot Road West  
Windsor, Ontario N9A 6S4

Unique Video Production  
Bob Jackson  
2552 Howard Ave.  
Windsor, Ontario N8X 3V9

University of Toronto  
Ron Beardon  
Media Centre  
563 Spadina Ave.  
Toronto, Ontario  
M5S 1A1

University of Toronto  
Ernie Lopez  
119 St. George Street  
North Wing, Room 27  
Toronto, Ontario  
M5S 1A1

University of Windsor  
Tom Fierth  
Communications Dept  
Windsor, Ontario N9B 3P4

Video Events  
John Phillips  
6 Winthrop Ave  
Toronto, Ontario M4K 1C9

Vid Vid Video  
Blake Robson  
17 Easton Road  
Brantford, Ontario  
N3P 1J4

Wizards of Video  
Chuck Rea  
286 Wortley Road  
London, Ontario N6E 3R4

York University  
Dave Walton  
Stedman Bldg.  
4700 Keele Street  
Toronto, Ontario M3J 1P3

#### Prince Edward Island

J.W. Woods  
Electronics  
Bill Woods  
17 Buell Rd  
Mermaid, RR.5  
Charlottetown, PEI  
C1A 7J8

York Point Productions  
Stewart Smith  
8 Falconwood Road  
Charlottetown, PEI  
C1A 6B5

Island Cablevision  
Wendall Ellis  
100 Cable Court  
Charlottetown, PEI  
C1B 1A9

#### Quebec

Concept Videoscope  
Claude Pdpin  
100 bld Antonio Barrette  
Joliette, Quebec  
J6E 1E5

Concordia University  
Mark Schofield  
1455 de Maisonneuve Ouest  
Montreal, Quebec  
H3G 1M8

Concordia University  
Peter Blyszczak  
1455 de Maisonneuve Ouest  
Montreal, Quebec  
H3G 1M8

Concordia University  
Gary Kershaw  
1455 de Maisonneuve Ouest  
Montreal, Quebec  
H3G 1M8

College Limoilou  
Denis Chamberland  
Pierre Martel  
1300 8 Ave.  
Quebec, Quebec G1K 7H3

CKSH-TV  
Marcel Aganier  
340 Boul. Industriel  
Sherbrooke, Quebec  
J1L 1Z9

CKTM-TV  
Trois Rivières  
4141 St. Jean Blvd  
Trois Rivières, Quebec  
G9A 5G3

Dodier Design  
M.Y. Dodier  
635 Riel  
Ascot, Quebec  
J1H 5V7

Ecole St. Paul de Varennes  
Marc Poirier  
235 rue. Ste. Anne  
Varennes, Quebec  
J3X 1P9

Graphimage  
Martin Roberge  
60 des Cassernes  
bureau 201  
Trois Rivières, PQ  
G9A 1X2

Hautes Etudes Commer.  
Serge Larivee  
5255 Avenue Decelles  
Montreal, Quebec  
H3T 1V6

Infographie  
Michel Faubert  
520 Landreville, Unit 1A  
Île des Soeurs, Quebec  
H3E 1B4

Inter Cite Video  
Victor Dilena  
8270 Mayrand  
Montreal PQ H4P 2C5

Inter-Cite Video, Inc.  
Harold Schneider  
8270 Mayrand  
Montreal, Quebec  
H4P 2C5  
MII Dealer

Le Studio du Centre-Ville  
Michel Blodeau  
1168 rue Bishop  
Montreal, Quebec  
H3G 2E3

NGW Communications  
Charles Warren  
2366 Galvani St.  
G1N 4G4  
MII Dealer

Ordigraphe Inc  
Dennis Rivard  
3740 Boul. Matte  
Brossard, Quebec

Premier Choix TVEC Inc.  
Chantal Gagnon  
2100 Ste - Catherine Quest  
#800  
Montreal, Quebec H3H 2T3

Productions du Deluge  
Jean Perrier  
797 Valquette  
Verdun, Quebec  
H4H 2E1

Projet IMAGE  
Jose Forest  
4565, Chemin de la Reine  
Marie  
Montreal, Quebec  
H3W 1W5

SportAction Video  
2323 Boul. Versant Nord  
Suite 204  
St. Foy, Quebec G1N 4P4

Tele Metropole Inc  
Sylvain Jeannotte  
1600 Maisonneuve East  
Montreal H2L 4P2

Universite de Montreal  
Services Audiovisuels  
Jean-Mane Herbert  
CP 6128, Succ. A  
Montreal, Quebec  
H3C 3J7

Universite de Montreal  
Services Audiovisuels  
Michael Champagne  
C.P. 6128, Succ. A  
Montreal, P. Quebec  
H3C 3J7  
(514) 343-7283

Universite de Montreal  
Services Audiovisuel  
Jean St. George  
C.P. 6128, Succ. A  
Montreal, P. Quebec  
H3C 3J7

Universite du Quebec a Montreal  
Denis Vaillancourt  
C.P. 8888, Succ. A  
Montreal, Quebec H3C 3P8

Universite De Sherbrooke  
M.A. Rousseau  
2500 Boul. de l'  
Universite Sherbrooke PQ  
J1K 2R1

Video Dery  
Carl Gagnon  
338 rue Albert  
La Baie, PQ  
G7P 3P3

#### Saskatchewan

LRK Video Production  
Roy Kemp  
602 Preston Ave.  
Saskatoon, Saskatchewan  
S7H 2V2

Professional Communications  
Jim Sax  
2914 H Miners Ave  
Saskatoon, Saskatchewan  
S7K 4Z7  
MII Dealer

Size Small Productions  
John Lumby  
34 Degeer Crescent  
Saskatoon, Saskatchewan  
S7H 4P7

STV - Regina  
Brian Sather  
370 Hoffer Drive  
Regina, Saskatchewan  
S4N 7A4

STV - Regina  
Ron Mittelholz  
370 Hoffer Drive  
Regina, Saskatchewan  
S4N 7A4

STV - Saskatoon  
Len Virog  
218 Robin Crescent  
Saskatoon, Saskatchewan  
S7L 7C3

STV - Saskatoon  
Brian Taylor  
218 Robin Crescent  
Saskatoon, Saskatchewan  
S7L 7C3

#### Overseas

Broadcom Asia  
Dante Arevalo  
19th Floor Estrada 100  
Ortigas Center  
Pasiq Metnamania, Philippines

Caribbean Communications Net  
Stephen Seedanish  
35 Independence Square  
Port of Spain, Trinidad  
(809)627-7463  
MII User

#### Caribbean

Video Associates Limited  
Timmy Mora  
7 Bergerac Rd Maraval  
Trinidad, West Indies  
(809)628-3557  
MII Owner

#### Mexico & Central America

Banamex, SA  
Comunicacion Institute  
German Bernal/Emma Fox  
Uruguay 19, COL. Centro  
Mexico 06000, D.F.  
Mexico  
(011)525-225-8023  
MII Owner

CNI  
Martha F Sandoval  
185 Playa Roqueta  
Mexico of 08830 Mexico  
(525)3259085  
MII User

CNI  
Alejandro Busquets  
Galeana 100 La Joya Tlapan  
Mexico of 14090 Mexico  
(525)3250985  
MII User

#### South America

Imagen Satelital SA  
Fermin Brillante  
Parana 326 2 PISO  
Buenos Aires  
Argentina  
(541)49-5500

Corp Video Carrillo LTDA  
Jose Carrillo  
Calle 69  
No. 144-40  
Bogota, Columbia  
(571) 312-7432  
MII User

CCT Broadcast  
Humberto Yepes  
Posaje Carlos Tamayo 172  
Quito Ecuador  
(593)445-081  
MII User

## TRADE IN YOUR OLD EDIT CONTROLLER



**EDITING  
TECHNOLOGIES  
CORPORATION**

**Editing Technologies Corporation** is pleased to offer \$\$\$ discounts for your old edit controller. We will accept **Paltex, EECO, Convergence** or **ANY** other brand regardless of age or condition. Call for a quote today and cash in on the old, tired, unsupported editor. Limited time offer.

**Editing Technologies Corporation, Inc.**  
11992 Challenger Court Moorpark, CA 93021  
Phone 805-5297074 Fax 805-529-6744

**THIS IS IT!!!**

**Membership Registration is this  
Month!**

MII Users Association Membership runs from September to September. This month all previous memberships end and we begin the 1994-1995 membership registration!

**Please, do not let this be your last newsletter!**

**RENEW YOUR MEMBERSHIP TODAY!**

---

MII Users Association of America  
c/o GMG (International), Inc.  
1950 Roland Clarke Place, Suite 100  
Reston, VA 22091

